# STOPANSKA BANKA AD - Skopje

Financial Statements and Independent Auditors' Report For the year ended December 31, 2016

# STOPANSKA BANKA AD - Skopje

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#### RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

The Management of STOPANSKA BANKA AD - Skopje (hereinafter referred to as the the "Bank") is responsible for ensuring that the financial statements are prepared for each financial year in accordance with Methodology for recording and valuating the accounting items and for preparing the financial statements and accounting standards applied in the Republic of Macedonia, which give a true and fair view of the state of affairs and results of the Bank for the year.

After making enquiries, the Management of the Bank has a reasonable expectation that the Bank has adequate resources to continue in operational existence for the foreseeable future. For this reason, the Management of the Bank continues to adopt the going concern basis in preparing the financial statements. In preparing those financial statements, the responsibilities of the Management of the Bank include ensuring that:

- Suitable accounting policies are selected and then applied consistently;
- Judgments and estimates are reasonable and prudent;
- Applicable accounting standards are followed, subject to any material departures disclosed and explained in the financial statements; and
- The financial statements are prepared on the going concern basis unless it is inappropriate to presume that the Bank will continue in business.

Management of the Bank is responsible for keeping proper accounting records, which disclose with reasonable accuracy at any time the financial position of the Bank and must also ensure that the financial statements comply with accounting standards applied in the Republic of Macedonia. Management of the Bank is also responsible for safeguarding the assets of the Bank and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Signed on behalf of STOPANSKA BANKA AD - Skopje:

Mr. Diomidis Nikoletopoulos Mrs. Milica Chaparovska - Jovanovska

Chief Executive Officer Chief Retail Officer

Chairman of the Board of Directors Member of the Board of Directors

Mr. Toni Stojanovski Mr. Theodoulos Skordis

Chief Risk Officer, Chief Corporate Officer

Member of the Board of Directors

Member of the Board of Directors

#### INDEPENDENT AUDITORS' REPORT

#### TO THE OWNERS AND MANAGEMENT OF STOPANSKA BANKA AD - Skopje

We have audited the accompanying financial statements (page 4 to 128) of STOPANSKA BANKA AD - Skopje (hereinafter referred to as the "Bank"), which comprise the balance sheet as at December 31, 2016 and the income statement, statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the Company Low and regulations of the National Bank of the Republic of Macedonia and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Law on Auditing and the applicable auditing standards in the Republic of Macedonia. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the bank's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the bank's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of STOPANSKA BANKA AD - Skopje as of December 31, 2016, and its financial performance and its cash flows for the year then ended in accordance with the accounting regulation applicable in the Republic of Macedonia and the regulations of the National Bank of the Republic of Macedonia.

(continued)

#### INDEPENDENT AUDITORS' REPORT

#### TO THE OWNERS AND MANAGEMENT OF STOPANSKA BANKA AD – Skopje (Continued)

Report on Other Legal and Regulatory Requirements

Management is responsible for the preparation of the Bank's annual report (Appendix 1 to the financial statements) and the Bank's annual account (Appendix 2 to the financial statements), in accordance with the Company Law, which were adopted and approved by the management of the and for which the Bank is obligated to submit to the Central Register of the Republic of Macedonia. Our responsibility is to express an opinion on the consistency of the annual report with the annual account and the financial statements of the Bank. We have performed our audit procedures in accordance with the Audit Law of the Republic of Macedonia and International Standard on Auditing 720 – The Auditor's Responsibilities Relating to Other Information in Documents Containing Audited Financial Statements. In our opinion, the historical financial information disclosed in the annual report is consistent with the annual account and the accompanying audited financial statements of the Bank for the year ended December 31, 2016.

Deloitte DOO Skopje

Lidija Nanus Certified Auditor Director

Skopje, April 24, 2017

Aleksandar Arizanov Certified Auditor

### INCOME STATEMENT for the period from January 1, 2016 to December 31, 2016 (In thousands of Denars)

	Notes	2016	2015
T		4.506.626	4.501.200
Interest income		4,526,636	4,501,309
Interest expense		(889,519)	(1,130,620)
Net interest income	6	3,637,117	3,370,689
Fee and commission income		1,052,579	1,033,688
Fee and commission expense		(100,964)	(98,587)
Net fee and commission income	7	951,615	935,101
Trading income, net	8	66,350	13,307
Trading income from other financial instruments	· ·	00,000	10,007
recorded at fair value, net	9	_	_
Foreign exchange gains/(losses), net	10	114,899	71,670
Other operating income	11	338,654	249,441
Share in the profit of associates	24	-	, <u>-</u>
Impairment losses on financial assets, net	12	(490,974)	(510,231)
Impairment losses on non-financial assets, net		, ,	, , ,
•	13	(154,022)	(73,256)
Personnel expenses	14	(795,313)	(796,253)
Depreciation and amortization	15	(125,113)	(108,845)
Other operating expenses	16	(1,039,492)	(1,009,685)
Share in the loss of associated companies	24	<u> </u>	
Profit before tax		2,503,721	2,141,938
Income tax	17	(263,930)	(225,239)
Net profit for the year		2,239,791	1,916,699
Earnings per share	41		
Basic earnings per share (in MKD)		128.28	109.77
Diluted earnings per share (in MKD)		128.28	109.77
0 1			

The accompanying notes from page 12 to 128 are an integral part of these financial statements.

The financial statements were approved by the Banks's Board of Directors on January 26, 2017 and adopted by the Bank's Supervisory Board on January 30, 2017.

Signed on behalf of STOPANSKA BANKA AD - Skopje:

Mr. Diomidis Nikoletopoulos Mrs. Milica Chaparovska - Jovanovska

Chief Executive Officer Chief Retail Officer

Chairman of the Board of Directors Member of the Board of Directors

Mr. Toni Stojanovski Mr. Theodoulos Skordis Chief Risk Officer Chief Corporate Officer

Member of the Board of Directors Member of the Board of Directors

# STATEMENT OF COMPREHENSIVE INCOME for the period from January 1, 2016 to December 31, 2016 (In thousands of Denars)

<u>-</u>	Notes	2016	2015
Profit / (loss) for the financial year Other profit/ (losses) in periods not shown in the Income Statement (before taxation)		2,239,791	1,916,699
Revaluation reserve for assets available-for- sale  - unrealized net- changes in fair value of assets available- for sale  - realized net-profit/(losses) from assets available for sale, reclassified in the Income Statement  Revaluation reserve for assets taken on the basis of outstanding		(314)	150
claims - revaluation reserve at the date of acquisition of the asset		100,562	-
<ul> <li>reduction in the revaluation reserve reclassified in the Income Statement</li> </ul>		-	-
Reserves for cash flow risk protection instruments - unrealized net- changes in fair value of cash flow risk			
protection instruments		-	-
<ul> <li>realized net-profit/(losses) from cash flow risk protection instruments, reclassified in the Income Statement</li> </ul>		-	-
Reserve for instruments to protect against the risk of net investments in foreign operations		_	_
Reserve of foreign exchange differences from investment in			
foreign operations Share in other gains / (losses) of affiliated companies not shown		-	-
in the Income Statement	24	_	_
Other gains / (losses) not shown in the Income Statement		(6,407)	-
Income tax from other gains / (losses) not shown in the Income			
Statement  Total other gains / (losses) in the periods not shown in the	17	-	-
Total other gains / (losses) in the periods not shown in the Income Statement		93,841	150
Comprehensive income /(loss) for the financial year		2,333,632	1,916,849

The accompanying notes from page 12 to 128 are an integral part of these financial statements.

The financial statements were approved by the Bank's Board of Directors on 26 January, 2017 and adopted by the Bank's Supervisory Board on January 30, 2017.

Signed on behalf of STOPANSKA BANKA AD - Skopje:

Chief Executive Officer Chief RetailOfficer

Chairman of the Board of Directors

Member of the Board of Directors

Mr. Toni Stojanovski Mr. Theodoulos Skordis Chief Risk Officer Chief Corporate Officer

Member of the Board of Directors

Member of the Board of Directors

# BALANCE SHEET As at December 31, 2016 (In thousands of Denars)

	Notes	2016	2015
ASSETS			
Cash and cash equivalents	18	17,567,743	16,896,236
Trading financial assets	19	2,251	329,981
Financial assets at fair value through Income Statement		, -	
determined as such at initial recognition	20	_	-
Derivative assets held for risk management	21	_	-
Placements with, and loans to banks	22.1	178,315	172,202
Loans to customers	22.2	58,654,991	55,575,859
Investments in securities	23	8,351,655	10,488,640
Investments in associates	24	-	-
Income tax receivable (current)	30.1	-	-
Other receivables	25	147,577	131,909
Collateralized assets	26	-	-
Assets acquired through foreclosure proceedings	27	191,936	289,023
Intangible assets	28	105,630	86,710
Property and equipment	29	953,242	915,070
Deferred tax assets	30.2	-	-
Non-current assets held for sale and disposal group	31	-	-
Total assets		86,153,340	84,885,630
LIABILITIES			
Trading financial liabilities	32	_	_
Financial liabilities at fair value through Income Statement	<i>-</i>		
determined as such at initial recognition	33	_	_
Derivative obligations held for risk management	21	_	_
Deposits from banks and financial institutions	34.1	1,742,752	731,949
Deposits from customers	34.2	68,291,877	67,103,738
Issued debt securities	35	-	-
Borrowings	36	557,727	745,600
Subordinated debt	37	_	-
Special reserve and provisions	38	173,481	167,918
Income tax payable (current)	30.1	61,410	76,451
Deferred tax liabilities	30.2	-	-
Other liabilities	39	1,650,795	1,942,140
Liabilities directly related to disposal group of assets	31	-	-
Total liabilities		72,478,042	70,767,796

### BALANCE SHEET (continued) As at December 31, 2016 (In thousands of Denars)

	Notes	2016	2015
EQUITY AND RESERVES			
Subscribed capital	40	3,511,242	3,511,242
Share premium		-	-
Treasury shares		-	-
Other equity instruments		-	-
Revaluation reserves	40	68,316	(25,525)
Other reserves	40	831,373	831,373
Retained earnings		9,264,367	9,800,744
Total equity and reserves		13,675,298	14,117,834
Total liabilities and equity and reserves		86,153,340	84,885,630
Contingent liabilities	42	13,717,866	11,587,216
Contingent assets	42		_

The accompanying notes from page 12 to 128 are an integral part of these financial statements.

Signed on behalf of STOPANSKA BANKA AD - Skopje:

Mr. Diomidis Nikoletopoulos Mrs. Milica Chaparovska - Jovanovska

Chief Executive Officer Chief RetailOfficer

Chairman of the Board of Directors

Member of the Board of Directors

Mr. Toni Stojanovski Mr. Theodoulos Skordis Chief Risk Officer Chief Corporate Officer

Member of the Board of Directors

Member of the Board of Directors

# STATEMENT OF CHANGES IN EQUITY AND RESERVES for the period from January 1, 2016 to December 31, 2016

(In thousands of Denars)																
	Equity					Reva	lued reserves	3		Other reserves			Retained			
	Subscribed capital	Share premi um	(Treasury shares)	Other equity instru- ments	Revalued reserve for assets available for sale	Revaluation reserve for assets taken on oustandigs claimes	Reserve for protection against risk		Other revalued reserves	Statutory reserve	Capital compone nt of hybrid financial instrume nts	Other	Available for distribution to shareholders	Limited for distribution to shareholders	(Accumu lated losses)	Total equity and reserves
As at December 31, 2014 / January 1, 2015	3,511,242				(25,710)	35				830,290	-	1,083	4,117,746	3,766,299		12,200,985
Comprehensive income/(loss) for the financial year Profit /(loss) for the financial year Other income /(loss) in the period not shown in the	-	-	-		-	- - -	-	-	-	-	-	-	1,916,699	-	-	1,916,699
Income Statement Changes in the fair value for assets available-for-sal Changes in the fair value for protection against cash flow risk		-	-	-	150	-	-	-	-	-	-	-	-	-	-	150
Changes in the fair value for protection against net- investment risk in foreign operations Exchange rate differences of investment in foreign	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
operations Deferred tax assets/(liabilities) recognized in equity Other profit/(loss) not shown in the Income	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Statement Total unrealized profit /(loss) recognized in the equity Total comprehensive profit /(loss) for the financial				<u> </u>												
year					150								1,916,699			1,916,849
Transactions with shareholders, recognized in the equity and reserves																
Issued shares within the period	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Allocation of statutory reserve Allocation of other reserves	-	-	-	-	-	-	-	-	-	-	-	-		-	-	-
Dividends	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition of treasury shares			_		_	_	_	_	_	_		_	_			
Sold treasury shares	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_
Other changes in equity and reserves													(2,159,353)	2,159,353		
Transactions with shareholders, recognized in the											· <u> </u>	<del></del>	(2.150.25	- 150 255		
equity and reserves On December 31, 2015	3,511,242	<del></del>	<del></del>	<u></u>	(25,560)	35	<del></del>	<del></del>	<u></u>	830,290	- <del></del>	1,083	(2,159,353) 3,875,092	2,159,353 5,925,652	<u> </u>	14,117,834
On December 31, 2013	3,311,242				(23,300)					030,270		1,003	3,073,072	5,725,052		17,117,057

# STATEMENT OF CHANGES IN EQUITY AND RESERVES for the period from January 1, 2016 to December 31, 2016

(In thousands of Denars)

(In thousands of Denais)	Equity				Revalued reserves						Other reserves			Retained earnings		
	Subscribed capital	Share premi um	(Treasury shares)	Other equity instru- ments	Revalued reserve for assets available for sale	Revaluation reserve for assets taken on oustandigs claimes	Reserve for protection against risk	Foreign exchange gains/losses reserves	Other revalued reserves	Statutory reserve	Capital	Other reserves	Available for distribution to shareholders	Limited for distribution to shareholders	(Accumu lated losses)	Total equity and reserves
As at December 31, 2015/ January 1, 2016	3,511,242				(25,560)	35				830,290		1,083	3,875,092	5,925,652		14,117,834
Comprehensive income/(loss) for the financial year Profit /(loss) for the financial year Other income /(loss) in the period not shown in the	-	-	-	-	-	-	-	-	-	-	-	-	2,239,791	-	-	2,239,791
Income Statement Changes in the fair value for assets available-for-sal Changes in the fair value for protection against cash flow risk		-	-	-	(314)	94,155	-	-	-	-	-	- - -	-	-	-	93,841
Changes in the fair value for protection against net- investment risk in foreign operations Exchange rate differences of investment in foreign	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
operations Deferred tax assets/(liabilities) recognized in equity Other profit/(loss) not shown in the Income Statement	-	-	-	-	- -	-	- -	- -	-	-	-	- -	- -	- -	-	-
Total unrealized profit /(loss) recognized in the equity Total comprehensive profit /(loss) for the financial year		<u> </u>			(314)	94,155						<u> </u>	2,239,791	<u> </u>		2,333,632
Transactions with shareholders, recognized in the equity and reserves Issued shares within the period Allocation of statutory reserve Allocation of other reserves Dividends Acquisition of treasury shares	- - - - -	- - - - -	:	- - - -	- - - -	- - - -	- - - - -	- - - -		- - - - -		- - - - - -	(2,776,168)	- - - - -	- - - - -	(2,776,168)
Sold treasury shares Other changes in equity and reserves Transactions with shareholders, recognized in the equity and reserves On December 31, 2016	3,511,242				(25,874)	94,190	<u>:</u> <u>:</u>	<u>:</u> <u>:</u>		830,290		1,083	(2,776,168) 3,338,715	5,925,652		(2,776,168) 13,675,298

The accompanying notes from page 12 to 128 are an integral part of these financial statements.

### Signed on behalf of STOPANSKA BANKA AD - Skopje:

Mr. Diomidis Nikoletopoulos Chief Executive Officer Chairman of the Board of Directors Mrs. Milica Chaparovska - Jovanovska Chief Retail Officer Member of the Board of Directors Mr. Toni Stojanovski Chief Risk Officer Member of the Board of Directors Mr. Theodoulos Skordis Chief Corporate Officer Member of the Board of Directors

# STATEMENT OF CASH FLOW for the period from January 1, 2016 to December 31, 2016 (In thousands of Denars)

(in thousands of Denais)	Note	2016	2015
Cash flows (used in)/ generated from operating activities			
Profit before taxation		2,503,721	2,141,938
Adjustments for:			
Depreciation of:			
intangible assets	15/28	30,646	27,545
property and equipment	15/29	94,467	81,300
Capital gain on sale of:			
intangible assets		-	-
property and equipment	11	(651)	-
assets acquired through foreclosures	11	(30,314)	(39,496)
Capital loss on sale of:			
intangible assets		-	-
property and equipment		-	-
assets acquired through foreclosures	16	-	-
Interest income	6	(4,526,636)	(4,501,308)
Interest expense	6	889,519	1,130,620
Net trading expense / (income)	8	(66,350)	(13,307)
Impairment losses of financial assets, on a net basis			
Additional impairment losses	12	1,117,108	899,756
Release of impairment losses	12	(626,134)	(389,525)
Impairment loss of non-financial assets, on a net basis:			
Additional impairment loss	13	154,022	73,256
Release of impairment loss		-	-
Special reserves:			
additional provisions	38	56,281	49,554
release of provisions	38	(36,378)	(66,796)
Dividend income		(5,022)	(4,500)
Share in profit/(loss) of associates		-	-
Other rectifications – gains from sale of available for sale assets	11	3,816	(5,880)
Interest received		4,532,691	4,509,382
Interest paid	_	(942,359)	(1,129,866)
Operating profit before changes in operating assets		3,148,427	2,762,673
(Increase)/decrease of operating assets:			
Trading assets		327,730	(36,978)
Derivative assets held for risk management		-	-
Due from banks		(6,113)	79,463
Loans to customers		(3,565,397)	(4,677,795)
Pledged assets		-	-
Assets acquired through foreclosure proceedings		97,087	126,213
Reserve requirements in foreign currency		(78,664)	-
Obligatory deposit with NBRM in accordance with special legislative		-	(16,700)
Other receivables		26,855	9,877
Deferred tax assets		_	-
Non-current assets held for sale and disposal group		_	-
Increase/(decrease) of operating liabilities:			
Trading liabilities		-	_
Derivative liabilities held for risk management		-	-
Deposits from banks		1,010,803	438,768
Deposits from customers		1,240,940	1,197,180
Other liabilities		(305,685)	630,425
Liabilities directly related to group of assets for disposal		·	-
Net cash flows (used in)/ generated from operating activities before tax	-	1,895,983	513,126
(Paid)/Received on income tax		(278,971)	(321,516)
Net cash flows (used in)/ generated from operating activities	-	1,617,012	191,610
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# STATEMENT OF CASH FLOW (continued) for the period from January 1, 2016 to December 31, 2016 (In thousands of Denars)

<u>Note</u>	2016	2015
Cash flows from investing activities		
(Investments in securities)	(9,642,476)	(7,515,934)
Inflows from sale of investments in securities	11,695,010	8,830,126
(Outflows for investments in subsidiaries and affiliates)	-	-
Inflows from sale of investments in subsidiaries and affiliates	-	-
(Acquisition of intangible assets)	(49,566)	(27,431)
Inflows from sale of intangible assets	-	-
(Acquisition of property and equipment)	(134,498)	(146,160)
Inflows from sale of property and equipment	2,509	390
(Outflows for non-current assets held for sale)	-	-
Inflows from non-current assets held for sale	-	-
(Other outflows from investing activities)	-	(33,760)
Other inflows from investing activities	30,314	<u>-</u>
Net cash flows from investing activities	1,901,293	1,107,231
Cash flows from financing activities		
(Repayment of issued debt securities)	_	_
Inflows from issued debt securities	_	_
(Repayment of loan payables)	(621,763)	(313,360)
Increase in loan payables	437,000	203,911
(Repayment of issued subordinated debt)	- -	(2,766,663)
Inflows from issued subordinated debt	_	(=,: ==,===)
Inflows from issued shares/equity instruments within the period	5,022	_
(Acquisition of treasury shares)	5,022	_
Disposal of treasury shares	_	_
(Paid dividends)	(2,746,054)	(3,799)
(Other outflows from financing activities)	(2,740,034)	(3,777)
Other inflows from financing activities	_	_
Net cash flows from financing activities	(2,925,795)	(2,879,911)
The cash no no nome immediag according	(2,520,150)	(2,0/),/11)
Effects from allowance for impairment of cash and cash equivalents	-	-
Effects from foreign exchange gains/losses of cash and cash equivalents		
Net-increase/(decrease) of cash and cash equivalents	592,510	(1,581,070)
Cash and cash equivalents as at January 1	14,035,022	15,616,092
Cash and cash equivalents as at December 31	14,627,532	14,035,022

The accompanying notes from page 12 to 128 are an integral part of these financial statements.

## Signed on behalf of STOPANSKA BANKA AD - Skopje:

Chief Executive Officer Chief RetailOfficer

Chairman of the Board of Directors

Member of the Board of Directors

Mr. Toni Stojanovski Mr. Theodoulos Skordis Chief Risk Officer Chief Corporate Officer

Member of the Board of Directors

Member of the Board of Directors

#### 1. INTRODUCTION

#### a) General Information

Stopanska Banka AD - Skopje was established as a shareholding bank on December 29, 1989. The address of its registered office and principal place of business is 11 Oktomvri 7, 1000 Skopje. The Bank operates in the Republic of Macedonia with 66 branches (2015: 64 branches).

The Bank is registered as a universal type of commercial bank in accordance with Macedonian laws. The principal activities of the Bank are as follows:

- accept deposits and other repayable sources of funds,
- lend in the country, including factoring and financing commercial transactions,
- lend abroad, including factoring and financing commercial transactions,
- issuance and administration of means of payment (payment cards, checks, traveller's checks, bills of exchange),
- financial leasing,
- currency exchange operations,
- domestic and international payment operations, including purchase and sale of foreign currency,
- fast money transfer,
- issuance of payment guarantees, backing guarantees and other forms of collateral,
- lease of safe deposit boxes, depositories and depots,
- trade in instruments on the money market,
- trade in foreign assets, including trade in precious metals,
- trade in securities,
- trade in financial derivatives,
- asset and securities portfolio management for clients and/or investment advising for clients,
- provides custodian services for investment and pension funds,
- purchase and sale, underwriting or placement of securities issue,
- custody of clients' securities,
- giving advices to legal entities in relation to the structure of capital, business strategy or other related issues, or providing services related to merging or acquisition of legal entities,
- sale of insurance policies,
- intermediation in concluding credit and loan agreements,
- process and analyze information on the legal entities' creditworthiness,
- economic and financial consulting, and
- other financial services specified by law allowed to be performed exclusively by a bank.

The Bank is controlled by National Bank of Greece, headquartered in Athens/Greece, which owns 94.64% (2015:94.64%) of the capital of the Bank and represents its ultimate parent company.

The shares of the Bank quote at the Official market of the Macedonian Stock Exchange, subsegment Mandatory Listing, and the code under which they are quoted is:

Code of the security	ISIN number
STB (common share)	MKSTBS101014
STBP (preferred share)	MKSTBS120014

#### 1. INTRODUCTION (continued)

#### a) General Information (continued)

The financial statements of the Bank for the year ended December 31, 2016 were approved by the Bank's Board of Directors on January 26, 2017 and adopted by the Bank's Supervisory Board on January 30,2017.

#### b) Basis of preparation of the financial statements

#### Accounting standards for preparation of the financial statements

The financial statements of the Bank have been prepared accordance with the Company Law, Law on Banks, the bylaws issued by the National Bank of Republic of Macedonia (hereinafter referred to as "NBRM"), and in accordance with the Decision on the methodology for recording and valuation of accounting items and preparation of financial statements (hereinafter referred to as "Methodology") ("Official Gazette of RM" no. 169/10, 165/12, 50/13 and 110/13) and the Decision on the types and contents of financial statements of banks ("Official Gazette of RM" no.169/10, 152/11, 54/12 and 166/13), as prescribed by the NBRM, applicable since December 31, 2011.

#### Presentation of financial statements

The accompanying financial statements of the Bank have been presented in accordance with the prescribed form and contents of the balance sheet schemes prescribed in the Decision on the types and contents of banks' financial statements ("Official Gazette of RM"no. 169/2010, 152/2011, 54/2012 and 166/2013), (hereinafter referred to as "Decision"), which in certain aspects differ from the presentation of certain positions in the financial statements in accordance with the requirements of the International Accounting Standard (IAS) 1 - Presentation of financial statements. Specifically, certain reclassifications in certain aspects were made in order to present the financial statements in form required by the Decision, and which potentially differ in significant with respect to IAS 1 in the following:

• The Presentation of "Investment property" in accordance with IAS 40, with net carrying amount as at December 31, 2016 of Denar 54,199 thousand (2015: Denar 66,688 thousand) has not been made and is included in Property and equipment and Assets acquired in foreclosures in the amount of Denar 29,807 thousand and Denar 24,392 thousand, respectively (2015: Denar 33,385 thousand and Denar 33,303 thousand, respectively).

The Bank management estimates the effects of the changes in IAS, new IFRS and their interpretations on the financial statements as well as the requirements for the form and contents of certain balance sheet schemes under the Decision and the valuations of assets, liabilities, revenues and expenses under the Methodology requirements. As a result, the Bank management does not express explicit and unconditional statement on the compliance of the financial statements both with IAS and IFRS, applied during the period presented in these financial statements.

#### 1. INTRODUCTION (continued)

#### b) Basis of preparation of the financial statements(continued)

#### **Presentation of financial statements (continued)**

These financial statements have been prepared under the historical cost principle, except for the valuation of investment in financial assets available for sale which have been stated at fair value, as well as other financial assets and financial liabilities which have been stated at fair value through the profit and loss under the going concern assumption.

The presentation of the financial statements in conformity with the accounting standards applied in the Republic of Macedonia requires the Bank management to make the best possible estimates and reasonable assumptions that affects the presented values of assets and liabilities, as well as the revenues and expenses arising within the reporting period. These estimates and assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis for estimation of the carrying amounts of assets and liabilities for which no other data is available. Actual results may differ from these estimates.

The presented financial statements are expressed in thousands of Macedonian Denars. The Denar represents functional and reporting currency of the Bank for reporting purposes to NBRM.

The estimates and assumptions are reviewed on a continuing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if it affects only that period, or in the period of estimation and future periods if the revised estimation affects both current and future periods.

Information regarding the significant areas of estimation uncertainty and critical estimates in applying the accounting policies with the most significant impact on the amounts disclosed in the financial statements are described in Note 1.d) to the financial statements.

The Bank's financial statements are prepared in accordance with the accounting policies disclosed in Note 1.c) to the financial statements.

The accompanying financial statements are the Bank's stand-alone financial statements.

#### c) Significant accounting policies

### Interest income and expense

Interest income and expense are recognized in the Profit and loss for all interest-bearing instruments on an accrual basis, measured at amortized cost using the effective interest rate method.

#### 1. INTRODUCTION (continued)

#### c) Significant accounting policies (continued)

The effective interest rate method is a method of calculating the amortized cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Bank estimates cash flows considering all contractual terms of the financial instrument (for example, prepayment options) but does not consider future credit losses. The calculation includes all fees and commissions paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

#### Fee and commission income

Fees and commissions, except the fees on approval of loans, are generally recognized on an accrual basis over the period of service rendering. Other fees relating to the acquisition and origination of loans are deferred over the life of the loan and amortized using the effective interest rate method.

#### Dividend income

Dividend income is recognized when the right to receive payment is established for all shareholders who participate in the income distribution.

### Foreign exchange translation

Transactions denominated in foreign currencies have been translated into Denars at exchange rates set by the NBRM at dates of the transactions. Assets and liabilities denominated in foreign currencies are translated into Denars at the end of reporting periodusing official rates of exchange ruling on that date. Foreign exchange gains or losses arising upon the translation of transactions, and the assets and liabilities denominated in foreign currencies are credited or charged to the profit and loss in the period in which they occur.

Commitments and contingent liabilities denominated in foreign currencies are translated into Denars by applying the official exchange rates at the end of reporting period.

#### Financial assets

Financial assets are classified into the following categories: securities held-for-trading, available-for-sale financial assets, held-to-maturity financial assets, and loans to banks and customers. The classification depends on the nature and the purposes of the financial assets and is determined at the time of initial recognition. Financial assets are recognized and derecognized on the trade date where the purchase or sale of an investment is under a contract which terms require delivery of the investment within the agreed timeframe.

#### 1. INTRODUCTION (continued)

#### c) Significant accounting policies (continued)

#### **Securities held-for-trading**

Securities held-for-trading, which comprise bonds issued by the Ministry of Finance and equity securities issued by banks, are securities included in a portfolio in which a pattern of short-term profit making exists. Initially, these securities are recognized at cost and subsequently measured at fair value as determined by their market price.

All the respective realized and unrealized gains and losses are included in the net trading income. Interest, if realized during the held-for-trading securities, is recorded as interest income. The sale of securities held-for-trading is recognized on the trading date, which is the date when the Bank is obliged to buy or sell the asset.

#### Available-for-sale financial assets

Available-for-sale financial assets are those intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices. This portfolio comprises of equity investments in shares of banks and other financial institutions and enterprises, where the Bank does not exercise control.

Available-for-sale financial assets are initially recognized at cost, and subsequently re-measured at fair value based on quoted prices in active markets or amounts derived from cash flow models for unquoted equity investments.

Unrealized gains and losses arising from changes in the fair value of available-for-sale financial assets are recognized directly in equity, until the financial asset is sold or impaired at which time the cumulative unrealized gain or loss previously recognized in equity should be recognized in net profit or loss for the period. However, interest calculated using the effective interest rate method, as well as contingent impairment losses and foreign exchange gains and losses are recognized in the profit and loss.

### Held-to-maturity financial assets

Held-to-maturity financial assets are financial assets with fixed or determinable payments and fixed maturity that the Bank has the positive intention and ability to hold to maturity. If the Bank determines to sell other than an insignificant amount of held-to-maturity assets, the entire category would be reclassified as available-for-sale. These securities are measured at amortized cost using the effective interest rate method.

#### 1. INTRODUCTION (continued)

### c) Significant accounting policies (continued)

#### Loans originated by the Bank

Loans originated by the Bank include loans where cash is provided directly to the costumer. Loans are initially recognized at fair value, including any transaction costs, and are subsequently measured at amortized cost by using the effective interest rate method. Interest on loans originated by the Bank is included in interest income and is recognized on an accrual basis. Loans to customers and financial institutions are stated at their net amount reduced by allowance for impairment.

#### Impairment of financial assets

The Bank assesses at each end of reporting period whether there is objective evidence that a financial asset or a group of financial assets is impaired. In the case of equity investments classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost, is considered in determining whether the assets are impaired.

If any such evidence exists for available-for-sale financial assets, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in profit or loss – is removed from equity and recognized in the profit and loss. Impairment losses recognized in the profit and loss recognized in equity are not reversed through the profit and loss. If, in a subsequent period, the fair value of a an instrument classified as available-for-sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in profit or loss, the impairment loss is reversed through the profit and loss.

The amount of the impairment loss for financial assets carried at amortized cost is calculated as the difference between the asset's carrying amount and the present value of expected future cash flows discounted at the financial instrument's original effective interest rate.

#### Impairment losses on loans and advances

Allowances for impairment and uncollectability are determined if there is objective evidence that the Bank cannot collect all amounts due on a claim according to the original contractual terms. A "claim" means a loan, a commitment such as a letter of credit, guarantee or commitment to increase the credit limit. A provision for loan impairment is reported as a reduction of the carrying amount of the loan, whereas for off-balance sheet items it is presented within the provisions. Additions to provisions are made through impairment losses on financial assets in the profit and loss.

#### 1. INTRODUCTION (continued)

### c) Significant accounting policies (continued)

#### Impairment losses on loans and advances (continued)

The allowances for impairment and uncollectability of loans and advances and for other active onbalance sheet and off-balance sheet items, are determined in accordance with the regulations prescribed by the NBRM ruling on each end of reporting period, according to which the Bank is obliged to classify the active on-balance sheet and off-balance sheet items into groups on the basis of the degree (size) of the risk and assess the amount of potential impairment losses which are calculated by applying objective and subjective metrics, as of December 31, 2016 and December 31, 2015 by applying the following percentages:

Risk category	Percentage
A	from 0% to 5%
В	over 5% to 20%
C	over 20% to 45%
D	over 45% to 70%
Е	over 70% to 100%

The allowances for impairment and uncollectability are determined on the basis of the degree (size) of the risk of uncollectability or specific country risk on the basis of the following principles:

- Separate loan exposures (risks) are assessed on the basis of the type of loan applicant, his/her/its overall financial position, resources and payment records and recoverable value of collaterals. Allowances for losses on impairment and uncollectability are measured and determined for the difference between the carrying value of the loan and its estimated recoverable amount, which is, in fact, the present value of expected cash flows, including amounts recoverable from guarantees and collateral, discounted by effective loan interest rate.
- If there is objective proof of uncollectability in the loan portfolio that may not be identified on a specific basis, the allowances for impairment and uncollectability are determined at level of risk for the overall loan portfolio. These losses are determined at historical principle for the loan classification of customers and express the current economic environment of the customers.
- Losses on impairment and uncollectability is termination of the calculation of interest income as per agreed terms and conditions, while the loan is classified as non-performing, since the contractual liabilities for payment of the principal and/or interest are in default, i.e. uncollected for a period longer than 90 days. All allowances for losses on impairment and uncollectability are reviewed and tested at least once a quarter, and any further changes in the amount and timing of expected future cash flows in comparison with previous assessments result in changes in allowances for losses on impairment and uncollectability recorded as credit or debit of impairment losses in the profit and loss.
- The loan which is believed that is impossible to be collected is written off against the relevant allowance for losses on impairment and uncollectability. Bank writes off the credit exposure if passed two years from the date when the bank was obliged to impairment or allocate special reserve of 100%." Further collections are recorded as reduction of losses on impairment and uncollectability in the profit and loss.

#### 1. INTRODUCTION (continued)

### c) Significant accounting policies (continued)

#### Impairment losses on loans and advances (continued)

 In case of loans granted to borrowers in countries with increased risk of difficulties for servicing external debt, the political and economic circumstances are assessed and additional allowances for sovereign risk are allocated.

#### **Derecognition of financial assets**

The Bank derecognizes financial assets when the rights to receive cash from the financial asset have expired or have been transferred to another entity, thus transferring as well substantially all the risks and rewards of ownership of the assets.

#### Financial liabilities

Financial liabilities are classified in accordance with the substance of the contractual arrangement. Financial liabilities are classified as deposits from banks, financial institutions and customers, loans payable, other payables and derivative financial instruments.

### Deposits from banks and other financial institutions and clients

These financial liabilities are initially recognized at fair value net of transaction costs incurred, and they are subsequently measured at amortized cost.

#### Loans payable

Loans payable are initially recognized at fair value net of transaction costs incurred. Subsequent measurement is at amortized cost and any difference between net proceeds and the redemption value is recognized in the profit and loss over the period of the loan using the effective interest rate method. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability.

#### Other payables

Other payables are stated at their nominal amounts.

#### **Derivative financial instruments**

The derivative financial instruments include contractual agreements subject to exchange rate fluctuations and are initially and subsequently valuated at fair value. These contracts are not qualified for hedging accounting in accordance with the specific criteria of IAS 39 – "Financial instruments: recognition and measurement" and are accordingly treated as derivative instruments held for trading, i.e. gains and losses are recognized in net trading income.

#### **Derecognition of financial liabilities**

The Bank derecognizes financial liabilities when, and only when, the Bank's obligations are discharged, cancelled or have expired.

#### 1. INTRODUCTION (continued)

#### c) Significant accounting policies (continued)

### Property and equipment

Property and equipment are recorded at cost, less accumulated depreciation and accumulated impairment losses. Expenditure incurred to replace a component of an item of property and equipment that is accounted for separately is capitalized. Other subsequent expenditure is capitalized only when it increases the future economic benefits embodied in the item of property and equipment. All other expenditures are recognized in the profit and loss as an expense as incurred. Depreciation is charged at estimated rates so as to write off the cost of assets over their estimated useful lives, using the straight-line method. No depreciation is provided on construction in progress until the constructed assets are put into use. The annual depreciation rates are as follows:

Buildings 2.5% - 5% Furniture and equipment 10% - 25%

The gain or loss arising on the disposal or retirement of an item of property and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognized in the profit and loss.

The Bank annually reviews its property and equipment for impairment. Where the carrying amount of an asset is greater than its estimated recoverable amount, it is written down immediately to its recoverable amount.

#### **Intangible assets**

Intangible assets are assets acquired separately and are recorded at cost less accumulated amortization and accumulated impairment losses, if such exists. Intangible assets include computer software acquired apart from hardware. Expenditure on software is amortized on a straight-line basis over the estimated useful life, which is five years. The Bank annually reviews the carrying amounts of its intangible assets and assesses whether there is any indication for impairment. If such indications exist, an estimate is performed to assess whether the carrying amount is recoverable. If the carrying amount exceeds the recoverable amount, it is written down to the recoverable amount.

The Bank's management regularly reviews the carrying amounts of its tangible and intangible assets. If there is any indication that such assets have been impaired, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss. If the recoverable amount of an asset is estimated to be less than its carrying value, the carrying amount of the asset is reduced to its recoverable amount. The impairment loss is recognized as an expense in the current period. The reversal of an impairment loss is immediately recognized as income immediately.

#### 1. INTRODUCTION (continued)

### c) Significant accounting policies (continued)

#### Assets acquired through foreclosure proceedings

Foreclosed assets include property and equipment acquired through foreclosure proceedings in full or partial recovery of a related loan and is disclosed in foreclosed assets. Initially, these assets are measured at the initial carrying amount i.e. lower value than cost of the loan, including transaction costs (usually the cost value of the loan stated in an enactment passed by a competent body from where the legal grounds for acquiring of ownership arises) and the fair value less estimated cost to sell, as determined by local certified appraiser on the date of asset foreclosure. For all assets undertaken after April 6, 2013 the Bank recorded at initial recognition and impairment of at least 20% of the lower of cost and estimated value of the foreclosed asset. If the impairment of loan that is paid by foreclosing assets is higher than 20% of the initial value of the foreclosed asset, the difference is recognized in the revaluation reserves of the Bank.

After initial recognition, foreclosed assets, at least annually are reviewed for impairment and are measured at the lower of 80% of the previous carrying value and the estimated value less estimated costs to sell. Impairments are recognized in the income statement of the Bank.

#### Cash and cash equivalents

Cash and cash equivalents include cash on hand and nostro accounts, which represent demand deposits and placements with other banks and financial institutions, account balances with the NBRM, and other financial assets such as treasury and other eligible bills, as highly liquid assets with maturity up to three months and insignificant changes to fair value.

### Managed funds

The Bank provides fiduciary and trust services to legal entities and citizens, whereby it holds and manages assets or invests funds received in various financial instruments at the direction of the customers. The Bank receives fee income for providing these services. Managed funds are not assets of the Bank and are not recognized in the financial statements. The Bank is not exposed to any credit risk relating to such placements, as it does not guarantee these investments.

#### **Provisions**

Provisions are recognized when the Bank has a present obligation (legal or constructive) as a result of a past event, and it is probable that the Bank will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the end of reporting period, taking into account the risks and uncertainties surrounding the obligation.

Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

#### 1. INTRODUCTION (continued)

### c) Significant accounting policies (continued)

#### **Employment benefits**

Health, pension and social insurance contributions from gross and net wages and salaries are being paid by the Bank during the year to the national organizations at the statutory rates. Such contributions represent defined contribution benefit plans and are recognized as an expense when employees have rendered services entitling them to the contributions. There is no additional liability to these plans.

In accordance with the statutory requirements, the collective agreement, and the internal rules and regulation, the Bank is obliged to pay its employees a termination severance upon retirement in the amount of two monthly average salaries. These benefits are considered defined pension benefit plans. The liability recognized in the balance sheet in respect of defined benefit plans is the present value of the defined benefit obligation at the end of reporting period less the fair value of previously recognized assets (there are currently no previous assets recognized), together with adjustments for unrecognized actuarial gains or losses less past service costs which are not recognized yet. The defined benefit obligation is calculated annually by independent actuary using the projected unit credit method.

#### **Income tax**

The current income tax payable is calculated based on the local tax regulation by using tax rates that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is recognized on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax basis used in the computation of taxable profit and is accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognized for all taxable temporary differences, and deferred tax assets are generally recognized for all deductible temporary differences to the extent that it is probable that future taxable profits will be available against which those deductible temporary differences can be utilized.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is to be settled or the asset realized, based on tax rates (and tax laws) that have been enacted or substantively enacted by the balance sheet date.

#### Leases

The Bank rents and leases out assets as operating lease. Rental income and expenditures from investment property is recognized in the profit and loss on a straight-line basis over the term of the lease.

#### Comparable data

If it is necessary, comparable data are amended to comply with the changes in the current year presentation.

### 1. INTRODUCTION (continued)

#### d) Critical accounting judgments and estimates

The most significant areas, for which judgments, estimates and assumptions are required, are:

#### Fair value of financial instruments

The fair value of the financial instruments that are not quoted in active markets is determined by using internal valuation techniques. These include present value methods, models based on observable input parameters. All valuation models are validated before they are used as a basis for financial reporting, and periodically reviewed by qualified personnel independent of the area that created the model. Wherever possible, the Bank compares valuations derived from models with quoted prices of similar instruments, and with actual values when realized, in order to further validate and standardize models. A variety of factors are incorporated into the models, including actual or estimated market prices and rates, such as time value and volatility, and market conditions and liquidity. The Bank applies its models consistently from one period to the next, ensuring comparability and continuity of valuations over time, but estimating fair value inherently involves a significant degree of judgment.

There is no sufficient market experience, stability and liquidity in the Republic of Macedonia for the purchase and sale of receivables and other financial assets or liabilities, for which published market prices are at present not readily available.

The Management assesses the overall risk exposure and in instances in which it estimates that the value in the books may not be realized, it recognizes a provision. In the opinion of management, the reported carrying amounts for the assets that are not quoted in an active market represent the most valid and useful reporting values under the present market conditions.

### Allowance for loan losses

The Bank reviews its loan portfolios to assess impairment on a monthly basis. In determining whether an impairment loss should be recorded in the profit and loss, the Bank makes judgments as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified with an individual loan in that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers in a Bank, or national or local economic conditions that correlate with defaults on assets in the Bank. The Bank uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

### 1. INTRODUCTION (continued)

#### d) Critical accounting judgments and estimates (continued)

#### Useful lifetime of tangible and intangible assets

The Bank management determines estimated useful lives and related depreciation and amortization charges for its tangible and intangible assets. The appropriateness of the estimated useful lives is reviewed annually or whenever there is an indication of significant changes in the underlying assumptions, such as anticipated technological developments and changes in the broad economic and industry factors.

#### Actuarial assumptions in respect of defined benefit plan

The eventual expenses that may occur in the Bank, depend on actual future experience and in particular change in discount rate and increase in salaries. Other factors will also change the overall liability in this matter such as the number of employees leaving service before the retirement and the number of new employees.

#### e) Change of accounting policies, accounting estimates and correction of errors

Except as stated in Note 1.b), there are no changes in the accounting policies, accounting estimates or correction of errors in these financial statements. As mentioned in Note 1.b) in the section Presentation of financial statements, certain Notes in the accompanying financial statements are presented in compliance with the presentation method by the Decision.

### f) Compliance with legislation

The accompanying financial statements are compliance with the regulations prescribed by the NBRM which is in force on each date of the balance sheet.

During February and March 2016 to the Bank have been submitted the reports about conducted inspection by the NBRM in 2015. Regarding the report since February relating to the managing control of credit, operational and liquidity risk as well as information system security have been identified specific findings and recommendations for which the Bank prepared an Action Plan for fulfillment of the recommendations for which is performed a regulary notification to the NBRM.

In the period from 19 September 2016 to 23 September 2016, the Central Bank conducted a field inspection in connection with treasury operations, through supervision at the Central Bank building in Skopje as well as by visiting the branches in Prilep, Bitola, Tetovo, Gostivar and two branches in the region of Skopje. With the submitted report of October 25, 2016 supervisors determines findings and recommendations, which were successfully removed and implemented in the Bank's operations up to December 31, 2016.

As of November 21, 2016 to December 22, 2016, the Central Bank conducted site supervision regarding the implementation of regulation of foreign exchange operations. As of January 25, 2017, the Minutes of control has been submitted to the Bank without identified findings.

# 1. INTRODUCTION (continued)

# g) Risk management disclosure

Qualitative and quantitative information in respect of the separate types of risks are provided in Notes 2 and 3.

### h) Events after the Balance Sheet date

The Bank has no significant events after the balance sheet date for which an adjustment in the financial statements will be made.

#### 2. RISK MANAGEMENT

Taking risk is core to the business, and the operational risks are an inevitable consequence of being in business. Therefore, the Bank's aim is to achieve an appropriate balance between risk and return and minimize potential adverse effects on the Bank's financial performance.

The Bank's risk management policies are designed to identify and analyse these risks, to set appropriate risk limits and controls, and to monitor the risks and adherence to limits by means of reliable and up-to-date information systems. The Bank regularly reviews its risk management policies and systems in order to reflect the changes in markets, products and the best practices.

The Bank's risk management organization structure ensures existence of clear lines of responsibility, efficient segregation of duties and prevention of conflicts of interest at all levels, including the Supervisory Board, Board of Directors, Senior Management, as well as between the Bank and NBG Group, its clients and all other related parties. Within the Bank, risk management activities broadly take place at the following levels:

- Strategic level encompasses risk management functions performed by the Supervisory Board. These include the approval of risk strategy, ascertaining the Bank's risk definitions, profile and aspirations, as well as, the risk reward profile and other high-level risk related policies and internal guidelines.
- Tactical level encompasses risk management functions performed by the Board of Directors, Senior Management. These include the approval of risk policies and procedure manuals for managing specific risks and establishing adequate systems and controls to ensure that the overall risk and reward relationship remains within acceptable levels. Generally, the risk management activities performed by the Risk Management Division of the Bank, as well as other critical support functions, fall into this category.
- Operational (business line) level which involves management of risks at the point of direct performance
  of the Bank's activities. The relevant activities are performed by individuals who undertake risk on
  behalf of the organization. Risk management at this level is implemented by means of appropriate
  controls incorporated into the relevant policies, procedures and guidelines defined by the management.

The most important types of risk are credit risk, liquidity risk, operational risk and market risk.

#### 2.1 Credit risk

Credit risk is the most important risk for the Bank's business defined as current or future risk on the financial result and capital arising from a customer's failure to meet the terms of any contract with the Bank or otherwise fail to perform as agreed. The exposure to this risk arises principally from retail and corporate lending activities, as well as activities related to off-balance sheet financial instruments (loan commitments, L/G and L/C).

#### 2. RISK MANAGEMENT (continued)

#### 2.1 Credit risk (continued)

#### 2.1.1 Credit risk measurement, limits and mitigation policies

Initially, when approving loans and loan commitments, different Credit Committees assess creditworthiness of the clients depending on the type and size of the exposure based on defined criteria. The Bank credit risk management, which encompasses identification, measurement, monitoring and control of credit risk, is performed by the Risk Management Committee and Committee for classification of assets and impairment for potential losses, commitments and contingencies and it is mainly based on reports and analysis prepared by relevant organization units of the Bank. The Board of Directors and Supervisory Board are regularly informed of the credit risk that the Bank is exposed to.

The Bank has internal system of client classification the main purpose of which is to determine their creditworthiness and assess the acceptable level of credit risk at the start of lending. Classification of corporative clients to which the Bank is exposed to is reviewed at least on samyannual basis. The Bank has implemented a system of early warning signals for the purpose of identifying timely possible downward trends in the client's creditworthiness and for mitigating the credit risk.

The Bank employs a range of practices to mitigate credit risk. Common practice is accepting suitable collateral for approved loans. The main collateral types for loans and other credit exposures are:

- Mortgages over residential properties;
- Charges over business assets such as premises, inventory and accounts receivable;
- Charges over financial instruments such as debt and equity securities;
- Pledges over movables such as automobiles and equipment and other.

The Bank monitors compliance with the legally and internally established limits and controls concentrations of credit risk. Credit risk limits regarding an individual borrower, related parties, exposure to Bank internal persons, and large exposures, exposures by business sectors as well as other internal limits are set in the Risk Strategy, as well as in the Policies and Procedures regulating the credit risk management. The Bank controls the levels of credit risk that undertakes towards domestic and foreign banks by placing limits on the amount of risk accepted subject to at least an annual review. In addition, the exposure concentration risk by sectors and activities is regularly monitored on the basis of set limits.

### 2.1.2 Impairment and provisioning policies

The impairment losses are identified losses of the Bank credit portfolio that incurred until the end of reporting period and for which there is objective evidence of impairment. The Bank calculates the impairment provision after making the classification of credit exposure in the appropriate risk category.

The classification is made according to the following criteria:

- client's creditworthiness:
- client's regularity in settling the liabilities, and
- collateral quality.

### 2. RISK MANAGEMENT (continued)

#### 2.1 Credit risk (continued)

### 2.1.2 Impairment and provisioning policies (continued)

According to the Bank policies, impairment and provisioning are defined on individual base.

Impairment provision of individually assessed items on individual base are determined by evaluation of generated loss on the end of reporting period, which represents difference between the carrying and current value of projected future cash flows. Effective interest rate is used at discounting the future cash flows that include also the collateral value.

All non-performing loans also are covered by the impairment on an individual basis.

Calculated impairment provision for 2016 and 2015 move within the following limits:

- From 0% to 5% of credit risk exposure classified into A risk category
- Over 5% to 20% of credit risk exposure classified into B risk category
- Over 20% to 45% of credit risk exposure classified into C risk category
- Over 45% to 70% of credit risk exposure classified into D risk category
- Over 70% to 100% of credit risk exposure classified into E risk category

# 2. RISK MANAGEMENT (continued)

- 2.1 Credit risk (continued)
- A. Analysis of maximum exposure to credit risk

	Placements with and loans to banks			Placements with and loans to other clients		in financial able for sale	e assets held to maturity		Cash and cash equivalents		Fee and commission receivables		Other receivables		Off-balance sheet exposure		Total	
-	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous
	year 2016	year 2015	year 2016	year 2015	year 2016	year 2015	year 2016	year 2015	year 2016	year 2015	year 2016	year 2015	year 2016	year 2015	year 2016	year 2015	year 2016	year 2015
I. Carrying amount of exposures for which an allowance for impairment/special reserve has been allocated Carrying amount of																		
separate significant exposures before the allowance for impairment and special reserve on an individual basis																		
A risk category B risk category	178,315	172,408	53,943,424 3,163,148	48,366,402 2,373,085	8,345,104 7,355	10,481,802 7,642	-	-	11,129,180	8,299,900	5,040 887	4,633 485	5,521 648	11,082	5,177,164 105,132	5,649,144 141,855	78,783,748 3,277,170	72,985,371 2,523,067
C risk category	-	-	1,253,422	1,761,888		-	-	-	-	-	1,446	826	219	1,532	30,305	10,915	1,285,392	1,775,161
D risk category E risk category	23,934	23,673	222,532 2,631,510	202,971 5,767,112	99,233	281,078	-	-	3,825	3,161	3,238 18,592	2,620 48,769	115 18,092	24 32,328	208,655 2,000	- 89,146	438,365 2,793,361	208,776 6,242,106
L lisk category	202,249	196,081	61,214,036	58,471,458	8,451,692	10,770,522			11,133,005	8,303,061	29,203	57,333	24,595	44,966	5,523,256	5,891,060	86,578,036	83,734,481
(Allowance for impairment and special reserve on an individual basis)  Carrying amount of separate significant exposures less the allowance for	(23,934)	(23,879)		(6,418,930)	(100,037)	(281,882)			(1,726)	(1,425)	(20,462)	(50,209)	(19,542)	(32,318)	(123,440)	(107,375)	(3,551,264)	
impairment and special reserve on an individual basis	178,315	172,202	57,951,913	52,052,528	8,351,655	10,488,640			11,131,279	8,301,635	8,741	7,124	5,053	12,648	5,399,816	5,783,685	83,026,772	76,818,462

# 2. RISK MANAGEMENT (continued)

- 2.1 Credit risk (continued)
- A. Analysis of maximum exposure to credit risk (continued)

	Placements with and loans to banks		loans to banks loans to other clients		Investment assets availa	in financial able for sale		in financial to maturity		nd cash alents		ommission vables	Other receivables		Off-balance sheet exposure		To	tal
	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous
_	year 2016	year 2015	year 2016	year 2015	year 2016	year 2015	year 2016	year 2015	year 2016	year 2015	year 2016	year 2015	year 2016	year 2015	year 2016	year 2015	year 2016	year 2015
Carrying amount of																		
exposures assessed on a group basis																		
before the																		
allowance for																		
impairment and the																		
special reserve on a																		
group basis																		
- separate insignificant																		
exposures (small loans portfolio)																		
- separate significant	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
exposures not																		
impaired on a																		
separate basis	_		713,329	3,554,129								1,348			5,599,671	5,815,108	6,313,000	9,370,585
(Allowance for																		
impairment and																		
special reserve on a			(10.051)	(20.700)											(0.424)	(11.577)	(10.675)	(40.075)
group basis)  Carrying amount of			(10,251)	(30,798)											(8,424)	(11,577)	(18,675)	(42,375)
exposures assessed																		
on a group basis																		
less the allowance																		
for impairmentand																		
special reserve on																		
a group basis			703,078	3,523,331								1,348			5,591,247	5,803,531	6,294,325	9,328,210

# 2. RISK MANAGEMENT (continued)

- 2.1 Credit risk (continued)
- A. Analysis of maximum exposure to credit risk (continued)

	Placements with and loans to banks		Placements with and loans to other clients		Investment in financial assets available for sale		Investment in financial assets held to maturity		Cash and cash equivalents		Fee and commission receivables		Other receivables		Off-balance sheet exposure		To	tal
	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous
	year	year	year	year	year	year	year	year	year	year	year	year	year	year	year	year	year	year
II. Carrying amount of exposures for which there has been no allowance for impairment/special reserve allocated	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
mature receivables	-	_	_	_	_	_	_	_	_	_	_	_	_	_	-	_	_	_
Maturity structure of mature receivable for which no allowance for impairment has been allocated up to 30 days Carrying amount of																		
mature receivable for which no allowance for impairment has been allocated																		
non-mature receivab Restructured recei																		
Other receivables	v	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Carrying amount of non-mature receivable for which no allowan for impairment he been allocated	ce																	

# 2. RISK MANAGEMENT (continued)

- 2.1 Credit risk (continued)
- A. Analysis of maximum exposure to credit risk (continued)

	Placements with and loans to banks current previous				Investment assets availa		Investment in financial assets held to maturity		Cash and cash equivalents		Fee and commission receivables		Other receivables		Off-balance sheet exposure		Total	
				current previous		previous	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous
	year	year	year	year	current year	year	year	year	year	year	year	year	year	year	year	year	year	year
	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
Total carrying																		
amount of																		
receivables with																		
credit risk before																		
theallowance for																		
impairment and																		
the special reserve	202,249	196,081	61,927,365	62,025,587	8,451,692	10,770,522			11,133,005	8,303,061	29,203	58,681	24,595	44,966	11,122,927	11,706,168	92,891,036	93,105,066
(Total allowance for																		
impairment and																		
special reserve)	(23,934)	(23,879)	(3,272,374)	(6,449,728)	(100,037)	(281,882)	-	-	(1,726)	(1,426)	(20,462)	(50,209)	(19,542)	(32,318)	(131,864)	(118,952)	(3,569,939)	(6,958,394)
Total carrying																		
amount of																		
receivables with																		
credit risk less the																		
allowance for																		
impairment and																		
special reserve	178,315	172,202	58,654,991	55,575,859	8,351,655	10,488,640			11,131,279	8,301,635	8,741	8,472	5,053	12,648	10,991,063	11,587,216	89,321,097	86,146,672

# 2. RISK MANAGEMENT (continued)

- 2.1 Credit risk (continued)
- B. Value of collateral (fair value) for mitigating of credit risk

	Placements with and loans to banks		Placements with and loans to other clients		Investment assets availa	in financial able for sale	Investment in financial assets held to maturity		Cash and cash equivalents		Other receivables		Off-balance sheet exposure		To	otal
	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous
	year 2016	year 2015	year 2016	year 2015	year 2016	year 2015	year 2016	year 2015	year 2016	year 2015	year 2016	year 2015	year 2016	year 2015	year 2016	year 2015
Value of collateral of the credit exposure assessed for impairment on an individual basis																
First-class collateral instruments: cash deposits (in depot and/or restricted in																
accounts with the Bank)	-	-	1,810,171	1,425,622	-	-	-	-	-	-	-	-	368,034	102,962	2,178,205	1,528,584
government securities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
government unconditional guarantees	-	-	1,844,436	1,847,841	-	-	-	-	-	-	-	-	-	-	1,844,436	1,847,841
bank guarantees	-	-	15,415	-	-	-	-	-	-	-	-	-	175,830	67,481	191,245	67,481
Guarantees from insurance companies and																
insurance policies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Corporate guarantees (except for bank and																
insurance company guarantees)	-	-	7,049,606	7,770,004	-	-	-	-	-	-	-	-	401,731	808,857	7,451,337	8,578,861
Guarantees from individuals	-	-	645,402	-	-	-	-	-	-	-	-	-	182,531	-	827,933	-
Property pledge:	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
private property (flats, houses)	-	-	32,014,658	33,663,177	-	-	-	-	-	-	-	-	151,298	154,835	32,165,956	33,818,012
commercial property	-	-	24,790,707	23,569,837	-	_	-	-	-	-	-	-	1,570,205	1,085,290	26,360,912	24,655,127
Pledge over movables	-	-	12,712,480	14,724,110	-	_	-	-	-	-	-	-	4,318,518	4,499,005	17,030,998	19,223,115
Other types of security	-	_	2,216,605	1,754,488	-	-	-	-	-	-	-	-	83,171	119,919	2,299,776	1,874,407
Total value of collateral of credit exposure assessed for impairment on an individual bas	is -		83,099,480	84,755,079									7,251,318	6,838,349	90,350,798	91,593,428

- 2. RISK MANAGEMENT (continued)
- 2.1 Credit risk (continued)
- B. Value of collateral (fair value) for mitigating of credit risk (continued)

	Placements with and loans to banks		Placements with and loans to other clients		Investment in financial assets available for sale		Investment in financial assets held to maturity		Cash and cash equivalents		Other receivables		Off-balance sheet exposure		Total	
	current year 2016	previous year 2015	current year 2016	previous year 2015	current year 2016	previous year 2015	current year 2016	previous year 2015	current year 2016	previous year 2015	current year 2016	previous year 2015	current year 2016	previous year 2015	current year 2016	previous year 2015
Value of collateral of the credit exposure assessed for impairment on a group basis First-class collateral instruments:	2010	2012	2010	2010	2010	2015	2010	2010	2010	2015	2010	2012	2010	2010		2010
cash deposits (in depot and/or restricted in	_	-	_	_	_	_	_	_		_	_	_	_	_	_	_
accounts with the Bank) government securities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
government unconditional guarantees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
bank guarantees Guarantees from insurance companies and	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
insurance policies Corporate guarantees (except for bank and	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
insurance company guarantees)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Guarantees from individuals Property pledge:	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
private property (flats, houses)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
commercial property Pledge over movables	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other types of security																
Total value of collateral of credit exposure assessed for impairment on a group basis																

## 2. RISK MANAGEMENT (continued)

- 2.1 Credit risk (continued)
- C. Concentration of credit risk by industries and activities

	Placements loans to bar			ts with and ther clients	Investment assets availa		Investment assets held	in financial to maturity	Cash ar			ommission vables	Other re	eceivables		nce sheet osure	To	tal
	current year 2016	previous year 2015	current year 2016	previous year 2015	current year 2016	previous year 2015	current year 2016	previous year 2015	current year 2016	previous year 2015	current year 2016	previous year 2015	current year 2016	previous year 2015	current year 2016	previous year 2015	current year 2016	previous year 2015
Non-residents	-	-	-	-	-	-	-	-	-	-	997	-	-	-	-	-	997	-
Agriculture, Forestry and Fishing	-	-	689,427	639,823	-	-	-	-	-	-	19	9	-	-	46,630	134,014	736,076	773,846
Mining and quarrying	-	-	254,438	123,984	-	-	-	-	-	-	-	-		-	63,477	61,390	317,915	185,374
Food industry Textile industry and clothing and footwear	-	-	2,221,669	2,035,846	-	-	-	-	-	-	29	24	1,459	87	109,396	100,495	2,332,553	2,136,452
production Chemical industry, production of construction	-	-	676,450	1,139,921	-	-	-	-	-	-	140	22	4	3,143	57,131	63,358	733,725	1,206,444
materials, production and processing of fuels, pharmaceutical industry Production of metals,	-	-	754,021	518,041	-	-	-	-	-	-	13	-	87	9	27,201	31,295	781,322	549,345
machinery, tools and equipment	-	-	2,993,423	3,806,773	-	-	-	-	-	-	624	382	69	3,986	182,108	380,426	3,176,224	4,191,567
Other manufacturing industries Electricity, gas, steam and	-	-	102,791	47,337	-	-	-	-	-	-	1,515	1,499	-	-	6,126	2,739	110,432	51,575
air conditioning supply Water supply, wastewater disposal, waste managemer and activities on remediation of the	- nt	-	1,842,046	2,228,323	-	-	-	-	-	-	-	-	-	-	287	48,090	1,842,333	2,276,413
environment	-	-	30,633	35,468	-	-	-	-	-	-	12	-	1	-	9,556	4,553	40,202	40,021
Construction, Wholesale and retail trade, repair of motor vehicles and	- 1	-	1,523,110	1,508,192	-	-	-	-	-	-	340	1,896	898	-	1,783,790	1,826,001	3,308,138	3,336,089
motorcycles	-	-	6,814,702	6,155,835	1,106	1,133	-	-	-	-	836	161	1,169	158	623,848	638,629	7,441,661	6,795,916
Transportation and storage Facilities for accommodation and food	-	-	871,521	1,048,807	-	-	-	-	-	-	63	188	367	45	122,944	190,900	994,895	1,239,940
service activities Information and	-	-	627,422	482,432	-	-	-	-	-	-	49	19	-	45	19,896	25,948	647,367	508,444
Communications Financial and insurance	-	-	183,680	222,079	-	-	-	-	-	-	17	3	89	-	3,914	3,848	187,700	225,930
activities	178,315	172,202	5,626	6,244	75,818	76,074	-	-	3,928,272	1,089,925	1,655	-	146	3,084	108,857	111,863	4,298,689	1,459,392

## 2. RISK MANAGEMENT (continued)

- 2.1 Credit risk (continued)
- C. Concentration of credit risk by industries and activities (continued)

	Placements loans to bar			ts with and ther clients		in financial able for sale	Investment assets held t		Cash ar		Fee and co		Other re	ceivables	Off-balar expo		To	otal
	current year 2016	previous year 2015	current year 2016	previous year 2015	current year 2016	previous year 2015	current year 2016	previous year 2015	current year 2016	previous year 2015	current year 2016	previous year 2015	current year 2016	previous year 2015	current year 2016	previous year 2015	current year 2016	previous year 2015
Activities related to real																		
estate	-	-	593,591	445,327	-	-	-	-	-	-	_	-		15	7,009	105,968	600,600	551,310
Professional, scientific and																		
technical activities	-	-	331,877	315,615	-	-	-	-	-	-	22	62	134	70	68,818	132,787	400,851	448,534
Administrative and support																		
service activities	-	-	30,956	-	-	-	-	-	-	-	6	-	-	-	3,438	-	34,400	-
Public administrationand																		
defence, compulsory social			1,077		8,274,731	10,411,433			7,203,007	7,211,710			15				15,478,830	17,623,143
security Education	-	-	91,845	63,378	6,274,731	10,411,433	-	-	7,203,007	7,211,710	6	35	15 11	-	19,903	20,975	111,765	84,388
Activities of Health and	-	-	91,043	03,376	-	-	-	-	-	-	Ü	33	11	-	19,903	20,973	111,703	04,300
Social Care	_	_	_	30,813	_	_	_	_	_	_		11	_	_	_	3,452	_	34,276
Arts, entertainment and				30,013												3,432		34,270
recreation	_	_	43,917	52,043	_	_	_	_	_	_	6	_	_	_	36,489	39,894	80,412	91,937
Other service activities	-	-	15,179	11,381	-	-	-	_	-	_	392	1,300	-	-	3,545	3,634	19,116	16,315
Activities of households as																		
employers; activities of																		
households that produce																		
goods and perform a diverse	•																	
range of services for own																		
needs	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Activities of exterritorial																		
organizations and bodies Individuals	-	-	37,955,590	34,658,197	-	-	-	-	-	-	2,000	2,861	604	2,006	7.686.700	7.656.957	45,644,894	42,320,021
Proprietors and individuals	-	-	31,933,390	34,036,197	-	-	-	-	-	-	2,000	2,801	004	2,000	7,000,700	1,030,931	+5,044,094	42,320,021
who are not considered as																		
merchants	_	_	_	_	_	_	_	_	_	_	_	_	_	-	_	_	_	_
Total	178,315	172,202	58,654,991	55,575,859	8,351,655	10,488,640			11,131,279	8,301,635	8,741	8,472	5,053	12,648	10,991,063	11,587,216	89,321,097	86,146,672

- 2. RISK MANAGEMENT (continued)
- 2.1 Credit risk (continued)
- D. Concentration of credit risk by geographical location

	Placements v			ts with and ther clients		in financial able for sale	Investment assets held t		Cash ar equiva		Fee and co receiv		Other re	ceivables	Off-balar expos		To	otal
	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous
	year 2016	year 2015	year 2016	year 2015	year 2016	year 2015	year 2016	year 2015	year 2016	year 2015	year 2016	year 2015	year 2016	year 2015	year 2016	year 2015	year 2016	year 2015
Geographical location																		. ,
Republic of Macedonia	-	-	58,654,991	55,575,859	8,351,655	10,488,640	-	-	7,204,216	5,230,240	8,741	8,472	5,053	12,648	10,991,063	11,587,216	85,215,719	82,903,075
EU member countries	178,315	172,202	-	-	-	-	-	-	3,927,063	3,071,395	-	-	-	-	-	-	4,105,378	3,243,597
Europe (other)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
OECD member countries																		
(less European OECD																		
member countries)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other (more than 10% of																		
total credit risk																		
exposure)																		
Total	178,315	172,202	58,654,991	55,575,859	8,351,655	10,488,640			11,131,279	8,301,635	8,741	8,472	5,053	12,648	10,991,063	11,587,216	89,321,097	86,146,672

### 2. RISK MANAGEMENT (continued)

#### 2.2 Liquidity risk

Liquidity risk represents a risk of Bank's inability to provide sufficient monetary assets to settle its short-term liabilities when they come due, i.e. a risk that the necessary liquid assets will be provided at much higher cost.

### 2.2.1 Liquidity risk management process

The Bank's liquidity risk management process encompasses:

- Application of operating standards related to the Bank's liquidity risk, including appropriate policies, procedures and resources for controlling and limiting the liquidity risk.
- Maintenance of stock of liquid assets appropriate for the cash flow profile of the Bank which can be readily converted into cash without incurring undue capital losses.
- Measurement, control and scenario testing of funding requirements, as well as access to funding sources.
- Preparing contingency plans of the Bank for handling liquidity disruptions by means of the ability to fund some or all activities in a timely manner and at a reasonable cost.
- Monitoring liquidity risk limits and ratios, taking into account the Bank's risk appetite and profile, as well as the regulatory requirements for prescribed minimum level of liquidity rates.

The process of managing liquidity and liquidity risk is implemented through the establishment of adequate daily liquidity management through developing liquidity plans. The plans reflect the liquidity provided by cash flows and liquidity needed to funding the cash outflows. During preparation of plans and projections for liquidity on a daily, weekly, monthly and long-term basis, all relevant aspects are taken in consideration - the established limits, maintaining the required currency structure, maturity matching of assets and sources of funds and other regulatory rules.

Monitoring of the Bank's liquidity is performed by the Treasury Division. The Treasury Division reconciles all inflows and/or outflows in all currencies along with money orders, checks, bank transfers and account transfers.

## 2. RISK MANAGEMENT (continued)

### 2.2 Liquidity risk (continued)

## 2.2.1 Liquidity risk management process (continued)

Analysis according to the maturity of financial assets and liabilities (remaining maturity)

December 31, 2016						in thousand	s of Denars
, , , , , ,	Un to 1	From 1 to	From 3 months to	From 1 to	From 2 to	Over 5	
	Up to 1 month	3 months	12 months	2 years	5 years	vears	Total
FINANCIAL ASSETS							
Cash and cash equivalents Trading assets	17,567,743 2,251	-	-	-	-	-	17,567,743 2,251
Financial assets at fair value through the income statement determined as such at initial recognition	2,231	_	_	_	_	_	2,231
Derivative assets held for risk management	-	_	-	-	_	_	-
Placements with, and loans to banks	517	-	-	-	-	177,798	178,315
Loans to customers	2,994,582	3,376,601	16,012,030	8,321,320	12,330,773	15,619,685	58,654,991
Investment securities	299,592	2,544,910	4,927,429	502,800	-	76,924	8,351,655
Investments in affiliates	-	-	-	-	-	-	-
Income Tax receivable (current)	_	-	-	-	-	-	_
Other receivables	147,577	-	-	-	_	-	147,577
Collateralized assets	_	-	-	-	_	-	· -
Deferred tax assets	_	-	-	_	_	_	_
Total financial assets	21,012,262	5,921,511	20,939,459	8,824,120	12,330,773	15,874,407	84,902,532
FINANCIAL LIABILITIES							
Trading liabilities Financial liabilities at fair value through the income statement determined as	-	-	-	-	-	-	-
such at initial recognition Derivative liabilities held for risk	-	-	-	-	-	-	-
management	-	-	-	-	-	-	-
Deposits from banks Deposits from customers	1,742,752	-	-	-	-	-	1,742,752
•	29,449,475	6,422,498	21,864,252	7,735,827	2,648,362	171,463	68,291,877
Loans payable Subordinated debt	49,737	-	105,673	107,738	132,614	161,965	557,727
Income tax liabilities (current)	-	-	-	-	-	-	-
Differed tax liabilities	61,410	-	-	-	-	-	61,410
Other liabilities	-	-	-	-	-	-	-
	1,559,817					90,978	1,650,795
Total financial liabilities	32,863,191	6,422,498	21,969,925	7,843,565	2,780,976	424,406	72,304,561
Off balance items							
Off balance assets	315	34,713	-	-	-	-	35,028
Off balance liabilities	8,331,995	347,425	1,501,205	332,425	844,941	77,254	11,435,245
Net liquidity gap	(20,182,609)	(813,699)	(2,531,671)	648,130	8,704,856	15,372,747	1,197,754

## 2. RISK MANAGEMENT (continued)

### 2.2 Liquidity risk (continued)

### 2.2.1 Liquidity risk management process (continued)

Analysis according to the maturity of financial assets and liabilities (remaining maturity) (continued)

- · · · · · · · · · · · · · · · · · · ·						In thousand	ls of Denars
December 31, 2015			F 2				
	Up to 1	From 1 to	From 3 months to	From 1 to	From 2 to	Over 5	
	month	3 months	12 months	2 years	5 years	years	Total
FINANCIAL ASSETS							
Cash and cash equivalents	16,896,236	_	_	_	_	-	16,896,236
Trading assets	329,981	_	_	_	_	_	329,981
Financial assets at fair value through the income statement determined as such at initial recognition  Derivative assets held for risk	-	-	-	-	-	-	-
management	_	_	_	_	_	-	_
Placements with, and loans to banks	217	_	_	_	_	171,985	172,202
Loans to customers	4,010,168	4,298,153	16,880,352	5,260,683	11,054,520	14,071,983	55,575,859
Investment securities	99,879	2,691,541	6,756,687	863,296		77,237	10,488,640
Investments in affiliates		-,,	-	-	_	-	
Income Tax receivable (current)	_	_	_	_	_	_	_
Other receivables	131,909	_	_	_	_	_	131,909
Collateralized assets	-	_	_	_	_	_	-
Deferred tax assets	_	_	-	_	_	_	_
Total financial assets	21,468,390	6,989,694	23,637,039	6,123,979	11,054,520	14,321,205	83,594,827
FINANCIAL LIABILITIES							
Trading liabilities Financial liabilities at fair value through the income statement determined as	-	-	-	-	-	-	-
such at initial recognition Derivative liabilities held for risk	-	-	-	-	-	-	-
management Deposits from banks	-	-	-	-	-	-	-
Deposits from customers	731,949	-	-	-	-	-	731,949
Loans payable	27,263,260	6,746,320	25,175,164	5,746,955	2,026,321	145,718	67,103,738
Subordinated debt	64,796	-	132,892	186,589	178,387	182,936	745,600
Income tax liabilities (current)	-	-	-	-	-	-	-
Differed tax liabilities	76,451	-	-	-	-	-	76,451
Other liabilities	-	-	-	-	-	-	-
	1,851,162					90,978	1,942,140
Total financial liabilities	29,987,618	6,746,320	25,308,056	5,933,544	2,204,708	419,632	70,599,878
Off balance items							
Off balance assets	-	6,655	1,737	-	-	_	8,392
Off balance liabilities	8,291,596	394,467	1,344,510	772,703	716,936	185,956	11,706,168
Net liquidity gap	$(16,\!810,\!824)$	(144,438)	(3,013,790)	(582,268)	8,132,876	13,715,617	1,297,173

#### 2. RISK MANAGEMENT (continued)

#### 2.2 Liquidity risk (continued)

#### 2.2.1 Liquidity risk management process (continued)

## Analysis according to the maturity of financial assets and liabilities (remaining maturity) (continued)

Bank's assets and liabilities are classified according to their relevant maturities as at December 31, 2016 and 2015, except for loans and receivablesfrom other clients and unutilized limits – potential credit exposure where the schedule in specific time intervals for loan products that have no defined maturity date (credit cards, OK loans, allowed overdrafts etc.) is made by using the historical data on the collection amount in relation to the total on-balance sheet receivables under these products, i.e. the amount of utilization of funds under the approved limits.

#### 2.3 Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risks arise from open positions in currency, interest rate, and equity products, all of which are exposed to market movements and changes in the level of volatility of market rates or prices (such as interest rates, credit spreads, foreign exchange rates and equity prices).

#### Foreign exchange risk

The Bank takes on exposure to the effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows. The Bank sets limits on the level of exposure by currency and in aggregate for all currencies, which are monitored on a daily basis. The tables below summarize Bank's exposure to foreign exchange risk as at December 31, 2016 and 2015.

### Risk from changes in interest rates

The Bank is exposed to effects arising from movements at level of interest rates in the market that affect its financial position and cash flows. Taking into consideration the fact that the trading portfolio of the Bank is inconsiderable and refers mainly to government securities, the interest rate risk exposure is assessed from the aspect of Bank's portfolio of activities. The risk from change in interest rates in the Banking Book is the current or possible risk for profit (net interest income) and/or capital that arises from negative movements in interest rates, which affect the positions in the Bank's portfolio of activities. The assuming of this risk is part of banking activities and may be a significant source for profitability and shareholders value. Nonetheless, excessive risk from change in interest rates may represent a significant threat to the profit and capital base of the Bank.

#### 2. RISK MANAGEMENT (continued)

#### 2.3 Market risk (continued)

### **Risk from changes in interest rates (continued)**

The Bank has established a framework for managing this risk in order to minimize the effects of negative changes in future interest rates by establishing and monitoring appropriate limits and utilizing techniques to measure the exposure to risk from changes in interest rates in Banks portfolio.

The table shows Analysis of compliance of interest rates on financial assets and liabilities as at December 31, 2016 and 2015.

### **Operational risk**

The operational risk is defined as risk of loss that arises from inappropriate or unsuccessful internal processes and systems, human factor or external events. The Bank has established an operational risk management framework based on Strategy and Policy and methodology for managing this risk. It ensures, within the various processes in the Bank, that there are identified risks originating from these processes, that they are measured and that there is an undertake of corrective actions in order to avoid potential negative effect over the financial result and capital position of the Bank.

#### 2.3.1. SensitivityAnalysis of assets and liabilities on change in market risk

#### A. Sensitivity Analysis on the changes of market risk on assets and liabilities

	Profit/loss	Own funds	Risk weighted assets	Capital adequacy ratio
<b>December 31, 2016</b> Amount prior to the sensitivity analysis /stress tests (as of 31.12.2016)		10,432,850	65,038,678	16.04%
Effects from application of scenarios				
Risk from foreign exchange rate change				
Denar to depreciate by 10% in relation of all other F/X	114,764	10,547,613	65,154,375	16.19%
Denar to appreciate by 10% in relation of all other F/X	-114,764	10,318,086	64,922,980	15.89%
Denar to depreciate by 20% in relation of all other F/X	229,527	10,662,377	65,270,073	16.34%
Denar to appreciate by 20% in relation of all other F/X	-229,527	10,203,323	64,807,283	15.74%
Risk from interest rate change				
Increasing of interest rates by 200 b.p.	-55,729	10,377,121	65,038,678	15.96%
Decreasing of interest rates by 200 b.p.	55,729	10,488,579	65,038,678	16.13%
Increasing ofinterest rates by 400 b.p.	-111,458	10,321,391	65,038,678	15.87%
Decreasing of interest rates by 400 b.p.	111,458	10,544,308	65,038,678	16.21%
Cumulative				

### 2. RISK MANAGEMENT (continued)

#### 2.3 Market risk (continued)

#### 2.3.1 SensitivityAnalysis of assets and liabilities on change in market risk (continued)

### A. Sensitivity Analysis on the changes of market risk on assets and liabilities (continued)

	Profit/loss	Own funds	Risk weighted assets	Capital adequacy ratio
December 31, 2015 Amount prior to the sensitivity analysis /stress tests (as of				
31.12.2015)		10,335,475	60,769,413	17.01%
Effects from application of scenarios				
Risk from foreign exchange rate change				
Denar to depreciate by 10% in relation of all other F/X	248,127	10,583,602	61,017,540	17.35%
Denar to appreciate by 10% in relation of all other F/X	(248,127)	10,087,348	60,521,287	16.67%
Denar to depreciate by 20% in relation of all other F/X	496,253	10,831,728	61,265,666	17.68%
Denar to appreciate by 20% in relation of all other F/X	(496,253)	9,839,222	60,273,160	16.32%
Risk from interest rate change				
Increasing of interest rates by 200 b.p.	2,281	10,337,756	60,769,413	17.01%
Decreasing of interest rates by 200 b.p.	(2,281)	10,333,194	60,769,413	17.00%
Increasing of interest rates by 400 b.p.	4,562	10,340,037	60,769,413	17.02%
Decreasing of interest rates by 400 b.p.	(4,562)	10,330,913	60,769,413	17.00%
Cumulative				

The Bank has established a frame for establishing stress test on the basis of which stress testing is made at least once a year in order to analyze the sensitivity of the Bank to a set of extreme but realistic shocks, which also takes into consideration analysis of the assets and liabilities sensitivity to changes in the foreign exchange rate and in the interest rates from aspect of the banking activities portfolio. In due course, the scenarios which take into consideration the risk from the change of the foreign exchange rate estimate the effect of the possible appreciation and depreciation of the Denar foreign exchange rate in relation to other currencies, and at all other factors unchanged, the effect is observable through the realized foreign exchange gain/loss. On the other hand, the purpose of the stress test analysis of the interest rate risk in the bank's portfolio of activities is to examine the sensitivity of the Bank balance sheets to the interest rate changes, by examining the influence of interest shocks in the assumed scenarios on the net interest income.

In both sensitivity analyses, the change in capital adequacy is estimated through the effect of scenarios over the amount of own funds (if assuming that the profit is zero), and by that also over the capital adequacy of the Bank.

The table presents analysis of assets and liabilities sensitivity to market risk changes as at 31 December 2016 and 31 December 2015.

- 2. RISK MANAGEMENT (continued)
- 2.3 Market risk (continued)
- 2.3.1 SensitivityAnalysis of assets and liabilities on change in market risk(continued)
- B. Analysis of value exposed to market risk in trading portfolio

			2016		In thousands of Denars 2015					
	Balance on December 31	Average value	Highest value (maximum)	Lowest value (minimum)	Balance on December 31	Average value	Highest value (maximum)	Lowest value (minimum)		
Amount exposed to risk at interest- bearing instruments	l .									
Amount exposed to risk at instruments in foreign										
currency	-			-	-	-		-		
Amount exposed to risk at equity instruments	-			-	-	-		-		
Amount (effects on netting)	-			-	-	-		-		
Total	_			_	-		_			

The Bank does not make analysis of the risk exposed value according to the above disclosure in Table B due to the fact that the Bank does not determine capital required for covering the market risks for the trading portfolio according to the "Decision on the methodology for determining the capital adequacy", and consequently the table referred to in this Note is not filled in.

## 2. RISK MANAGEMENT (continued)

## 2.3 Market risk (continued)

## 2.3.2 Sensitivity analysis of changes in interest rates of financial assets and liabilities (excluding trading assets)

### A Interest rate sensitivity analysis

	Currency	2016	2015
NET WEIGHTED POSITION FOR CURRENCY EUR (FKS+VKS+PKS)	EUR	36,762	100,569
NET WEIGHTED POSITION FOR CURRENCY MKD (FKS+VKS+PKS)	MKD	300,574	284,139
NET WEIGHTED POSITION FOR CURRENCY MKDclEUR (FKS+VKS+PKS)	MKDclEUR	826,959	620,794
NET WEIGHTED POSITION FOR other CURRENCIES (FKS+VKS+PKS)	Other	(4,740)	3,439
TOTAL WEIGHTED VALUE – CHANGE IN THE ECONOMIC VALUE OF BANK'S ACTIVITY PORTFOLIO		1,159,554	1,008,941
OWN FUNDS TOTAL WEIGHTED VALUE / OWN FUNDS		10,432,850 <b>11.11%</b>	10,335,475 <b>9.76%</b>

#### RISK MANAGEMENT (continued) 2.

- 2.3 Market risk (continued)
- Sensitivity analysis of changes in interest rates of financial assets and liabilities (excluding trading assets) (continued) Analysis of reconciliation of interest rates 2.3.2
- В.

In thousands of Denar	up to 1 s month	from 1 to 3 months	from 3 to 12 months	from 1 to 2 years	from 2 to 5 years	over 5 years	Total interest bearing assets /liabilities
December 31, 2016							
ASSETS							
Cash and cash equivalents	11,116,915	-	-	-	-	-	11,116,915
Financial assets at fair value through profit and loss account designated							
as such at initial recognition	-	-	-	-	-	-	-
Loans and receivables from banks	2.250.660	- 20 727 001	10.752.577	4 610 075	- 021 260	126,236	126,236
Loans and receivables from other customers Investments in securities	3,258,669	20,737,981	18,752,577	4,610,975	5,821,360	5,243,767	58,425,329
Other interest-sensitive unstated assets	299,592	2,540,252	4,918,765	500,000	-	-	8,258,609
Total interest-sensitive financial assets	14,675,176	23,278,233	23,671,342	5,110,975	5,821,360	5,370,003	77,927,089
LIABILITIES Financial liabilities at fair value through profit and loss account designated as such at initial recognition Deposits of banks Deposits of other customers Issued debt securities	1,742,752 26,952,833	- - 17,503,458	- - 18,206,347	- - 4,597,326	- - 692,139	- - 91,169	1,742,752 68,043,272
issued debt seediffies	-	-	-	-	-	-	-
Borrowings	48,686	-	105,673	107,738	132,614	12,566	407,277
Subordinated liabilities and hybrid instruments	-	-	-	-	-	-	-
Other unspecified interest-sensitive liabilities		15.502.450	10 212 020	4.505.064	- 024 552	102 525	<del>-</del>
Total interest-sensitive financial liabilities	28,744,271	17,503,458	18,312,020	4,705,064	824,753	103,735	70,193,301
Net - balance position							
Off-balance sheet interest-sensitive assets positions Off-balance sheet interest-sensitive liabilities positions Net positions - off-balance sheetposition	- - -	- - -	- - -	- - -	- - -	- - -	- - -
Total net-position	(14,069,095)	5,774,775	5,359,322	405,911	4,996,607	5,266,268	7,733,788

### 2. RISK MANAGEMENT (continued)

- 2.3 Market risk (continued)
- 2.3.2 Sensitivity analysis of changes in interest rates of financial assets and liabilities (excluding trading assets) (continued)
- B. Analysis of reconciliation of interest rates (continued)

In thousands of Denars	111011111	months	from 3 to 12 months	from 1 to 2	from 2 to 5	over 5	bearing assets /liabilities
December 31, 2015		montus	montus	years	years	years	/Habinues
ASSETS							
Cash and cash equivalents	8,288,036						8,288,036
Financial assets at fair value through profit and loss account designated	0,200,030	_	_	_	_	_	0,200,030
as such at initial recognition	_	_	_	_	_	_	_
Loans and receivables from banks	_	_	_	_	_	122,012	122,012
Loans and receivables from other customers	2,430,329	4,457,167	39,004,246	2,174,561	3,194,133	4,229,377	55,489,813
Investments in securities	99,879	2,691,541	6,743,178	850,000	5,171,135	1,227,377	10,384,598
Other interest-sensitive unstated assets	-	2,001,011	-	-	_	_	-
Total interest-sensitive financial assets	10,818,244	7,148,708	45,747,424	3,024,561	3,194,133	4,351,389	74,284,459
LIABILITIES							
Financial liabilities at fair value through profit and loss account							
designated as such at initial recognition	_	_	_	_	_	_	_
Deposits of banks	730,711	-	-	-	-	-	730,711
Deposits of other customers	30,315,167	4,196,955	28,286,415	3,480,592	477,622	68,085	66,824,836
Issued debt securities	, , , <u>-</u>	-	-	-	, -	, -	-
Borrowings	63,363	-	132,892	186,589	178,387	33,537	594,768
Subordinated liabilities and hybrid instruments	-	-	-	-	-	-	-
Other unspecified interest-sensitive liabilities	-	-	-	-	-	-	-
Total interest-sensitive financial liabilities	31,109,241	4,196,955	28,419,307	3,667,181	656,009	101,622	68,150,315
Net - balance position							
Off-balance sheet interest-sensitive assets positions	_	_	_	_	_	_	_
Off-balance sheet interest-sensitive liabilities positions	_	_	_	_	_	_	_
Net positions - off-balance sheetposition							
Total net-position	(20,290,997)	2,951,753	17,328,117	(642,620)	2,538,124	4,249,767	6,134,144

## 2. RISK MANAGEMENT (continued)

## 2.3 Market risk (continued)

## 2.3.3 Currency risk

### In thousands of Denars 31 December 2016

	MKD	EUR	USD	Other currency	Total
MONETARY ASSETS					
Cash and cash equivalents	10,283,803	4,246,690	1,298,715	1,738,535	17,567,743
Trading assets	-	2,251	-	-	2,251
Financial assets at fair value through the income statement					
determined as such at initial recognition	-	-	-	-	-
Derivative assets held for risk management	-	-	-	-	-
Placement with, and loans to banks	-	4,629	171,313	2,373	178,315
Placement with and loans to customers	36,136,647	21,973,930	544,414	-	58,654,991
Investments in securities	8,003,485	348,170	-	-	8,351,655
Investments in affiliated companies	-	-	-	-	-
Receivables for income tax (current)	-	-	-	-	-
Other receivables	145,292	1,799	354	132	147,577
Collateralized assets	-	-	-	-	-
Deferred tax assets	-	-	-	-	-
Total monetary assets	54,569,227	26,577,469	2,014,796	1,741,040	84,902,532
MONETARY LIABILITIES					
Trading liabilities	-	-	-	-	-
Financial liabilities at fair value through the income					
statement determined as such at initial recognition	-	-	-	-	-
Derivative liabilities held for risk management	1 (2)( ((9)	97.205	1 075	27.804	1 742 752
Deposits from banks	1,626,668	87,205	1,075	27,804	1,742,752
Deposits from customers	40,077,802	24,489,727	2,031,997	1,692,351	68,291,877
Issued Debt Securities	-	-	-	-	
Borrowings	160,291	397,436	-	-	557,727
Subordinated debt	-	-	-	-	-
Income tax payable (current)	61,410	-	-	-	61,410
Deferred tax liabilities	-	-	-	-	-
Other liabilities	1,090,174	560,411	149	61	1,650,795
Total monetary liabilities	43,016,345	25,534,779	2,033,221	1,720,216	72,304,561
Net – position	11,552,882	1,042,690	(18,425)	20,824	12,597,971

## 2. RISK MANAGEMENT (continued)

## 2.3 Market risk (continued)

## 2.3.3 Currency risk (continued)

### In thousands of Denars 31 December 2015

	MKD	EUR	USD	Other currency	Total
MONETARY ASSETS					
Cash and cash equivalents	10,586,328	3,798,115	975,377	1,536,416	16,896,236
Trading assets	-	2,379	327,602	-	329,981
Financial assets at fair value through the income					
statement determined as such at initial recognition	-	-	-	-	-
Derivative assets held for risk management	-	-	-	-	-
Placement with, and loans to banks	-	4,638	165,276	2,288	172,202
Placement with and loans to customers	30,847,881	23,563,870	1,164,108	-	55,575,859
Investments in securities	9,624,292	864,348	-	-	10,488,640
Investments in affiliated companies	-	-	-	-	-
Receivables for income tax (current)	-	-	-	-	-
Other receivables	127,888	3,716	181	124	131,909
Collateralized assets	-	-	-	-	-
Deferred tax assets	-	-	_	-	-
Total monetary assets	51,186,389	28,237,066	2,632,544	1,538,828	83,594,827
			·		
MONETARY LIABILITIES					
Trading liabilities	-	-	-	-	-
Financial liabilities at fair value through the income					
statement determined as such at initial recognition	-	-	-	-	-
Derivative liabilities held for risk management	-	-	-	-	-
Deposits from banks	-	596,321	113,851	21,777	731,949
Deposits from customers	39,256,869	24,251,757	2,088,554	1,506,558	67,103,738
Issued Debt Securities	-	-	-	-	-
Borrowings	166,241	579,359	-	-	745,600
Subordinated debt	-	-	-	-	-
Income tax payable (current)	76,451	-	-	-	76,451
Deferred tax liabilities	-	-	-	-	-
Other liabilities	1,180,938	351,917	409,226	59	1,942,140
Total monetary liabilities	40,680,499	25,779,354	2,611,631	1,528,394	70,599,878
Net – position	10,505,890	2,457,712	20,913	10,434	12,994,949

### 3. CAPITAL ADEQUACY

#### Capital management

The Bank's objectives when managing capital, which is a broader concept than the 'equity' presented in the balance sheet, are:

- to comply with the capital requirements set by NBRM;
- to safeguard the Bank's ability to continue as a going concern so that it can continue providing returns for shareholders and benefits for other stakeholders; and
- to maintain a strong capital base to support further successful activity.

Capital adequacy and the use of regulatory capital are monitored regularly by the Bank's management, employing techniques based on the directives set by the regulator, for supervisory purposes. The required information is sent to NBRM on a quarterly basis.

The Bank's regulatory capital (own funds) is divided into two tiers:

- Tier 1 capital: share capital, retained earnings limited for distribution among shareholders and reserves created by retained earnings. The Bank's uncovered loss from previous years, the current loss, purchased equity shares, intangible assets, difference between the amount of required and the conducted impairment/ special reserve and unrealized loss from equity instruments available for sale are deducted in arriving at Tier 1 capital; and
- Tier 2 capital: qualifying subordinated loan, cumulative preferred shares and premium from cumulative preferred shares sold, revaluation reserves of 80% from unrealized loss from revaluation of equity and debt instruments available for sale, measures according to the objective value, hybrid capital instruments.

Investments in banks, financial institutions, insurance companies and reinsurance companies are deducted from Tier 1 and Tier 2 capital to determine the regulatory capital.

The Bank calculates capital adequacy in compliance with the NBRM Decision on the methodology for determining the capital adequacy, that prescribe manner for calculating the capital required for banks to cover the credit risk, operational risk, market risks and the currency risk.

The calculaiton of the capital required for covering the credit risk is based on the so called standardized appropach according to Basel II. The Bank is obliged to distribute the on-balance sheet and off-balance sheet claims in appropriate categories of exposure and to provide them with a risk weight depending on the credit quality degree of the debtor or the claim. Capital to cover the operational risk is also calculated according standardized approach. The calculation of the capital for currency risk was amended and is made to the net amount of aggregate foreign currency position taking into consideration of the calculation of the impairment. Furthermore, as was previously the case, in accordance with the new regulations the Bank is not obliged to determine and dispose of the capital required for covering the market risks.

## 3. CAPITAL ADEQUACY (continued)

#### Own assets

The table below presents a survey of the Statement of own assets (Form OA) prepared in accordance with the Instructions on implementing the Decision on the methodology of determining the capital adequacy according to the applicable prescribed regulations of NBRM on December 31, 2016 and 2015.

		nds of Denars
	current	previous
	year 2016	year 2015
Paid and registered ordinary and non-cumulative preferred		
shares and their premium	3,511,242	3,511,242
Nominal value	3,511,242	3,511,242
Nominal value of common shares	3,511,242	3,511,242
Nominal value of non-cumulative preferred shares	-	-
Premium	-	-
Premium under ordinary shares	-	-
Premium under non-cumulative preferred shares	-	-
Reserves and retained profit or loss	6,755,942	6,755,942
Reserve fund	830,290	830,290
Retained earnings restricted for distribution to shareholders	5,925,652	5,925,652
Accumulated loss from previous years	-	-
Current profit	-	-
Positions as a result of consolidation	-	-
Minority share	-	-
Reserves under foreign exchange gains/losses	-	-
Other differences	-	-
Deductible items	(25,874)	(23,983)
Loss at the year-end or current loss	-	-
Purchased own shares	-	-
Intangible assets	-	-
Difference between the amount of required and made		
impairment/special reserves	(25,874)	(23,983)
Amount of allocated impairment and special reserves as a result		
of accounting delay	-	-
Unrealized loss from own instruments available for sale	-	-
Other deducted items		
Core capital	10,241,310	10,243,201

## 3. CAPITAL ADEQUACY (continued)

Own assets (continued)

	In thousar current year 2016	nds of Denars previous year 2015
Supplementary capital		
Paid-in and subscribed cumulative preferred shares and		
premium under these shares	90,978	90,978
Nominal value	90,978	90,978
Premium	-	-
Revaluation reserves	100,562	1,296
Hybrid capital instruments	-	-
Subordinated instruments	-	-
Amount of cumulative preferred shares and subordinated		
instruments that can be part of the Supplementary capital	90,978	90,978
Supplementary capital	191,540	92,274
Investments in capital of other banks or financial institutions that are over 10% of the capital of those institutions Investments in subordinated and hybrid capital instruments and other instruments of the aforementioned institutions Aggregate amount of investments in capital, subordinated and hybrid instruments and other instruments that exceeds 10% of of initial and additional capital Investments in financial instruments issued by insurance and reinsurance companies and pension fund management companies Amount for exceeding the limits for investments in non-financial institutions Positions as a result of consolidation (negative amounts)  Deductible items Core capital after deductions Supplementary capital after deductible items	- - - - 10,241,310 191,540	10,243,201
Supplementary capital arter deduction items	1/1,570	72,214
OWN FUNDS	10,432,850	10,335,475

## 3. CAPITAL ADEQUACY (continued)

### Own assets (continued)

### Capital adequacy ratio

The table below gives an overview of the Report of the rate of capital adequacy (Form CA) prepared in accordance with the Guidelines for implementation of the Decision on the methodology for determining the capital adequacy according to the applicable prescribed regulations from NBRM as at December 31, 2016 and 2015.

Credit risk weighted assets4,516,134 56,451,6784,106,315 51,328,942Currency risk weighted assets was using the currency position1,156,975 2,484,2642,484,264Net position in gold Currency risk weighted assets Aggregate foreign currency position1,156,975 2,284,2642,484,264Net position in gold Currency risk weighted assets92,558 1,156,975198,501Currency risk weighted assets1,156,9752,481,264Currency risk weighted assets2,481,264Currency risk weighted assets1,156,9752,481,264Capital required for covering the operational risk by applying the basic indicator approach Capital required for covering the operational risk by applying the standardized approach Operational risk weighted assets594,402 7,430,024556,737Optable risk weighted assets594,402 7,430,024556,737Optable risk weighted assets594,402 7,430,024556,737Capital required for covering the market risks5 2 2 2 2 2 2 2 2 2 2 2 2 2 3 2 3 4 2 3 4 3 4 4 4 5 5 4 4 5 5 4 4 5 5 4 4 5 5 5 5 6 7 5 6 6 7 6 7 6 7 6 7 6 7 6 7 6 7 6 7 6 7 		In thousai current	nds of Denars previous
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Risk weighted assets       65,038,677       60,769,413         Capital required for covering the risks       5,203,094       4,861,553         Own funds       10,432,850       10,335,475		-	-
Capital required for covering the risks       5,203,094       4,861,553         Own funds       10,432,850       10,335,475	Other risk weighted assets	_	_
Own funds 10,432,850 10,335,475		65,038,677	60,769,413
<u> </u>	Capital required for covering the risks	5,203,094	4,861,553
Capital adequacy ratio 16.04% 17.01%		10,432,850	10,335,475
	Capital adequacy ratio	16.04%	17.01%

## 4. SEGMENT REPORTING

## A. Operating segments

In thousands of Denars December 31, 2016

	Retail banking	Corporate banking	Investme nt banking	All other significant operating segments	Unalloca ted	Total
Net interest income /(expense) Net fees and commissions income /	2,160,603	1,476,356	-	158	-	3,637,117
(expense)	497,419	454,196	-	-	-	951,615
Net trading income Net income from other financial instruments recorded at fair value	-	-	64,998	1,352	-	66,350
Other operating income	224,810	212,955	_	15,788	-	453,553
Income realized between segments	224,810	212,733	_	13,766		-
Total income by segments	2,882,832	2,143,507	64,998	17,298	·	5,108,635
Total mediae by beginning			0.955		<u> </u>	
Allowance for impairment of financial assets, on net basis	49,210	(530,924)		(9,260)		(490,974)
Impairment loss of non-financial assets, on	49,210	(330,924)	-	(9,200)	-	(490,974)
net-basis	(28,748)	(125,274)	_	-		(154,022)
Depreciation	(54,387)	(69,050)		(163)	(1,513)	(125,113)
Restructuring costs	-	-	-	-	-	-
Costs for investment in property and equipment						
Other expenses	(1,257,029)	(564,102)	-	(1,299)	(12,375)	(1,834,805)
Total expenses by segments	(1,290,954)	(1,289,350)		(10,722)		(2,604,914)
Total expenses by segments	(1,270,734)	(1,207,330)		(10,722)	(13,000)	(2,004,714)
Financial result by segment	1,591,878	854,157	64,998	6,576	(13,888)	2,503,721
Income tax	-	-	-	-		(263,930)
Profit/(loss) for the financial year	1,591,878	854,157	64,998	6,576	(13,888)	2,239,791
m. I	25.50.462	40.046.002	0.225.504			06152240
Total assets by segment	37,769,463	40,046,093	8,337,784	-	-	86,153,340
Unallocated assets per segment	-	-	-	-	-	
Total assets						86,153,340
Total liabilities by segment	53,659,821	18,818,221	-	-	-	72,478,042
Unallocated liabilities by segment	-	-	-	-	-	
Total liabilities						72,478,042

## 4. SEGMENT REPORTING (continued)

## A. Operating segments (continued)

In thousands of Denars December 31, 2015

	Retail banking	Corporate banking	Investme nt banking	All other significant operating segments	Unalloca ted	Total
Net interest income /(expense)	1,834,293	1,537,203	(377)	(430)	-	3,370,689
Net fees and commissions income / (expense)	453,985	480,763	353	-	-	935,101
Net trading income Net income from other financial	-	-	-	-	-	-
instruments recorded at fair value	-	-	-	13,307	-	13,307
Other operating income	187,095	92,530	196	-	41,290	321,111
Income realized between segments						
Total income by segments	2,475,373	2,110,496	172	12,877	41,290	4,640,208
Allowance for impairment of financial	64.240	(570, 505)		5.025		(510.221)
assets, on net basis Impairment loss of non-financial assets, on	64,249	(579,505)	-	5,025	-	(510,231)
net-basis	(9,382)	(63,874)	_	-	_	(73,256)
Depreciation	(47,315)	(60,071)	_	(142)	(1,317)	(108,845)
Restructuring costs	-	-	_	-	-	-
Costs for investment in property and						
equipment	-	-	-	-	-	-
Other expenses	(1,215,905)	(576,067)		(1,326)	(12,640)	(1,805,938)
Total expenses by segments	(1,208,353)	(1,279,517)		3,557	(13,957)	(2,498,270)
Financial result by segment	1,267,020	830,979	172	16,434	27,333	2,141,938
Income tax	-	-	-	-	-	(225,239)
Profit/(loss) for the financial year	1,267,020	830,979	172	16,434	27,333	1,916,699
Total assets by segment	34,661,719	39,405,290	10,818,621	-	-	84,885,630
Unallocated assets per segment	-	-	-	-	-	
Total assets						84,885,630
Total liabilities by segment	24 949 216	25 010 400				70 767 706
Unallocated liabilities by segment	34,848,316	35,919,480	-	-	-	70,767,796
Total liabilities	-	-	-	-	-	-
1 Otal Habilities						70,767,796

## 4. SEGMENT REPORTING (continued)

## B. Concentration of total revenue and expenses by customers

					In thousand	ds of Denars
	Retail banking	Corporate banking	Investment banking	All other significant operating segments	Unallocated	Total
Current year, 2016						
Customer 1						
Income	1,626	98,945	-	-	-	100,571
(Expenses)	(13,026)	(80,294)	-	-	-	(93,320)
Customer 2						
Income	1,359	96,367	-	-	_	97,726
(Expenses)	(9,157)	(43,525)	-	-	-	(52,682)
Customer 3						
Income	1,231	89,266	_	-	_	90,497
(Expenses)	(7,389)	(30,171)	-	-	-	(37,560)
Customer 4						
Income	1,198	70,719	_	_	_	71,917
(Expenses)	(6,375)	(25,673)	-	_	-	(32,048)
Customer 5						
Customer 5 Income		40.750				44054
(Expenses)	1,092	43,759	-	-	-	44,851
(Expenses)	(5,864)	(22,254)				(28,118)
Total by segment	(35,305)	197,139				161,834
Previous year, 2015	(35,305)	197,139		-		161,834
Previous year, 2015 Customer 1	(35,305)	197,139	<del>-</del>			161,834
Previous year, 2015 Customer 1 Income	1,499	197,139 127,503				129,002
Previous year, 2015 Customer 1						
Previous year, 2015 Customer 1 Income	1,499	127,503			- - -	129,002
Previous year, 2015 Customer 1 Income (Expenses)	1,499	127,503				129,002
Previous year, 2015 Customer 1 Income (Expenses) Customer 2	1,499 (12,977)	127,503 (47,414)		- - -	- - -	129,002 (60,391)
Previous year, 2015 Customer 1 Income (Expenses) Customer 2 Income	1,499 (12,977) 1,378	127,503 (47,414) 99,006		- - -	- -	129,002 (60,391) 100,384
Previous year, 2015 Customer 1 Income (Expenses) Customer 2 Income (Expenses)	1,499 (12,977) 1,378	127,503 (47,414) 99,006			- -	129,002 (60,391) 100,384
Previous year, 2015 Customer 1 Income (Expenses) Customer 2 Income (Expenses) Customer 3	1,499 (12,977) 1,378 (7,686)	127,503 (47,414) 99,006 (31,061)		- - - -	- -	129,002 (60,391) 100,384 (38,747)
Previous year, 2015 Customer 1 Income (Expenses) Customer 2 Income (Expenses) Customer 3 Income	1,499 (12,977) 1,378 (7,686)	127,503 (47,414) 99,006 (31,061) 90,188		- - -	- -	129,002 (60,391) 100,384 (38,747) 91,487
Previous year, 2015 Customer 1 Income (Expenses) Customer 2 Income (Expenses) Customer 3 Income (Expenses)	1,499 (12,977) 1,378 (7,686)	127,503 (47,414) 99,006 (31,061) 90,188			- -	129,002 (60,391) 100,384 (38,747) 91,487
Previous year, 2015 Customer 1 Income (Expenses) Customer 2 Income (Expenses) Customer 3 Income (Expenses) Customer 4	1,499 (12,977) 1,378 (7,686) 1,299 (7,662)	127,503 (47,414) 99,006 (31,061) 90,188 (30,829)		-	- -	129,002 (60,391) 100,384 (38,747) 91,487 (38,491)
Previous year, 2015 Customer 1 Income (Expenses) Customer 2 Income (Expenses) Customer 3 Income (Expenses) Customer 4 Income (Expenses)	1,499 (12,977) 1,378 (7,686) 1,299 (7,662)	127,503 (47,414) 99,006 (31,061) 90,188 (30,829)	-	-	- -	129,002 (60,391) 100,384 (38,747) 91,487 (38,491)
Previous year, 2015 Customer 1 Income (Expenses) Customer 2 Income (Expenses) Customer 3 Income (Expenses) Customer 4 Income (Expenses)	1,499 (12,977) 1,378 (7,686) 1,299 (7,662)	127,503 (47,414) 99,006 (31,061) 90,188 (30,829)	-	-	- -	129,002 (60,391) 100,384 (38,747) 91,487 (38,491)
Previous year, 2015 Customer 1 Income (Expenses) Customer 2 Income (Expenses) Customer 3 Income (Expenses) Customer 4 Income (Expenses)	1,499 (12,977) 1,378 (7,686) 1,299 (7,662) 1,268 (5,866)	127,503 (47,414) 99,006 (31,061) 90,188 (30,829) 89,939 (23,191)		- - - - - -	- -	129,002 (60,391) 100,384 (38,747) 91,487 (38,491) 91,207 (29,057)

## 4. SEGMENT REPORTING(continued)

## C. Geographic areas

In thousands of Denars December 31, 2016

				Member- countries of			
	Republic of Macedonia	Member countries of European Union	Europe (other)	OECD (without European Member- countries of OECD)	All other significant operating segments	Unallocat ed	Total
Current year, 2016							
Total income	5,833,272	200,299	60,104	5,443	-	-	6,099,118
Total assets	82,398,113	2,829,344	848,993	76,890			86,153,340
Previous year, 2015							
Total income	5,642,388	108,407	53,190	65,430	-	-	5,869,415
Total assets	81,602,716	1,567,616	769,148	946,150	-	-	84,885,630

## 5. FAIR VALUE OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

## A. Fair value of financial assets and liabilities

	December	31, 2016	In thous December	ands of Denars 31, 2015
	Carrying amount	Fair Value	Carrying amount	Fair Value
Financial assets				
Cash and cash equivalents	17,567,743	17,567,743	16,896,236	16,896,236
Trading assets	2,251	2,251	329,981	329,981
Financial assets at fair value through				
income statement, determined as such upon				
initial recognition	-	-	-	-
Derivative assets held for risk management	-	-	-	-
Placement with, and loans to banks	178,315	178,315	172,202	172,202
Placement with, and loans to other				
customers	58,654,991	58,654,991	55,575,859	55,575,859
Investment securities	8,351,655	8,351,655	10,488,640	10,488,640
Investments in affiliated companies	-	-	-	-
Receivables for income tax (current)	-	-	-	-
Other receivables	147,577	147,577	131,909	131,909
Collateralized assets	-	-	-	-
Differed tax assets				
	84,902,532	84,902,532	83,594,827	83,594,827
Financial liabilities				
Liabilities for trading	-	-	-	-
Financial liabilities at fair value through				
income statement, determined as such upon				
initial recognition	-	-	-	-
Derivative liabilities held for risk				
management	-	-	-	-
Deposits from banks	1,742,752	1,742,752	731,949	731,949
Deposits from other customers	68,291,877	68,291,877	67,103,738	67,103,738
Issued debt securities	-	-	-	-
Borrowings	557,727	557,727	745,600	745,600
Subordinated debt	-	-	-	-
Income tax liabilities (current)	61,410	61,410	76,451	76,451
Differed tax liabilities	-	-	-	-
Other liabilities	1,650,795	1,650,795	1,942,140	1,942,140
	72,304,561	72,304,561	70,599,878	70,599,878

## 5. FAIR VALUE OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES (continued)

### B. Levels of fair value of financial assets and liabilities, measured at fair value

### B.1 Levels of fair value of financial assets and liabilities, measured at fair value

				ousands of De	
Comment was 2016	Note	Level 1	Level 2	Level 3	Total
Current year, 2016 Financial assets measured at fair value Trading assets Financial assets at fair value through	19	2,251	-	-	2,251
income statement, determined as such upon initial recognition  Derivative assets	20	-	-	-	-
held for risk management Investments in securities	21	-	-	-	-
available for sale	23.1		52,517	24,407	76,924
Total		2,251	52,517	24,407	79,175
Financial liabilities					
Liabilities for trading Financial liabilities at fair value through income statement, determined as such upon	32	-	-	-	-
initial recognition  Derivative liabilities held for risk	33	-	-	-	-
management	21				
Total					
Previous year, 2015 Financial assets measured at fair value Trading assets Financial assets at fair value through income statement,	19	329,981	-	-	329,981
determined as such upon initial recognition Derivative assets	20	-	-	-	-
held for risk management Investments in securities	21	-	-	-	-
available for sale	23.1	53,421		13,817	67,238
Total		383,402		13,817	397,219
Financial liabilities Liabilities for trading Financial liabilities at fair value through income statement, determined as such upon	32	-	-	-	-
initial recognition  Derivative liabilities held for risk	33	-	-	-	-
management	21				
Total		<u> </u>			

## 5. FAIR VALUE OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES (continued)

### B. Level of fair value of financial assets and liabilities, measured at fair value (continued)

### **B.2** Transfers between fair value level 1 and 2

	Current y	vear, 2016	Previous y	year, 2015
	Transfers	Transfers	Transfers	Transfers
	from level 1	from level 2	from level 1	from level 2
	to level 2	to level 1	to level 2	to level 1
Financial assets measured at fair value				
Trading assets	-	-	-	=
Financial assets at fair value through income				
statement, determined as such upon initial recognition	-	-	-	-
Derivative assets held for risk management	-	-	-	-
Investments in securities, available for sale	52,517			
Total	52,517			
Financial liabilities				
Liabilities for trading	_	-	_	-
Financial liabilities at fair value through income				
statement, determined as such upon initial recognition	-	-	-	-
Derivative liabilities held for risk management				
Total				

### STOPANSKA BANKA AD - Skopje

### NOTES TO THE FINANCIAL STATEMENTS December 31, 2016

### 5. FAIR VALUE OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES (continued)

B. Levels of fair value of financial assets and liabilities, measured at fair value (continued)

## B.3 Reconciliation of the Movements in Fair Values Measured at Level 3 During the Year

	Assets for trading	Financial assets at fair value through profit and loss account designated as such at initial recognition	Investments in securities available –for- sale	Total assets	Liabilities for trading	In thousands of I Financial assets at fair value through profit and loss account designated as such at initial recognition	
Balance at January 1, 2015	traunig	recognition		10tal assets	uaung	recognition	Total nabilities
Profit/(loss) recognized in:							
- Income Statement		_	_	_	_	_	_
- Other income /(loss) in the period not recognized							
in the Income Statement			-	_	_	_	_
Purchased financial assets in the period			-	-	-	_	_
Sold financial assets in the period			-	-	-	-	-
Issued financial instruments in the period			-	-	-	-	-
Paid financial instruments in the period			-	-	-	-	-
Re-classified financial instruments to/from Level 3			-	-	-	-	-
Re-classified in loans and claims		<u> </u>					<u> </u>
Balance at December 31, 2015		<u> </u>				. <u>-</u>	
Total profit /(loss) recognized in the Income Statement							
for the financial assets and liabilities that are held							
on December 31, 2015		<u> </u>				· <del></del>	·
Polones et January 1, 2016							
Balance at January 1, 2016 Profit/(loss) recognized in:							
- Income Statement		_	_	_	_	_	_
- Other income /(loss) in the period not shown							
in the Income Statement			_	_	_	_	_
Purchased financial assets in the period			-	_	_	_	-
Sold financial assets in the period			-	-	-	-	-
Issued financial instruments in the period			-	-	-	-	-
Paid financial instruments in the period			-	-	-	-	-
Re-classified financial instruments to/from Level 3			-	-	-	-	-
Re-classified in loans and claims		<u> </u>				- <u>-</u>	
Balance at December 31, 2016		<u>-</u>		<u> </u>		<u> </u>	
Total profit /(loss) recognized in the Income Statement							
for the financial assets and liabilities that are held							
on December 31, 2016						<del>-</del>	-

#### 5. FAIR VALUE OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES (continued)

## B Levels of fair value of financial assets and financial liabilities, measured at fair value (continued)

#### a) Cach and cash equivalents

The carrying amount of cash and cash equivalents equals their fair values as they include cash and nostro accounts representing unrestricted demand deposits and placements with NBRM, which mature *shortly*.

#### b) Held-for-trading financial assets

Fair value as determined by reference to market prices equal to their carrying amount.

#### c) Placement with, and loans to banks

The majority of the time deposits represent overnight deposits. The fair value of the overnight deposits and demand placements with banks is their carrying amount. The smaller portion of the time deposits are fixed interest bearing deposits, the estimated fair value of which is determined based on discounting cash flow using interest rates for similar placements.

#### d) Placements with and loans to customers

Loans are net of provisions for impairment. The major part of the loans to customers is with floating interest rate (over 95%). The remaining part of the loans with fixed interest rate relates to "teaser loans", for which the fair value is estimated by the Bank based on the discounted cash flow.

#### e) Investment in securities

The fair value of investments in held-to-maturity financial assets is their carrying amount having regard to the fact that their carrying amount is determined on the basis of discounted cash flows. The fair value of investments in available-for-sale financial assets is determined on the basis of quoted market prices or amounts derived from cash flow models. Consequently, their fair value is their carrying amount.

#### f) Other receivables

Other receivables approximate their fair value as they will mature shortly.

#### g) Deposits from banks

The fair value of demand and time deposits is their carrying amount.

#### h) Deposits from other customers

The fair value of demand deposits and time deposits with floating interest rate is their carrying amount. The estimated fair value of the deposits with fixed interest rate is based on discounted cash flows using the interest rate for similar deposits with similar maturity.

### 5. FAIR VALUE OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES (continued)

## B Levels of fair value of financial assets and financial liabilities, measured at fair value (continued)

### *i)* Loans payable (including subordinated debt)

Subordinated debt represents the major part of this position. This loan is with floating interest rate. The remaining part relates to the loans from specific sources for which the market interest rate can not be reliably determined, taking into consideration the fact that there are no similar instruments on the market.

### j) Other liabilities

Other liabilities approximate their fair value as they will mature shortly.

### 6. NET INTEREST INCOME/(EXPENSE)

### A. Structure of interest income and expenses by category of financial instruments

	In thousands of Denars			
	Current	Previous		
	year	year		
	2016	2015		
Interest income				
Cash and cash equivalents	183,587	179,408		
Financial assets at fair value through income statement,				
determined as such upon initial recognition	-	-		
Derivative assets held for risk management	-	-		
Placements with and loans to banks	19,821	18,499		
Placements with and loans to customers	3,896,246	3,857,991		
Investments in securities	245,562	279,343		
Other receivables	6,224	6,689		
(Allowance for impairment of income interest, on net-basis)	(54,906)	(46,518)		
Collected previously written-off interest	230,102	205,897		
Total interest income	4,526,636	4,501,309		
Interest expense				
Financial liabilities at fair value through income statement,				
determined as such upon initial recognition	-	-		
Derivative liabilities held for risk management	-	-		
Deposits from banks	2,589	2,691		
Deposits from other customers	875,902	1,062,767		
Issued debt securities	-	_		
Borrowings	7,033	8,968		
Subordinated debt	-	52,552		
Other liabilities	3,995	3,642		
Total interest expense	889,519	1,130,620		
Net interest income / (expense)	3,637,117	3,370,689		

## 6. NET INTEREST INCOME/(EXPENSE) (continued)

## B. Sector analysis of interest income and expenses

	In thousands of Denars		
	current	previous	
	year	year	
	2016	2015	
Interest income			
Non-financial companies	1,117,150	1,181,475	
Government	245,748	279,512	
Non-profit institutions servicing households	118	200	
Banks	19,842	18,550	
Other financial companies (non-banking)	186,692	183,660	
Households	2,781,849	2,678,527	
Non-residents	41	6	
(Allovance for impairment of interest income, on net-basis)	(54,906)	(46,518)	
Collected previously written-off interest	230,102	205,897	
Total interest income	4,526,636	4,501,309	
Interest expense			
Non-financial companies	87,650	120,208	
Government	2,256	2,454	
Non-profit institutions servicing households	3,229	5,198	
Banks	8,259	9,572	
Other financial companies (non-banking)	55,312	28,846	
Households	719,513	898,801	
Non-residents	13,300	65,541	
Total interest expense	889,519	1,130,620	
Net interest income / (expense)	3,637,117	3,370,689	

## 7. NET FEE AND COMMISSION INCOME/(EXPENSE)

## A. Structure of fee and commission income and expenses by type of financial activity

	In thousands of Decurrent pro year 2016		
Fee and commission income			
Financing	116,991	116,217	
Payment operations			
domestic	320,486	314,702	
international	89,951	91,312	
L/Cs and L/Gs	56,000	64,186	
Brokerage operations	1,758	1,296	
Asset management	383	386	
Commission and creditor activities	-	-	
Issue of securities	-	-	
Card operations	391,365	367,703	
Deposit operations	1,115	1,175	
Renting safe-deposit-boxes	8,533	6,825	
Third party accounts collection	9,541	9,945	
Other	56,456	59,941	
Total fee and commission income	1,052,579	1,033,688	
Fee and commission expense			
Financing	-	-	
Payment operations			
domestic	72,135	71,690	
international	20,475	18,918	
L/Cs and L/Gs	-	-	
Brokerage operations	384	118	
Asset management	-	-	
Commission and creditor activities	-	-	
Issue of securities	-	-	
Other	7,970	7,861	
Total fee and commission expense	100,964	98,587	
Net fee and commission income / (expense)	951,615	935,101	

## 7. NET FEE AND COMMISSION INCOME/(EXPENSE) (continued)

## B. Sector analysis of fee and commission income and expense

	In thousands of Denars		
	current	previous	
	year 2016	year 2015	
Fee and commission income	2010	2013	
Non-financial companies	517,361	534,450	
Government	1,854	4,098	
Non-profit institutions servicing households	65	126	
Banks	21,812	16,304	
Other financial companies (non-banking)	· -	-	
Households	486,993	454,299	
Non-residents	24,494	24,411	
Total fee and commission income	1,052,579	1,033,688	
Fee and commission expense			
Non-financial companies	6,162	5,646	
Government	, <u>-</u>	-	
Non-profit institutions servicing households	-	-	
Banks	62,451	68,529	
Other financial companies (non-banking)	32,351	24,412	
Non-residents	-	-	
Total fee and commission expense	100,964	98,587	
Net fee and commission income / (expense)	951,615	935,101	

## 8. NET TRADING INCOME

	In thousands of Denars		
	current	previous	
	year	year	
	2016	2015	
Trading assets		_	
Profit /(loss) from the changes in fair value of debt securities, on			
net-basis			
realized	163	6	
unrealized	-	(2,655)	
Profit /(loss) from the changes in fair value of equity instruments,			
on net basis			
realized	64,998	-	
unrealized	(122)	11,531	
Income from dividend from trading assets	1,311	1,670	
Income from interest from trading assets	-	2,755	
Trading liabilities			
Profit /(loss) from the changes in fair value of debt securities, on			
net-basis			
realized	-	-	
unrealized	-	-	
Profit /(loss) from the changes in fair value of trading deposits, on			
net-basis			
realized	-	-	
unrealized	-	-	
Profit /(loss) from the changes in fair value of other financial			
liabilities for trading, on net-basis			
realized	-	-	
unrealized	-	-	
Expenses for interest from financial liabilities held for trading	-	-	
Profit /(loss) from the changes in fair value of derivatives held			
for trading, on net-basis			
realized	-	-	
unrealized	-	-	
Net trading income	66,350	13,307	
<del></del>			

## 9. NET INCOME FROM OTHER FINANCIAL INSTRUMENTS CARRIED AT FAIR VALUE

	In thousands of Denars		
	current	previous	
	year	year	
	2016	2015	
Financial assets at fair value through the income statement			
determined as such at initial recognition			
Profit / (loss) from the changes in fair value of debt securities, on			
net basis			
realized	-	-	
unrealized	_	-	
Profit / (loss) from the changes in fair value of equity			
instruments, on net basis			
realized	-	-	
unrealized	-	-	
Income from dividend from financial assets at fair value through			
the income statement	-	-	
Profit / (loss) from the changes in fair value of loans and claims			
at fair value through the income statement, on net basis			
realized	-	-	
unrealized	-	-	
Financial liabilities at fair value through the income statement			
determined as such at initial recognition			
Profit / (loss) from the changes in fair value of debt securities, on			
net basis			
realized	_	_	
unrealized	-	_	
Profit / (loss) from changes in fair value of deposits at fair value			
through the income statement, on net-basis			
realized	-	-	
unrealized	-	-	
Profit / (loss) from the changes in fair value of loan liabilities at			
fair value through the income statement, on net basis			
realized	-	-	
unrealized	-	-	
Profit / (loss) from the changes in fair value of other financial			
liabilities at fair value through the income statement, on net			
basis			
realized	-	-	
unrealized	-	-	
Profit / (loss) from changes in fair value of derivative held for			
risk management at fair value through the income statement, on			
net-basis			
realized	-	-	
unrealized			
Net income from other financial instruments carried at fair			
value _	<u> </u>	_	

## 10. NET FOREIGN EXCHANGE GAINS/(LOSSES)

	In thousands of Denars		
	current	previous	
	year	year	
	2016	2015	
Realized net foreign exchange gains/(losses)	143,167	94,749	
Non-realized net foreign exchange gains/(losses)	-	-	
foreign exchange gains/(losses) of adjustment of the value of			
financial assets, on net basis	_	5,790	
foreign exchange gains/(losses) of special reserve for off balance			
sheet exposure, on net basis	-	-	
other foreign exchange gains/(losses), on net basis	(28,268)	(28,869)	
Net foreign exchange gains/(losses)	114,899	71,670	

### 11. OTHER OPERATING INCOME

	In thousands of Denars		
	current	previous	
	year	year	
	2016	2015	
Profit from sales of assets available for sale	-	196	
Dividend from equity instruments available for sale	5,022	4,500	
Net income from investments in subsidiaries and affiliates	-		
Capital gain from sales of:			
property and equipment	30,965	39,496	
intangible assets	, -	, <u> </u>	
foreclosed assets	-	_	
non-current assets held for sale and group for disposal (sale)	-	_	
Income from rent	3,192	4,079	
Income from won court disputes	13,810	18,018	
Collected previously written-off receivables	238,790	125,951	
Release of special reserves and provisions for:			
off-balance sheet credit exposures	-	-	
contingent liabilities based on court disputes	815	-	
pensions and other benefits for employees	-	-	
restructuring	-	-	
unfavourable agreements	-	-	
other provisions	-	-	
Other:			
early withdrawal of deposits of non-residents	29,063	39,614	
revenue from insurance mediation and mortgage bets on movables in process of approving loans to individuals	1,657	1,924	
other income	15,340	15,663	
Total other operating income	338,654	249,441	

## STOPANSKA BANKA AD - Skopje

# NOTES TO THE FINANCIAL STATEMENTS December 31, 2016

## 12. IMPAIRMENT LOSSES OF FINANCIAL ASSETS, NET

	Placements with and loans to banks	Placements with and loans to customers	Investments in financial assets available for sale	Investments in financial assets held to maturity	Cash and cash equivalents	Fees and commissions receivables	Other receivables	Total
December 31, 2016								
Allowance for impairment, on individual basis								
Additional allowance for impairment,	916	1,074,577	-	-	5,652	9,563	8,633	1,099,341
(Release of allowance for impairment)	(654)	(573,820)			(5,352)	(7,554)	(440)	(587,820)
	262	500,757			300	2,009	8,193	511,521
Allowance for impairment, on group basis								
Additional allowance for impairment,		17,767						17,767
(Release of allowance for impairment)	-	(38,314)	_	_	-	_	_	(38,314)
(release of anowance for impairment)		(20,547)						(20,547)
Total allowance for impairment of financial assets,		(20,547)						(20,547)
on net-basis	262	480,210	-	-	300	2,009	8,193	490,974
December 31, 2015								
Allowance for impairment, on individual basis								
Additional allowance for impairment	2,197	850,946	-	-	8,883	8,413	8,587	879,026
(Release of allowance for impairment)	(844)	(338,975)	-	-	(8,070)	(2,921)	(12,859)	(363,669)
	1,353	511,971			813	5,492	(4,272)	515,357
Allowance for impairment, on group basis								
Additional allowance for impairment	-	20,730	-	-	-	-	-	20,730
(Release of allowance for impairment)		(25,856)				<u> </u>	<u> </u>	(25,856)
		(5,126)					<u> </u>	(5,126)
Total allowance for impairment of financial assets,								
on net-basis	1,353	506,845			813	5,492	(4,272)	510,231

### 13. IMPAIRMENT LOSSES OF NON-FINANCIAL ASSETS, NET

1	[n 1	H	hስ	11	Sa	n	ah	of	D	en	Я	rs

	Real estate and equipment	Intangible assets	Foreclosed assets	Non- current assets held for sale and group for sale	Other non- financial assets	Total
December 31, 2016						
Additional impairment loss	-	-	154,022	-	-	154,022
(Release of impairment loss)						
Total impairment loss of non-financial assets, on net-basis			154,022			154,022
December 31, 2015						
Additional impairment loss	-	-	73,256	-	-	73,256
(Release of impairment loss)	-	-		-	-	-
Total impairment loss of non-financial assets, on net-basis		-	73,256			73,256

### 14. PERSONNEL EXPENSES

	In thousan current year 2016	nds of Denars previous year 2015
Short-term personnel benefits		
Salaries	444,403	443,468
Compulsory contributions for social and health insurance	217,917	215,933
Short-term paid leaves	-	_
Costs for temporary employment	12,063	18,209
Share in profit and remuneration	216	-
Non-monetary benefits	-	_
Other personnel benefits	99,580	87,211
	774,179	764,821
Post retirement benefits		
Defined pension benefit plans	-	-
Retirement benefits	-	-
Increase of liability for defined pension benefit plans	-	-
Increase of liability for other long-term benefits	-	-
Other benefits upon termination of employment	-	-
· · · · · · · · · · · · · · · · · · ·	-	-
Benefits due to termination of employment	44	43
Payments to employees based on shares, settled with equity		
instruments	-	_
Payments to employees based on shares, settled with monetary		
assets	-	_
Other	21,090	31,389
	21,134	31,432
Total personnel expenses	795,313	796,253

The amounts referring to provisions for retirement benefits in the amount of Denar 7,806 thousand (2015: Denar 490 thousand) are presented in Note 38.

	current	previous
	year 2016	year 2015
Average number of employees for the period	1,047	1,038
Number of permanent employees at year-end	1,052	1,050
Number of temporary employees at year-end	-	-

### 15. **DEPRECIATION**

	In thousands of Denars		
	current	previous	
	year	year	
	2016	2015	
Depreciation of intangible assets			
Internally developed software	-	-	
Software acquired from external suppliers	30,646	27,545	
Other internally developed intangible assets	-	-	
Other intangible assets	-	-	
Intangible leasehold improvements	-	-	
	30,646	27,545	
Depreciation of property and equipment			
Buildings	31,155	30,308	
Means of transport	-	-	
Furniture and equipment	51,227	40,509	
Other equipment	1,540	1,063	
Other items of property and equipment	1,390	1,446	
Property and equipment leasehold improvements	9,155	7,974	
	94,467	81,300	
Total depreciation	125,113	108,845	

### 16. OTHER OPERATING EXPENSES

OTHER OF ERATING EATENSES	In thousands of Denars			
	current	previous		
	year	year		
	2016	2015		
Losses from sale of assets available for sale	-	-		
Software licensing expense	-	-		
Deposit insurance premia	263,497	261,611		
Premia on property and employee insurance	11,137	12,172		
Materials and services	529,182	518,318		
Administrative and marketing expense	135,897	114,346		
Other taxes and contributions	2,224	3,209		
Rental expense	57,430	58,339		
Court dispute expense	2,339	6,486		
Special reserve for off-balance sheet exposure, on a net basis	12,912	5,136		
Provisions for pension and other employee benefits, on a net				
basis	1,399	490		
Provisions for contingent liabilities based on court disputes, on a				
net basis	-	6,442		
Other provisions, on a net basis	-	-		
Loss from sale of:				
property and equipment	-	-		
intangible assets	-	-		
foreclosed assets	-	-		
non-current assets held for sale and group for sale	-	-		
Other:				
business trip expense	6,313	6,927		
other costs	17,162	16,209		
Total other operating expenses	1,039,492	1,009,685		

#### 17. INCOME TAX

#### A. Expenses/(income) based on current and deferred income tax

Expenses/(income) based on current and deterred income tax	In thousand current year 2016	ds of Denars previous year 2015
Current income tax  Expenses/(income) for current income tax for the year  Adjustments for previous years  Benefits from previously unrecognized tax losses, tax loans or	263,930	225,239
temporary differences from previous years Changes in accounting policies and errors	- -	
Other	- 262,020	- 225 220
Deferred income tax	263,930	225,239
Deferred income tax that arises from temporary differences for		
the year	-	-
Recognition of previous unrecognized tax losses	-	-
Changes in tax rate Introduction of new taxes	-	-
Benefits from previously unrecognized tax losses, tax loans or	-	_
temporary differences from previous years	-	-
Other	<u> </u>	<u>-</u>
Total income taxexpenses/(returns)	263,930	225,239
	In thousand current year 2016	ls of Denars previous year 2015
Current income tax		
Recognized in income statement Recognized in capital and reserves	263,930	225,239
	263,930	225,239
Deferred income tax	,	,
Recognized in income statement	-	-
Recognized in capital and reserves		
Total income tax expenses/(returns)	263,930	225,239

In accordance with the Income Tax Law which is in appliance for the fiscal 2016 and 2015, basis for taxation represents the realized gross profit (difference between the total income and expenditures) increased by certain costs that are not subject to taxation, or decreased by certain income, investments and similar which are not subject to taxation.

### 17. INCOME TAX (continued)

### A. Expenses/(income) based on current and deferred income tax (continued)

In accordance with the previous Law on income tax, the accumulated in distributed profit for the period from 2009 to 2013 shall be subject to taxation at the moment of its distribution.

### B. Reconciliation of the effective average tax rate with the aplicable tax rate

	in %	In thousands of Denars	in%	In thousands of Denars	
	current y	rear 2016	previous	year 2015	
Profit/(loss) before taxation	100,00	2,503,721	100,00	2,141,938	
Income tax as per applicable tax rate	10,00	250,372	10,00	214,194	
Effects from different tax rates in other countries Adjustments for previous years and changes in tax	-	-	-	-	
rate	-	-	-	-	
Taxed income abroad	-	-	-	-	
Expense unrecognized for tax purposes	0,56	14,060	0,54	11,495	
Tax-exempted income	-	-	-	-	
Tax exemptions unrecognized in income statement	-	-	-	-	
Recognition of previous unrecognized tax losses Benefits from previously unrecognized tax losses, tax loans or temporary differences from previous	-	-	-	-	
years	-	-	-	-	
Changes of deferred tax	-	-	-	-	
Other	(0,02)	(502)	(0,02)	(450)	
Total expenses/(return) on income tax		263,930		225,239	
Average effective tax rate	10,54		10,52		

### 17. INCOME TAX (continued)

### C. Income tax from other gains / (losses) in the period not disclosed in the Income Statement

				m unousam	ds of Denars		
	Current year, 2016			Previous year, 2015			
Before taxation	Expenditure/ return of income tax	Less Income tax	Before taxation	Expenditure/ return of income tax	Less Income tax		
-	-	-	-	-	-		
-	-	-	-	-	-		
n							
-	-	-	-	-	-		
-	-	-	-	-	-		
e							
-	-	-	-	-	-		
-	-	-	-	-	-		
i -	_	_	_	_	_		
		Before taxation return of income tax	Before taxation Expenditure/ Less Income tax return of tax income tax	Before taxation return of tax tax taxation income tax	Current year, 2016   Before taxation   Expenditure/ tax   Expenditure/ tax   Expenditure/ return of income tax   Expenditure/ return of		

### 18. CASH AND CASH EQUIVALENTS

	In thousar current year 2016	nds of Denars previous year 2015
Cash on hand	1,249,952	1,385,231
Accounts and deposits with NBRM, besides mandatory	4 600 061	4.200.404
FC deposits	4,688,961	4,390,484
Current accounts and transaction deposits with foreign banks	1,644,863	1,838,307
Current accounts and transaction deposits with local banks	609	2,018
Treasury bills that may be traded in the secondary market	4,803,007	5,216,358
Government bills that may be traded in the secondary market Time deposits up to 3 months	2 241 516	1 202 712
Other short-term highly liquid assets	2,241,516 350	1,203,712 338
Receivables based on interest	330	330
(Allowance for impairment loss)	(1,726)	(1,426)
Included in cash and cash equivalents for the needs of the	(1,720)	(1,420)
Statement on cash flows	14,627,532	14,035,022
Mandatory FC deposits	2,897,551	2,818,887
Restricted deposits	42,660	42,327
(Allowance for impairment loss)	42,000	42,321
Total	17,567,743	16,896,236
	17,007,710	10,000,200
	In thousar	nds of Denars previous
	year	year
	2016	2015
Maramont of allowance for impairment		
Movement of allowance for impairment	1 426	613
On January 1	1,426	015
Allowance for impairment for the year additional allowance for impairment	5,652	8,883
(release from allowance for impairment)	(5,352)	(8,070)
(foreclosed assets based on outstanding receivables)	(3,332)	(0,070)
Effect of foreign exchange differences	-	_
(Written off receivables)	<u> </u>	
On December 31	1,726	1,426

Level of mandatory deposits in foreign currency is determined in the amount of 2,897,551 thousand of Denars (2015: 2,818,887 thousand of Denars) and it represents the prescribed amount of deposits allocated in accordance with the Decision on mandatory reserves with NBRM. The mandatory reserves in foreign currency are based on the average amount of deposits in foreign currencies existing during one calendar month. In 2016 the reserve requirement in foreign currencies are not calculated interest (2015: 0.1% per annum).

### 18. CASH AND CASH EQUIVALENTS (continued)

The accounts and deposits with NBRM, except for the mandatory deposits in foreign currency in the amount of 4,688,961 thousand of Denars (2015: 4,390,484 thousand of Denars), represent mandatory reserve in Denars. On the mandatory reserves in Denars in 2016 and 2015 are not bear an interest.

Treasury bills that can be traded at the secondary market in the amount of 4,803,007 thousand of Denars (2015: 5,216,358 thousand of Denars) have been purchased from NBRM with maturity period of 35 days. Depending on maturity, interest rates on these bills are 3.50% (2015: 3.25%).

#### 19. TRADING ASSETS

#### A Structure of trading assets by type of financial instrument

	In thousand	ds of Denars
	current	previous
	year	year
	2016	2015
Trading securities		
Debt securities for trading		
Treasury bills for trading	-	-
Government bills for trading	-	-
Other instruments in the money market	-	-
Government bonds	-	_
Corporate bonds	-	-
Other debt instruments	-	-
		-
Quoted	_	_
Unquoted	-	-
Equity instruments for trading		
Equity instruments issued by banks	2,251	329,981
Other equity instruments	2,231	-
Suici equity instruments	2,251	329,981
Quoted	2,251	329,981
Unquoted	2,231	527,701
Onquoted		
Trading derivatives Agreements dependant on interest rate change		
Agreements dependant on interest rate change  Agreements dependant on exchange rate change	-	-
	-	-
Agreements dependant on changes in price of securities  Other agreements that most the LAS 30 criteria	-	-
Other agreements that meet the IAS 39 criteria	<u> </u>	<u>-</u> _
Total trading assets	2,251	329,981

### 19. TRADING ASSETS (continued)

#### B. Reclassified trading assets

#### **B.1** Balance of the reclassified trading assets

				In thousand	ls of Denars	
	Reclassified	Reclassified Current year, 2		6 Previous year, 2015		
	amount (on the date of reclassificati on)	Book amount on 31.12.2016	Fair value on 31.12.2016	Book amount on 31.12.2015	Fair value on 31.12.2015	
Trading assets, reclassified in 2016 (current year) in:						
<ul> <li>financial assets available-for-sale</li> <li>loans and receivables from banks</li> <li>loans and receivables from other customers</li> </ul>	- - 	- - -	- - -	- - -	- -	
Trading assets, reclassified in 2015 (previous year) in: - financial assets available-for-sale - loans and receivables from banks - loans and receivables from other customers						

The Bank trades in trading securities in order to generate profit from the short-term fluctuations in their stock price. The Bank is not able to exert significant influence over the companies in which it holds equity securities due to the insignificant percentage it has in the ordinary share capital in these companies.

During 2016 the Bank sold the equity instruments issued by Visa Inc. USA, and thereby realize a capital gain in the amount of 64,998 thousand Denar (Note 8)

### STOPANSKA BANKA AD - Skopje

# NOTES TO THE FINANCIAL STATEMENTS December 31, 2016

- 19. TRADING ASSETS (continued)
- B. Reclassified trading assets (continued)
- **B.2** Profit and loss from reclassified trading assets

						isands of Denars
	Reclassified in 2	2016 (Current year)		·	Reclassified in 201	5 (previous year)
	Income		Income		Income	
	Statement 2016	Other profit /(loss)	Statement 2016	Other profit /(loss)	Statement 2015	Other profit /(loss)
	(Current year)	2016 (Current year)	(Current year)	2016 (Current year)	(Previous year)	2015 (Previous year)
Period before reclassification						
Trading assets, reclassified in financial assets available-for-sale						
- Net income from trading	_	_	_	_	_	_
Trading assets, reclassified in loans and receivables from banks	_	_	_	_	_	_
- Net income from trading	_	-	-	-	-	_
Trading assets, reclassified in loans and receivables from other customers	-	-	-	-	-	-
- Net income from trading	-	-	-	-	-	-
Period after reclassification						
Trading assets, reclassified in financial assets available-for-sale						
- Interest income	_	_	_	_	_	_
- impairment of financial assets on net basis	_	_	_	_	_	_
- changes in the fair value on net basis	_	_	_	_	_	_
changes in the rail value on het ousis						
Trading assets, reclassified in loans andreceivables from banks						
- Interest income	-	-	-	-	-	-
- impairment of financial assets on net basis	-	-	-	-	-	-
Trading assets, reclassified in loans and receivables from other customers						
- Interest income	-	-	-	-	-	-
- impairment of financial assets on net basis	-	-	-	-	-	-

### 19. TRADING ASSETS (continued)

### B. Reclassified trading assets (continued)

### B.3 Profit or loss recognized in the Income Statement if assets have not been reclassified In thousands of Denars

	Reclassified in 2016 (Current year) Income Statement 2016 (Current year)	Reclassified in 2015 (previous year)		
		Income Statement 2016 (Current year)	Income Statement 2015 (Previous year)	
Trading assets, reclassified in financial assets available-				
for-sale				
- Net income from trading	-	-	-	
Trading assets, reclassified in loans and receivables from				
banks				
- Net income from trading	-	-	-	
Trading assets, reclassified in loans and receivables from				
other customers				
- Net income from trading		-	-	

# 20. FINANCIAL ASSETS AT FAIR VALUE THROUGH THE INCOME STATEMENT, DETERMINED AS SUCH AT INITIAL RECOGNITION

	In thou	sands of Denars
	current	previous
	year	year
	2016	2015
Debt securities		
Treasury bills	-	-
Government bills	-	-
Other instruments in the money market	-	-
Government bonds	-	-
Corporate bonds	-	-
Other debt instruments	-	-
	-	-
Quoted	-	-
Unquoted	-	-
Equity instruments		
Equity instruments issued by banks	-	-
Other equity instruments		
	-	-
Quoted	-	-
Unquoted	-	-
Placements with and loans to banks	-	-
Placements with and loans to other clients		
Total financial assets at fair value through the income statement		
determined as such at initial recognition		

### 21. DERIVATIVE ASSETS AND LIABILITIES HELD FOR RISK MANAGEMENT

		current year 2016		In thousan	nds of Denars ear 2015
		derivative assets	(derivative liabilities)	derivative assets	(derivative liabilities)
<b>A.</b>	Derivatives for protection against risk/Derivatives held for risk management			_	
A.1	by type of variable				
	Derivatives held for risk management				
	Agreements dependant on interest rate change	-	-	-	-
	Agreements dependant on exchange rate change	-	-	-	-
	Agreements dependant on changes in price of securities	-	-	-	-
	Other agreements that meet the IAS 39				
	criteria		<u> </u>		
	Total derivatives held for risk management _				
A.2	by type of protection against risk				
	Protection against risk to fair value	-	-	-	-
	Protection against risk to cash flows	-	-	-	-
	Protection against risk to net investment in international operations				
	Total derivatives held for risk management				
В	Inherent derivatives				
	Agreements dependant on interest rate change	-	-	-	-
	Agreements dependant on exchange rate change	-	-	-	-
	Agreements dependant on changes in price of securities	-	-	-	-
	Other agreements that meet the IAS 39 criteria	_	_	_	_
	Total inherent derivatives	_			
	Total derivatives held for risk management	-		-	-

### 22. LOANS AND PLACEMENTS

#### 22.1 PLACEMENTS WITH AND LOANS TO BANKS

	current year 2016		In thousan previous y	ds of Denars ear 2015
	short-term	long-term	short-term	long-term
Loans to banks				
domestic banks	_	_	206	_
foreign banks	33,210	_	32,774	_
Time deposits at maturity period of over 3 months	33,210		32,771	
domestic banks	-	-	-	-
foreign banks	-	168,522	-	162,884
Repo				
domestic banks	-	-	-	-
foreign banks	-	-	-	-
Other receivables				
domestic banks	-	-	-	-
foreign banks	-	-	-	-
Receivables based on interests	517	-	217	-
Current maturity				_
Total placements with and loans to				
banks before allowance for				
impairment	33,727	168,522	33,197	162,884
(Allovance for impairment)	(23,934)		(23,879)	
Total placements with and loans to				
banks less allowance for				
impairment	9,793	168,522	9,318	162,884
			In thousands	of Denars previous
			year	year
			2016	2015
N	4			
Movements of allowance for impairr As at January 1	nent		23,879	22,526
Allowance for impairment for the year	r		23,077	22,320
additional allowance for impairment			916	2,197
(release of allowance for impairmen			(654)	(844)
(Foreclosed assets based on outstandin	g receivables)		-	-
Effect of foreign exchange differences			-	-
(Written off receivables)			(207)	<u>-</u>
As at December 31			23,934	23,879

Part of loans and advances with banks amounting to 21,284 thousand of Denars (2015: 20,913 thousand of Denars) are limited and represent funds with banks in Republic of Serbia, for which bankruptcy proceedings were initiated in January 2002 (Note 34.1).

### 22. LOANS AND PLACEMENTS (continued)

#### 22.1 PLACEMENTS WITH AND LOANS TO BANKS (continued)

Part of facilities with foreign banks are as well the restricted accounts totalling 168,522 thousand of Denars (2015: 162,884 thousand of Denars), which represent deposits with Barclays' Bank, London and Midland bank London, Great Britain, as collateral for VISA and Master credit card transactions. These funds are not available in Bank's daily operations.

#### 22.2 PLACEMENTS WITH AND LOANS TO CUSTOMERS

#### A. Structure of placements with and loans to customers by type of debtor

	current y	ear 2016	In thousand	nds of Denars year 2015
	short-term	long-term	short-term	long-term
Non-finance companies				
receivables upon principal	11,934,084	10,816,720	14,357,468	10,743,429
interest receivables	77,542	-	93,821	10,7 13,125
Government	77,612		>0,021	
receivables upon principal	1,452	323	1,488	522
interest receivables	1	_	2	-
Non-profit institutions that serve				
households				
receivables upon principal	12	1,435	7	1,869
interest receivables	4	-	8	-
Financial companies, besides banks				
receivables upon principal	-	938	-	608
interest receivables	-	-	1	-
Households				
receivables upon principal				
housing loans	289,713	8,977,505	299,034	8,600,750
consumer loans	698,243	19,818,448	1,108,813	16,727,116
auto loans	2,842	62,841	58,451	124,653
mortgage loans	-	_	-	
credit cards	373,499	6,910,522	852,846	7,143,158
other loans	119,349	1,721,884	172,240	1,630,438
interest receivables	118,189	-	107,839	-
Non-residents, besides banks	0.41	070	<b>602</b>	20.4
receivables upon principal	841	978	602	304
interest receivables	10 211 506	(10.211.506)	120	(5.500.500)
Current maturity	10,311,506	(10,311,506)	5,569,508	(5,569,508)
Total placements with and loans to customers before allowance for				
	22 027 277	20 000 000	22 622 249	20 402 220
impairment	23,927,277	38,000,088	22,622,248	39,403,339
(Allowance for impairment)	(489,344)	(2,783,030)	(105,054)	(6,344,674)
Total placements with and loans to				
customers less allowance for impairment	23,437,933	35,217,058	22,517,194	33,058,665
mpan ment	43,431,733	33,417,030	44,311,174	33,030,003

### 22. LOANS AND PLACEMENTS (continued)

### 22.2 PLACEMENTS WITH AND LOANS TO CUSTOMERS (continued)

### A. Structure of placements with and loans to customers by type of debtor (continued)

	In thousands of Denars		
	current	previous	
	year	year	
	2016	2015	
Movement of allowance for impairment on a individual basis			
As at 1 January	6,418,930	6,106,330	
Allowance for impairment for the year			
Additional allowance for impairment	1,074,577	850,946	
(Release of allowance for impairment)	(573,820)	(338,975)	
(Foreclosed assets based on outstanding receivables)	-	-	
Exchange rate gains/losses effects	-	-	
(Written off receivables)	(3,657,564)	(199,371)	
As at 31 December	3,262,123	6,418,930	
Movement of allowance for impairment on a pool basis			
As at 1 January	30,798	35,924	
Allowance for impairment for the year	,	,-	
Additional allowance for impairment	17,767	20,730	
(Release of allowance for impairment)	(38,314)	(25,856)	
(Foreclosed assets based on outstanding receivables)	-	-	
Exchange rate gains/losses effects	-	-	
(Written off receivables)	-	-	
As at 31 December	10,251	30,798	
Total allowance for impairment for placements with and loans	<del></del>		
to customers	3,272,374	6,449,728	

### 22. LOANS AND PLACEMENTS (continued)

### 22.2 PLACEMENTS WITH AND LOANS TO CUSTOMERS (continued)

### B. Structure of placements with and loans to customers by type of security

	In thousands of Denars		
	current	previous	
	year 2016	year 2015	
	2010	2013	
(current carrying amount of placements and loans)			
First-class security instruments:			
cash deposits (in depot and/or restricted in accounts with the			
Bank)	1,316,998	1,235,086	
government securities	-	-	
government unconditional guarantees	1,257,570	1,427,877	
bank guarantees	15,585	23,405	
Guarantees from insurance companies and insurance policies	-	-	
Corporate guarantees (except for bank and insurance company			
guarantees)	560,140	799,862	
Guarantees from individuals	-	-	
Property pledge:			
private property (flats, houses)	12,934,763	12,529,875	
commercial property	13,016,413	13,031,487	
Pledge over movables	1,717,727	2,098,979	
Other types of collateral	1,285,040	1,216,239	
Unsecured	26,550,755	23,213,049	
Total placements with and loans to customers less allowance			
for impairment	58,654,991	55,575,859	

#### 22. LOANS AND PLACEMENTS (continued)

#### 22.2 PLACEMENTS WITH AND LOANS TO CUSTOMERS (continued)

#### Risks and uncertainties

The Management of the Bank has recorded provisions for impairment losses for all known and estimated risks as of the date of the financial statements. The Bank's portfolio contains a number of debtors whose ability to service and repay their debts has been influenced by the economic developments in the Republic of Macedonia. The portfolio also contains a number of debtors that are involved in restructuring processes that are expected to lead to either partial or complete recovery of the Bank's receivables. The receivables from such debtors were classified on the bases of the latest available information and expectations of the restructuring process effects.

The Bank continues to be collateralized primarily by real estate, industrial land, buildings and equipment and in the case of retail services the loans collateralization depends on the type of loan product. Depending on the classification of loans, the Management is placing maximal efforts for prompt realization of the collateral. In case this proves to be unsuccessful, it will be needed to make additional provisions for impairment losses in future.

The Bank's operation could be influenced by the financial trends in case of deterioration of the overall global and local economic environment. In 2016 and 2015 the Bank did not face any liquidity problems given the fact that it undertook measures of strengthening its capital base by retaining the income.

The Management of the Bank has adequately reacted to any developments on the market and the entire economy. Some of the undertaken measures are: limiting the long-term financing as compared to the short-term financing, developing new loan products with higher interest margins, strengthening the monitoring of large customers and industrial sectors to which the Bank is mostly exposed, providing appropriate balance between the lending and borrowing interest rates, reassessment of the relationships with the corresponding banks and other participants in the local financial market, whereat it is possible to have increase the collateral limits. The aforementioned is focusing on protection and development of the current and future customer/borrower/depositor base heading to achievement of the Bank's goals and objectives for 2016 and beyond.

Presently, the influence of the adverse economic and political trends at the global level and in the country has limited impact on the Bank's operations; however, the future unfavourable developments in certain industries may influence the customer's ability to service their liabilities, which may consequently impact the level of impairment of loans. Based on the aforementioned, any additional impairment, if any, cannot be determined at this stage with rational accuracy.

### 23. INVESTMENTS IN SECURITIES

### 23.1 INVESTMENT IN FINANCIAL ASSETS AVAILABLE-FOR-SALE

# A. Structure of investments in financial assets available-for-sale by type of financial instrument

		nds of Denars
	Current	Previous
	year	year
	2016	2015
Debt securities		
Treasury bills	-	-
Government bills	6,908,609	6,493,345
Other instruments in the money market	-	-
Government bonds	1,366,122	3,918,057
Corporate bonds	-	_
Other debt instruments	-	_
	8,274,731	10,411,402
	-, - ,	-, , -
Quoted	_	_
Unquoted	8,274,731	10,411,402
1	, ,	, ,
Equity instruments		
Equity instruments issued by banks	-	3,476
Other equity instruments	176,961	355,644
• •	176,961	359,120
Quoted	-	53,421
Unquoted	176,961	305,699
Total investment in financial instruments available for sale		
before allowance for impairment	8,451,692	10,770,522
(Allowance for impairment)	(100,037)	(281,882)
Total investment in financial instruments available for sale		
reduced by the allovance for impairment	8,351,655	10,488,640
	T 4h	. Jf.D
	Current	nds of Denars Previous
	year 2016	year 2015
	2010	2013
Movements of allowance for impairment		
Balance on January 1	281,882	276,092
Allowance for impairment for the year:	201,002	270,072
additional allowance for impairment	_	_
(release of the allowance for impairment)	_	_
(foreclosed assets based on outstanding receivables)	_	_
(Torcerosed assets based on outstanding receivables)		
Exchange rate gains/losses effects	(13,817)	5,790
(Written off receivables)	(168,028)	5,750
(	(100,020)	
Balance on December 31	100,037	281,882

### 23. INVESTMENTS IN SECURITIES (continued)

### 23.1 INVESTMENT IN FINANCIAL ASSETS AVAILABLE-FOR-SALE (continued)

#### B. Reclassified financial assets available-for-sale

#### B.1 Balance of the reclassified financial assets available-for-sale

				In thous	ands of Denars	
	Reclassified	Current year 2016		Previous year 2015		
	amount (on the date of reclassificati on)	Book value on 31.12.2016	Fair value on 31.12.2016	Book value on 31.12.2015	Fair value on 31.12.2015	
Assets available-for-sale reclassified in 2016 (current year) in:						
<ul> <li>loans and receivables from banks</li> </ul>	-	-	-	-	-	
- loans and receivables from other customers						
	-	-	-	-	-	
Assets available-for-sale reclassified in 2015 (previous year) in:						
<ul> <li>loans and receivables from banks</li> </ul>	-	-	-	-	-	
- loans and receivables from other customers						

#### B.2 Profit and loss from reclassified assets available–for-sale

			In the	ousands of Denars
	Income Statement 2016	Other profit /(loss) 2016	Income Statement 2015	Other profit /(loss)2015
Period before reclassification				
Assets available-for-sale reclassified in loans and				
receivables from banks				
- interest income	_	-	-	_
- impairment of financial assets on net basis	_	-	-	_
- changes in the fair value on net basis	_	-	-	_
Assets available-for-sale reclassified in loans and				
receivablesfrom other customers				
- interest income	-	-	-	-
- impairment of financial assets on net basis	-	-	-	-
- changes in the fair value on net basis	-	-	-	-
Period after reclassification				
Assets available-for-sale reclassified in loans and				
receivables from banks				
- interest income	-	-	-	-
- impairment of financial assets on net basis	-	-	-	-
- amount reposted from Revaluation reserves	-	-	-	-
Assets available-for-sale reclassified in loans and				
receivables from other customers				
- interest income	-	-	-	-
- impairment of financial assets on net basis	-	-	-	-
- amount reposted from Revaluation reserves	-	-	-	-

- 23. INVESTMENT IN SECURITIES (continued)
- 23.1 INVESTMENT IN FINANCIAL ASSETS AVAILABLE-FOR-SALE (continued)
- B. Reclassified financial assets available-for-sale (continued)
- B.3 Profit or loss that would have been recognized if assets were not reclassified

		In thousands of Denar Income				
	Income Statement 2016 (current year)	Other profit /(loss)2016	Statement 2015 (previous year)	Other profit /(loss) 2015		
Assets available-for-sale reclassified in loans and receivables from banks - interest income		-	-	-		
- impairment of financial assets on net basis	-	-	-	-		
- change of the fair value on net-basis Assets available-for-sale reclassified in loans and receivables from other customers - interest income	-	-	-	-		
- impairment of financial assets on net basis	-	-	-	-		
- change of the fair value on net-basis	-	-	-	-		

### 23. INVESTMENT IN SECURITIES (continued)

### 23.2 INVESTMENT IN HOLD-TO-MATURITY SECURITIES

		ds of Denars
	Current	Previous
	year 2016	year
	2016	2015
Debt securities		
Treasury bills	_	_
Government bills	_	_
Other instruments in the money market	_	_
Government bonds	_	_
Corporate bonds	_	_
Other debt instruments	_	_
other debt instruments	<del></del> -	
Quoted	_	_
Unquoted	_	_
Chquoteu		_
Total investment in financial instruments hold to maturity		
beforeallowance for impairment	-	_
(Allowance for impairment)	_	_
Total investment in financial instruments hold to maturity		
reduced by the allowance for impairment	_	_
reduced by the anovance for impairment	<del></del> =	
	In thousan	ds of Denars
	Current	Previous
	year	year
	2016	2015
Movements of allowance for impairment		
Balance on January 1	-	-
Allowance for impairment for the year:		
additional allowance for impairment	-	-
(release of the allowance for impairment)	-	-
(foreclosed assets based on outstanding receivables)	-	-
Exchange rate gains/losses effects	-	-
(Written off receivables)	<u> </u>	
Balance on December 31		

### 24. INVESTMENT IN ASSOCIATES

### A. Bank's participation percentage in subsidiaries and associates

		Share perc owner	0	Percentage shar	9
		Current	Previous	Current	Previous
Name of subsidiaries and associates	<b>a</b> .	year	year	year	year
	Country	2016	2015	2016	2015

### B. Financial data of associates – 100 %

				In thousands of D			
Name of associates	Total assets	Total liabilities	Total equity and reserves	Income	Profit/(loss) for the fin. year		
Current year 2016	-	-	-	-	-		
Previous year 2015	-	-	-	-	-		

### 25. OTHER RECEIVABLES

**26.** 

	In thousan Current	ds of Denars Previous
	year	year
	2016	2015
Trade receivables	17,210	44,966
Prepaid expenses	19,893	5,185
Deferred income	1,755	1,816
Fees and commissions receivables	29,203	58,681
Receivables from the employees	1,421	1,325
Advances for intangible assets	-	-
Advances for property and equipment Other:	2	136
Materials in stocks	10,579	13,424
Numismatic collections	9,907	9,708
Arka sub-branch (judicial process)	11,500	11,500
Receivables for disbursements to foreign VISA cards	73,213	60,086
Other	12,898	7,609
Total other receivables before allowance for impairment	187,581	214,436
(Allowance for impairment)	(40,004)	(82,527)
Total other receivables reduced for the allowance for impairment	147,577	131,909
	In thousan Current year	ds of Denars Previous year
	2016	2015
Movements of allowance for impairment	2010	2015
Balance on January 1	82,527	81,728
Allowance for impairment for the year:	- <b>,</b> -	7,
additional allowance for impairment	18,196	17,000
(release of the allowance for impairment)	(7,994)	(15,780)
(foreclosed assets based on outstanding receivables)	-	-
Exchange rate gains/losses effects	-	-
(Written off receivables)	(52,725)	(421)
Balance on December 31	40,004	82,527
COLLATERALIZED ASSETS		
	In thousan Current year	ds of Denars Previous year
	2016	2015
Dalet accomité a		
Debt securities	-	-
Equity instruments		
Total collateralized assets		

#### 27. ASSETS ACQUIRED THROUGH FORECLOSURE PROCEEDINGS

				Residential	In thousands of Denars		
_	Land	Buildings	Equipment	facilities and apartments	Other valuables	Total	
Cost							
Balance on 1 <sup>st</sup> January 2015	6,387	795,558	34,941	174,245	1,342	1,012,473	
Assets acquired during the year	-	62	54	1,177	275	1,568	
(Sold during the year)	-	(92,559)	-	(11,640)	-	(104,199)	
(Transferred to own assets)	<u> </u>		<u> </u>		<u> </u>	_	
Balance on 31 <sup>st</sup> December 2015	6,387	703,061	34,995	163,782	1,617	909,842	
D-I 1st I 2016	6 297	702.061	24.005	162 792	1.617	000 842	
Balance on 1 <sup>st</sup> January 2016 Assets acquired during the year	6,387	703,061 127,243	34,995	163,782 2,914	1,617 23	909,842 130,180	
(Sold during the year)	_	(102,567)	(5,141)	(6,918)	(276)	(114,902)	
(Transferred to own assets)	12,287	(12,113)	(3,141)	(174)	(270)	(114,502)	
Balance on 31st December 2016	18,674	715,624	29,854	159,604	1,364	925,120	
<del>-</del>					<u> </u>	,	
Impairment							
Balance on 1st January 2015	4,986	435,625	33,935	121,349	1,342	597,237	
Impairment loss during the year	280	61,182	1,060	10,459	275	73,256	
(Sold during the year)	-	(44,091)	-	(5,583)	-	(49,674)	
(Transferred to own assets)				<del></del> -	<del></del> -		
Balance on 31 <sup>st</sup> December 2015	5,266	452,716	34,995	126,225	1,617	620,819	
Balance on 1st January 2016	5,266	452,716	34,995	126,225	1,617	620,819	
Impairment loss during the year	2,273	117,863	-	33,886	-	154,022	
(Sold during the year)	-	(31,949)	(5,141)	(4,291)	(276)	(41,657)	
(Transferred to own assets)	5,991	(5,991)	<u>-</u>	-	-	_	
Balance on 31st December 2016	13,530	532,639	29,854	155,820	1,341	733,184	
Current carrying amount	1 401	250.022	1.006	<b>50</b> 00 c		415.006	
Balance on 1 <sup>st</sup> January 2015	1,401	359,933	1,006	52,896	<del>-</del> -	415,236	
Balance on 31st December 2015	1,121	250,345	<u> </u>	37,557	<u> </u>	289,023	
Balance on 31st December 2016	5,144	182,985		3,784	23	191,936	

Assets acquired on the basis of outstanding claims consist of assets that are not used in the regular operations of the Bank, except in rare cases when the Bank uses them for its own activities. During 2016, the Bank recorded impairment losses on these assets in the total amount of Denar 154,022 thousand (2015: Denar 73,256 thousand).

During this period, the Bank sold 8 assets (2015: 20 assets) totaling MKD 47,990 thousand (2015: Denar 49,154 thousand), and tookover 7 objects (2015: 1 objects) value totaling Denar 100,606 thousand (2015: Denar 862 thousand). Activities are undertaken for the preparation for sale of the assets taken over in 2016 because the Bank's general policy is these facilities to be sold within a period of 3 years.

The fair value of foreclosed assets based on uncollected receivables in amount of Denar 421,282 thousand (2015: Denar 410,729 thousand)

### 28. INTANGIBLE ASSETS

### A. Reconciliation of the current carrying amount

		C - 64	Other			In thousands	of Denars
_	Internally developed software	Software bought from external suppliers	internally developed intangible assets	Other intangible assets	Intangible assets in preparation	Investments in leased intangible assets	Total
Cost							
Balance at 1 January 2015	-	634,086	-	-	1,826	-	635,912
increases through new purchases	-	24,538	-	-	2,893	-	27,431
increases through internal development	-	-	-	-	-	-	-
increases through business combinations (disposals )	-	-	_	_	_	_	-
(sale through business combinations)	_	_	-	-	_	-	_
(transfer in non-current assets held for sale)	-	-	-	-	-	-	-
Transfer from non-current assets held for sale	_	_	_	_	_	_	_
Balance at 31 December 2015		658,624			4,719		663,343
Balance at 1 January 2016	_	658,624	_	_	4,719	_	663,343
increases through new purchases	_	49,566	-	_		-	49,566
increases through internal development	-	-	-	-	-	-	-
increases through business combinations	-	-	-	-	-	-	-
(disposals)	-	2,902	-	-	(2,902)	-	-
(sale through business combinations) (transfer in non-current assets held for sale)	-	-	-	-	-	-	-
Transfer from non-current assets held for	-	-	-	-	-	-	-
sale	_	-	-	_	_	-	_
Balance at 31 December 2016	-	711,092	•		1,817		712,909
Depreciation and impairment							
Balance at 1 January 2015	-	549,088	-	-	-	-	549,088
Depreciation for the year	-	27,545	-	-	-	-	27,545
Impairment loss during the year	-	-	-	-	-	-	-
(release of the impairment loss during the							
year) (disposals)	-	-	-	-	-	-	-
Balance at 31 December 2015		576,633					576,633
-		<u> </u>					
Balance at 1 January 2016	-	576,633	-	-	-	-	576,633
Depreciation for the year	-	30,646	-	-	-	-	30,646
Impairment loss during the year (release of the impairment loss during the	-	-	-	-	-	-	-
year)	_	_	_	_	_	_	_
(disposals)	_	-	-	_	_	-	_
Balance at 31 December 2016	-	607,279	•		-		607,279
Current book value at							
January 1, 2015	<u>-</u>	84,998	<u>-</u>		1,826		86,824
December 31, 2015		81,991	-		4,719		86,710
December 31, 2016		103,813			1,817		105,630

### 28. INTANGIBLE ASSETS (continued)

## B. Carrying value of intangible assets where there is a limitations of ownership and / or pledged as collateral for the liabilities to the Bank

	Internall developed software	Software bought from external suppliers	Other internally developed intangible assets	Other intangibl e assets	Intangible assets in preparation	In tho  Investment s in leased intangible assets	usands of Denars Total
Current book value at							
December 31, 2015	-	-	-	-	-	-	-
December 31, 2016	-	-	-	-	-	-	-

On December 31, 2016 and 2015, the Bank has no intangible assets for which there is limitations of ownership and /or pledged as collateral for the liabilities to the Bank.

### 29. PROPERTY AND EQUIPMENT

### A. Reconciliation of the current carrying amount

1	n t	housa	nds	of	Denar
---	-----	-------	-----	----	-------

	Land	Building facilities	Transport vehicles	Furniture and office equipme nt	Other equipme nt	Other items of propert y and equipme nt	Real estate and equipme nt in progress	Investmen t in leased real estate and equipme nt	Total_
Cost									
On 1 January 2015 Increases increases through business combinations	-	1,168,485 34,581	5,841	1,126,657 51,224	66,935	57,849 39	52,604 2,294	128,648 29,038	2,607,019 117,176
(Disposals)	-	-	-	(41,482)	(171)	-	-	(4,710)	(46,363)
(entering through business combinations) Transfer to non-current assets held for sale (Transfer from non-current assets held for	-	-	-	-	-	-	-	-	-
sale) other transfers	-	-	-	40,250	-	-	(40,250)	-	-
On December 31, 2015	-	1,203,066	5,841	1,176,649	66,764	57,888	14,648	152,976	2,677,832
On 1 January 2016 Increases	-	1,203,066 25,290	5,841	1,176,649 82,177	66,764 5,357	57,888	14,648 8,713	152,976 12,961	2,677,832 134,498
increases through business combinations	-	-	-		-	-	-	-	-
(Disposals) (entering as expenditure through business combinations)	-	(775)	-	(103)	-	(5,052)	(677)	-	(6,607)
Transfer to non-current assets held for sale	-	-	-	-	-	-	-	-	-
(Transfer from non-current assets held for sale)									
other transfers	-	368	-	-	-	-	624	309	1,301
On December 31,2016	-	1,227,949	5,841	1,258,723	72,121	52,836	23,308	166,246	2,807,024
Depreciation and impairment On 1 January 2015 Depreciation for the year Impairment loss during the year	-	484,174 30,308	5,841 - -	1,040,887 40,509	55,171 1,063	23,057 1,446	- - -	118,145 7,974	1,727,275 81,300
(release of the impairment loss during the year) (Disposals)	-	-	-	(41,482)	-	-	-	(4,331)	- (45,813)
(Transfer to non-current assets held for sale)	-	-	_	-		-	-	-	-
Transfer from non-current assets held for sale other transfers	-	-	-	-		-	-	-	-
On December 31, 2015		514,482	5,841	1,039,914	56,234	24,503	<del></del>	121,788	1,762,762
0.11. 2016		514.402	5.041	1.020.014	56.024	24.502		101.700	1.762.762
On 1 January 2016 Depreciation for the year Impairment loss during the year	- - -	514,482 31,155	5,841 - -	1,039,914 51,227	56,234 1,540	24,503 1,390	- - -	121,788 9,155	1,762,762 94,467
(release of the impairment loss during the year) (Disposals)	-	(480)		(103)		(2,864)	-	-	(3,447)
(Transfer to non-current assets held for sale)	-	-	-	-		-	-	-	-
Transfer from non-current assets held for sale other transfers	-	-	-	-	_	-	-	-	-
On December 31,2016	-	545,157	5,841	1,091,038	57,774	23,029	-	130,943	1,853,782
Current carrying amount									
On January 1, 2015		684,311		85,770	11,764	34,792	52,604	10,503	879,744
On December 31, 2015	-	688,584		136,735	10,530	33,385	14,648	31,188	915,070
On December 31, 2016	-	682,792		167,685	14,347	29,807	23,308	35,303	953,242

### 29. PROPERTY AND EQUIPMENT (continued)

## B. Carrying amount of tangible assets for which there is a limit on ownership and / or pledged as collateral for the liabilities to the bank

							In thousands of Denars		
	Land	Building facilities	Transport vehicles	Furniture and office equipme nt	Other equipme nt	Other items of propert y and equipme nt	Real estate and equipme nt in progress	Investmen t in leased real estate and equipme nt	Total
Current carrying amount On December 31, 2015	-	-	-	-	-	-	-	-	-
On December 31, 2016	-	-	-	-	-	-	-	-	-

Building facilitiess of the Bank as of December 31, 2016 includes assets with a net book value of Denar 8,356 thousand (2015: Denar 28,699 thousand) for which the Bank does not have the relevant documents of ownership due to incomplete cadastral records.

#### 30. CURRENT AND DEFERRED TAX ASSETS AND LIABILITIES

#### 30.1 Current tax assets and current tax liabilities

	In thousand	ds of Denars
	Curent	<b>Previous</b>
	year 2016	year 2015
Income tax receivable (current)	-	-
Income tax payable (current)	61,410	76,451

### 30. CURRENT AND DEFERRED TAX ASSETS AND LIABILITIES (continued)

### 30.2 Deferred tax assets and deferred tax liabilities

### A. Recognized deferred tax assets and deferred tax liabilities

	31 I	December 2	016	In thousands of Denars 31 December 2015			
	Deferred tax assets	Deferred tax <u>liabilities</u>	Net basis	Deferred tax assets	Deferred tax liabilities	Net basis	
Derivative assets held for risk management	_	_	_	_	_	_	
Loans to and receivables on banks Loans to and receivables on other.	-	-	-	-	-	-	
customers Investments in securities	-	-	-	-	-	-	
Intangible assets Real estate and equipment	-	-	-	-	-	-	
Other receivables	-	-	-	-	-	-	
Derivative liabilities held for risk							
management Other liabilities	-	-	-	-	-	-	
Unused tax losses and unused tax loans Other	-	-		-	-	-	
Deferred tax assets / liabilities recognized in the income statement	_	_	_	-			
Investments in financial assets available							
for sale Hedging of cash flows	-	-	-	-	-	-	
Deferred tax assets / liabilities					· <del></del>		
recognized in the equity Total recognized deferred tax assets /					·		
liabilities							

### B. Unrecognized deferred tax assets

	In thousands of Denars		
	Curent	<b>Previous</b>	
	year	year	
	2016	2015	
Tax losses	-	_	
Tax credits			
Total unrecognized deferred tax assets			

### 30. CURRENT AND DEFERRED TAX ASSETS AND LIABILITIES (continued)

### 30.2 Deferred tax assets and deferred tax liabilities (continued)

C. Reconsiliation of movements in deferred tax assets and deferred tax liabilities during the year

			In thousan	ds of Denars
	Balance at	Recognized	Recognized	Balance at
	January 1	in Income	in equity	December
		Statement		31
<b>31 December 2015</b>				
Derivative assets held for risk management	-	-	-	-
Placements with and loans to banks	-	-	-	-
Placements with and loans to other clients	_	-	-	-
Investments in securities	_	-	-	-
Intangible assets	_	-	-	-
Property and equipment	_	-	-	-
Other receivables	-	-	-	-
Derivative liabilities held for risk management	-	-	-	-
Other liabilities	_	-	-	-
Unutilized tax losses and unutilized tax credits	_	-	-	-
Other	_	-	-	-
Investments in financial assets available-for-sale	_		-	-
Cash flow risk mitigation				
Total recognized deferred tax				
assets/(liabilities)				

### 30. CURRENT AND DEFERRED TAX ASSETS AND LIABILITIES (continued)

### 30.2 Deferred tax assets and deferred tax liabilities (continued)

# C. Reconsiliation of movements in deferred tax assets and deferred tax liabilities during the year (continued)

			In thou	sands of Denars
	Balance at January 1	Recognized in Income Statement	Recognized in equity	Balance at December 31
31 December 2016				
Derivative assets held for risk management	-	-	-	-
Placements with and loans to banks	-	-	-	-
Placements with and loans to other clients	-	-	-	-
Investments in securities	-	-	-	-
Intangible assets	-	-	-	-
Property and equipment	-	-	-	-
Other receivables	-	-	-	-
Derivative liabilities held for risk management	-	-	-	-
Other liabilities	-	-	-	-
Unutilized tax losses and unutilized tax credits	-	-	-	-
Other	-		-	-
Investments in financial assets available-for-sale	-		-	-
Cash flow risk mitigation				
Total recognized deferred tax				
assets/(liabilities)				

#### 31. NON-CURRENT ASSETS HELD FOR SALE AND GROUPS FOR DISPOSAL

#### A. Non-current assets held for sale

	In thousands of Denars		
	Curent	Previous	
	year	year	
	2016	2015	
Intangible assets	-	-	
Property and equipment	<del>-</del> -		
Total non-current assets held for sale			

### 31. NON-CURRENT ASSETS HELD FOR SALE AND GROUPS FOR DISPOSAL (continued)

### B. Group for disposal

	In thousands of Denars	
	Curent	Previous
	year	year
	2016	2015
Group of assets for disposal		
Financial assets	-	-
Intangible assets	-	-
Property and equipment	-	-
Investments in associates	-	-
Income tax receivables	-	-
Other assets		
Total group of assets for sale	-	-
Liabilities directly related to the group of assets for disposal		
Financial liabilities	_	-
Special reserve	-	-
Income tax payable	-	-
Other liabilities	-	-
Total liabilities directly related to the group of assets for		
disposal	_	-
•		

### C. Profit/ (loss) recognized from sale of assets held for sale and group for disposal

	In thousand	In thousands of Denars	
	Curent	Previous	
	year	year	
	2016	2015	
Profit/(loss) recognized from sale of held for sale assets and group for disposal	_	_	

### 32. TRADING LIABILITIES

	In thousands of Denai	
	Curent	Previous
	year	year
	2016	2015
Deposits from banks		
Current accounts, sight deposits and overnight deposits		
Time deposits	<u>-</u>	-
Other deposits	<u>-</u>	-
Other deposits	<u>-</u> _	
Deposits fromother clients	-	-
Current accounts, sight deposits and overnight deposits	_	_
Time deposits	_	_
Other deposits	_	_
Issued debt securities		
Money market instruments	_	_
Deposit certificates	_	_
Issued bonds	_	_
Other	_	_
Other financial liabilities	-	-
Derivatives for trading		
Agreements depending on the change of interest rate	-	-
Agreements depending on changes in the exchange rate	-	-
Agreements depending on the change of the price of securities	-	-
Other agreements that meet the criteria of IAS 39		
Total liabilities held for trading		

# 33. FINANCIAL LIABILITIES AT FAIR VALUE THROUGH THE INCOME STATEMENT, DETERMINED AS SUCH AT INITIAL RECOGNITION

	Curent year 2016		In thousands of Denar Previous year 2015	
	Current carrying amount	Agreed amount, payable at maturity	Current carrying amount	Agreed amount, payable at maturity
Deposits from banks			_	
Current accounts, sight deposits and overnight deposits	_	_	_	_
Time deposits	_	_	_	_
Other deposits	-	_	_	-
•		_	-	_
Deposits from other clients Current accounts, sight deposits and				
overnight deposits	-	-	-	-
Term deposits	-	-	-	-
Other deposits				
Issued debt securities	-	-	-	-
Money market instruments	_	_	_	_
Deposit certificates	_	_	_	_
Issued bonds	_	_	_	-
Other	-	_	_	-
			-	-
Subordinated debt	-	-	-	-
Other liabilities		<u> </u>		
Total financial liabilities at fair value via the Income Statement, determined as such at initial recognition				

### 34. DEPOSITS

#### 34.1 DEPOSITS FROM BANKS

	Curent year 2016		In thousands of Denar Previous year 2015	
	short-term	long-term	short-term	long-term
Current accounts				
with domestic banks	88,506	-	4,407	-
with foreign banks	1,632,962	-	7,492	-
Demand deposits				
with domestic banks	-	-	-	-
with foreign banks	-	-	-	-
Time deposits				
with domestic banks	-	-	585,150	-
with foreign banks	-	-	112,749	-
Restricted deposits				
with domestic banks	-	-	-	-
with foreign banks	21,284	-	20,913	-
Other deposits				
with domestic banks	-	-	-	-
with foreign banks	-	-	_	-
Interest payable on deposits				
with domestic banks	-	-	1,221	-
with foreign banks	-	-	17	-
Current maturity			<u> </u>	
Total deposits from banks	1,742,752		731,949	-

The restricted deposits with foreign banks in the amount of Denar 21,284 thousand (2015: Denar 20,913 thousand) represent deposits from banks in Serbia who went into bankruptcy in January 2002 (Note 22.1).

### **34. DEPOSITS** (continued)

### 34.2 DEPOSITS FROM CUSTOMERS

	Curent year 2016		In thousan Previous y	ds of Denars ear 2015
	short-term	long-term	short-term	long-term
	·			
Non-financial companies				
Current accounts	8,823,207	-	8,249,414	-
Demand deposits	79,455	-	29,474	-
Time deposits	1,678,629	957,835	1,758,768	788,144
Restricted deposits	199,217	492,975	330,205	488,442
Other deposits	2,123	-	40,350	-
Interest payable on deposits	18,403	1 450 010	18,031	1 27 ( 50 (
State	10,801,034	1,450,810	10,426,242	1,276,586
	19.052		22 272	
Current accounts	48,953	-	33,273	-
Demand deposits	-	-	-	-
Time deposits Restricted deposits	72	-	345	116
Other deposits	12	-	545	110
Interest payable on deposits	_	-	1	-
interest payable on deposits	49,025	<u>-</u>	33,619	116
Non-profit institutions serving the households	47,023	_	33,017	110
Current accounts	475,528		440,354	
Demand deposits	473,326	_	-	_
Time deposits	185,124	22,655	159,092	49,992
Restricted deposits	9,588	409	2,499	912
Other deposits	-	-	_, .>>	-
Interest payable on deposits	1,012	_	1,300	_
T. J.	671,252	23,064	603,245	50,904
Financial companies, except banks	, ,		,	,-
Current accounts	57,605	_	54,623	_
Demand deposits	-	_	-	-
Time deposits	137,700	1,548,304	413,483	1,343,110
Restricted deposits	583	34,506	1	35,067
Other deposits	-	-	-	-
Interest payable on deposits	29,776	-	33,089	-
- ' - '	225,664	1,582,810	501,196	1,378,177
Households				
Current accounts	14,765,750	-	12,729,102	-
Demand deposits	44,838	-	17,610	-
Time deposits	20,573,279	14,828,398	21,987,410	14,892,660
Restricted deposits	1,266,993	1,020,907	1,165,100	1,032,936
Other deposits	-	-	-	-
Interest payable on deposits	74,441	<u>-</u>	118,220	
	36,725,301	15,849,305	36,017,442	15,925,596
Non-residents, except banks				
Current accounts	444,618	-	347,525	-
Demand deposits	47	-	5	<u>-</u>
Time deposits	205,694	234,585	241,964	238,032
Restricted deposits	28,138	18	56,767	18
Other deposits	-	-	-	-
Interest payable on deposits	512	-	6,304	-
	679,009	234,603	652,565	238,050
Current maturity	8,615,716	(8,615,716)	11,056,762	(11,056,762)
Total deposits from other clients	57,767,001	10,524,876	59,291,071	7,812,667

## 35. ISSUED DEBT SECURITIES

	In thousands of Denars		
	Curent	Previous	
	year	year	
	2016	2015	
Manay markat instruments			
Money market instruments	-	-	
Deposit certificates	-	-	
Issued bonds	-	-	
Other	-	-	
Interest payable on deposits			
Total issued debt securities			

## **36.** BORROWINGS

## A. Borrowings structure according to the type of liability and sector of the creditor

	Current ye	ar2016	In thousands of Denars Previous year 2015		
	short-term	long-term	short-term	long-term	
Banks					
Residents					
Loans payable	_	396,589	_	578,122	
Repo-transactions	_	-	_	-	
Interest payable	848	_	1,237	_	
Non-residents	0.0		1,207		
Loans payable	_	_	_	_	
Repo-transactions	_	_	_	_	
Interest payable	_	_	_	_	
Non-financial companies					
Loans payable	_	_	_	_	
Repo-transactions	_	_	_	_	
Interest payable	_	_	_	_	
Government	_	_	_	_	
Loans payable	10,689	149,398	10,689	149,398	
Repo-transactions	10,069	149,390	10,069	149,396	
Interest payable	203	-	- 197	-	
Non-profit institutions serving to	203	-	197	-	
households					
Loans payable	-	-	-	-	
Interest payable	-	-	-	-	
Financial companies, except banks					
Loans payable	-	-	-	-	
Repo-transactions	-	-	-	-	
Interest payable	-	-	-	-	
Non-residents, except banks					
Non-financial companies				5.055	
Loans payable	-	-	-	5,957	
Repo-transactions	-	-	-	-	
Interest payable	-	-	-	-	
Government					
Loans payable	-	-	-	-	
Repo-transactions	-	-	-	-	
Interest payable	-	-	-	-	
Non-profit institutions serving to					
households					
Loans payable	-	-	-	-	
Interest payable	-	-	-	-	
Financial companies, except banks	-	-	-	-	
Loans payable					
Repo-transactions	-	-	-	-	
Interest payable	-	-	-	-	
Government	-	-	-	-	
Households					
Loans payable	-	-	-	-	
Interest payable	<u> </u>		<u> </u>		
Current maturity	143,893	(143,893)	180,011	(180,011)	
Total loans payable	155,633	402,094	192,134	553,466	

## **36.** BORROWINGS (continued)

## B. Borrowings according to the creditor

			In thousa	nds of Denars	
_	Current ye	ar 2016	Previous year 2015		
	short-term	long-term	short-term	long-term	
Domestic sources:	_			_	
Asset Management Agency - long-term loans amounting to Denar 149,398 thousand (2015: Denar 149,398 thousand) matures and is payable in January 2020 on one-off basis. Related fees for these loans are 1.5% per annum	203	149,398	197	149,398	
Agency for underdeveloped regions – matures in 2015 and the interest rate is equal to 3.9% per annum (2015: 3.9% p.a.).	10,689	-	10,689	-	
Macedonian Bank for Promotion and Development – with maturity deadline in 2023 and interest rate of 1.0% at annual level (2015: 1 %.)	848	396,589	1,237	578,122	
<del>-</del>	11,740	545,987	12,123	727,520	
Other banks	-	-	-	5,957	
	-	-	-	5,957	
Curent maturities	143,893	(143,893)	180,011	(180,011)	
Total loans payable	155,633	402,094	192,134	553,466	

## 37. SUBORDINATED DEBT

			In thousands of Dena		
	Maturity	Interest rate	current year 2016	previous year 2015	
Liabilities under subordinated deposits					
Principal payables			-	-	
Interest payables			_	_	
1 7					
Liabilities under subordinated loans					
			-	-	
			-	-	
Interest payables					
Liabilities under subordinated issued debt securities			-	-	
Principal payables			-	_	
Interest payables			-	_	
1 2					
Redeemable preferred shares					
Total subordinated debt					

#### 38. SPECIAL RESERVE AND PROVISIONS

In thousands of Denars

	Special reserves for off- balance sheet credit exposures	Provisions for contingent liabilities based on court disputes	Provisions for pensions and other employees benefits	Provisions for restructuri ng	Provisions for unfavoura ble agreement	Other provisions	Total
Balance as at January 1, 2015	113,816	47,584	23,760	-	_	-	185,160
Additional provisions during the year	29,686	6,641	3,255	-	-	-	39,582
(utilized provisions during the year)	-	(29,310)	-	-	-	-	(29,310)
(provisions recovery during the year)	(24,550)	(199)	(2,765)	-	-	-	(27,514)
Balance at31 December 2015	118,952	24,716	24,250				167,918
Balance as at January 1, 2016	118,952	24,716	24,250	-	_	-	167,918
additional provisions during the year	44,498	2,206	9,577	-	-	_	56,281
(utilized provisions during the year)	-	(14,340)	-	-	-	-	(14,340)
(provisions recovery during the year)	(31,586)	(3,021)	(1,771)	-	-	-	(36,378)
Balance as at31 December 2016	131,864	9,561	32,056				173,481

The present value of provisions for pensions and other benefits to employees is determined by discounting the estimated future cash outflows.

The basic used actuarial assumptions are as following:

	<u>2016</u>	<u>2015</u>
Interest rate	4.90%	4.35%
Average salary increase	4.50%	4.50%
Inflation rate	2.50%	2.50%

## Mortality rate:

By the study of mortality rates in the past years, we have established the representation of the expected rate of mortality in the Republic of Macedonia. We used a mortality table of Switzerland, which is a reasonable approximation of long-term mortality rate in the country.

### 39. OTHER LIABILITIES

	In thousands of Denars		
	Current	<b>Previous</b>	
	year	year	
<u>-</u>	2016	2015	
Trade payables	12,974	56,881	
Received advances	´ <b>-</b>	-	
Fees and commissions liabilities	149	75	
Accrued expenses	162,628	188,622	
Deferred income from previous year	69,299	47,633	
Short-term liabilities to employees	43,126	-	
Short-term liabilities for employees benefits	-	-	
Other:			
Preferred cumulative shares	90,978	90,978	
Liabilities for dividend on preferred shares	3,583	3,799	
Disputed VISA cards transactions	2,989	1,908	
Unallocated inflows upon deposits and other inflows	1,128,519	1,475,891	
Obligations to merchants for outstending payments on credit			
cards	23,667	21,791	
Overpaid fees of credit cards	36,164	27,024	
Commitments for closing current accounts - bankruptcy	11,210	2,720	
Obligations for settlement with VISA	37,776	157	
Premature repayment of loans and other liabilities	27,733	24,661	
Total other liabilities	1,650,795	1,942,140	

As at December 31, 2016 the Bank has 227,444 non-redeemable cumulative preferred shares with a nominal value of Denar 400.

The priority non-redeemable cumulative shares give right to priority in payment of dividends and no voting rights. Preferred shares do not participate equally in the distribution of the rest of the bankruptcy i.e. liquidation equity of the Bank.

On 31 December 2016, the Bank allocated an amount of Denar 2,502 thousand as dividends to the holders of the non-redeemable cumulative prefered shares in 2016 (2015: Denar 2,729 thousand).

### 40. SUBSCRIBED CAPITAL

#### A. Subscribed capital

	In D	enars	Number of issued shares			In tl	nousands of Denars	
•	Share nominal value			Non-redeemable preferred shares		Total subscribed capital		
	Common shares	Non- redeemable preferred shares	Current year 2016	Previous year 2015	Current year 2016	Previous year 2015	Current year 2016	Previous year 2015
Balance as at 1 January – paid in full Subscribed shares during the	201.1	400	17,460,180	17,460,180	227,444	227,444	3,602,220	3,602,220
year Realization of stock options	-	-	-	-	-	-	-	-
Division/accumulation of share nominal value Other changes during the year	-	-	-	-	-	-	-	-
Balance as at 31 Decen	nber – paid	in full	17,460,180	17,460,180	227,444	227,444	3,602,220	3,602,220

#### B. Dividends

### B.1 Announced dividends and paid dividends by the Bank

	In thousands of Denars		
	Current	<b>Previous</b>	
	year	year	
	2016	2015	
Announced dividends and paid dividends for the year	2,778,887	3,646	

Announced dividends and paid dividends for the year in the amount of Denar 2,778,887 thousand including gross dividend for the holders of the ordinary shares in the amount of Denar 2,776,169 thousand allocated from a part of net profit for 2014 and 2015 based on Shareholders Assembly, as well as Denar 2,718 thousand which are allocated for the holders of the preferred shares of the net profit in 2015 (2015: Denar 3,646 thousand of net profit for 2014).

	Current year 2016	In MKD Previous year 2015
Dividend per ordinary share	159.00	_
Dividend per preferred share	12.00	16.00

### 40. SUBSCRIBED CAPITAL(continued)

#### B. Dividend (continued)

## B.2 Announced dividends after the Balance Sheet date (liabilities for dividends are not presented in the Balance Sheet)

	In thousands of Denars		
	Current	Previous	
	year <b>201</b> 6	year 2015	
Announced dividends after 31 December	-	-	
	Current	In Denars Previous	
	year 2016	year	
	2016	2015	
Dividend per ordinary share Dividend per preferred share			

### C. Shareholders whose stake exceeds 5% of the voting shares

The structure of shareholders whose stake exceeds 5% of the issued voting shares on December 31, 2016 and 2015 was officially announced and accepted by the Central Securities Depository of the Republic of Macedonia, as follows:

	In thousand	s of Denars	In %	<b>0</b>
	current	previous	current	previous
	year	year	year	year
	2016	2015	2016	2015
	Subscribed	Subscribed		_
	capital	capital		
	(nominal	(nominal	Voting	Voting
Shareholder	<u>value)</u>	value)	right	right
National Bank of Greece	3,323,094	3,323,094	94.64%	94.64%
Other	188,148	188,148	5.36%	5.36%
Total	3,511,242	3,511,242	100.00%	100.00%

The share capital of the Bank as at December 31, 2016 consists of 17,460,180 fully paid up ordinary shares with a nominal value of Denar 201.1.

The holders of ordinary shares are entitled to dividends when it will be released and have the right to one vote in the Shareholders Assembly of the Bank for the equivalent of one ordinary share, as well as the right to participate equally in the distribution of the rest of the bankruptcy or liquidation equity of the Bank.

### 40. SUBSCRIBED CAPITAL(continued)

#### Revaluation reserve for available-for-sale assets

These revaluation reserves consist of unrealized gains and losses arising from changes in fair value of investment in securities available for sale until they are sold or it is determined that they are impaired, whereat the cumulative unrealized gain or loss previously recognized within the revaluation reserves are recognized in the net profit or loss for the period.

#### Statutory reserves

In accordance with the local regulations, the Bank is required to calculate and set aside at least 5% of the net profit for the year to statutory reserve until the level of the statutory reserve reaches an amount equal to one-tenth of the share capital. While the legal reserve shall not exceed the minimum amount it can only be used to cover losses. When the legal reserve exceeds the minimum level and after the recovery of all losses of annual financial statements, with the decision of the Shareholders Assembly, the excess can be used for distribution of dividend, if within that business year it had not reached the minimum amount prescribed by the Companies Act or of the Statute of the Bank.

#### Other reserves

Other reserves represent a fund that is determined on the basis of the Bank's internal policy and is used for various purposes, classified as restrictive.

## 41. EARNINGS PER SHARE

## A. Basic earnings per share

B.

	In thousan current year 2016	nds of Denars previous year 2015
Net profit attributable to ordinary shareholders  Net profit for the year  Dividend on non-redeemable prefered shares  Adjustments to the net profit attributable to ordinary shareholders	2,239,791	1,916,699 - 1,916,699
Net profit attributable to ordinary shareholders	2,239,791	1,916,699
Weighted average number of ordinary shares Issued ordinary shares at 1 January Effects of changes in the number of ordinary shares during the year Weighted average number of ordinary shares at 31 December  Basic earnings per share (in MKD)	Num current year 2016  17,460,180  17,460,180  128.28	ber of shares previous year 2015 17,460,180 - 17,460,180 109.77
Diluted earnings per share		
Net gains to which the holders of common shares are entitled	In thousar current year 2016	nds of Denars previous year 2015
(diluted) Net gains for the year to which the holders of common shares are entitled Adjustment of net gains to which the holders of common shares are entitled for the effects on all issued potential common shares Net gains to which the holders of common shares are entitled	2,239,791	1,916,699
(diluted)	2,239,791	1,916,699

## 41. EARNINGS PER SHARE (continued)

## **B.** Diluted earnings per share (continued)

	In thousar current	nds of Denars previous
	year 2016	year 2015
Weighted average number of common shares (diluted) Common shares issued on 1 January Effects from issuance of potential common shares	17,460,180	17,460,180
Weighted average number of common shares (diluted) on 31 December	17,460,180	17,460,180
Diluted earnings per share (in MKD)	128.28	109.77

## 42. COMMITMENTS AND CONTINGENCIES

## **42.1 COMMITMENTS**

	In thousands of Denars		
	current	previous	
	year	year	
	2016	2015	
Uncovered payment guarantees			
in MKD	938,171	917,889	
in foreign currency	426,766	632,973	
in MKD with FC Clause	405,765	479,061	
Uncovered performance guarantees	,	,	
in MKD	411,484	225,502	
in foreign currency	42,540	81,121	
in MKD with FC Clause	603,145	730,682	
Uncovered letters of credit			
in MKD	-	-	
in foreign currency	62,026	40,751	
in MKD with FC Clause	-	-	
Unutilized overdrafts under current accounts	1,619,909	1,617,656	
Unutilized limits under credit cards	6,081,797	6,053,014	
Taken liabilities for financing and unutilized credit limits	2,945,805	542,052	
Other uncovered contingent liabilities	1,077	1,080	
Issued covered letters of guarantee	299,166	333,104	
Covered letters of credit	12,079	51,283	
Other covered contingent liabilities			
Total contingent liabilities before special reserve	13,849,730	11,706,168	
(Provisions)	(131,864)	(118,952)	
Total contingent liabilities reduced by special			
reserve	13,717,866	11,587,216	

#### 42. COMMITMENTS AND CONTINGENCIES (continued)

#### **42.1 COMMITMENTS (continued)**

Bank's contingent liabilities consist of liabilities in respect of guarantees, letters of credit, and unused overdrafts on current accounts, unused limits on credit cards and unused credit limits granted to legal entities.

From the total potential liabilities on the basis of covered and uncovered guarantees issued with maturity up to one year in the amount of Denar 1,873,489 thousand (2015: Denar 1,812,559 thousand). The covered and non-covered letters of credit are with maturity of up to 1 year (2015: 1year). The unused overdrafts on current accounts are short-term overdrafts.

Contingent liabilities in respect of unused overdrafts on current accounts and unused limits on credit cards are unsecured and are revocable in the event of deterioration of the creditworthiness of the debtor. The interest rates on current accounts and credit cards in 2016 are ranged from 10.13% to 11.25%.

Contingent liabilities of the Bank towards legal entities on the basis of guarantees and letters of credit are irrevocable, and unused credit limits granted to legal entities are subject to annual revision. Apart from the covered guarantees and letters of credit that are secured by deposit, the remaining uncovered guarantees and letters of credit, and unused credit limits granted to legal entities are secured by real estate mortgage, pledge on movable property, guarantees, etc.

#### Litigation

The Bank is involved in litigation from its regular operations. The amount of litigation cases against the Bank as of 31 December 2016, for which additional analyzes were made on the basis of which the Bank's management believes that the final outcome of these disputes will be resolved to the detriment of the Bank for that material losses could result in respect of these disputes amounted to Denar 9,561 thousand (2015: Denar 24,716 thousand). This amount includes the penalty interests, and other cort expences as well. Accordingly, in 2016, the Bank made provisions for impairment losses on the basis of litigations in the amount of Denar 2,206 thousand (2015: Denar 6,641 thousand).

#### 42.2 CONTINGENCIES

	In thousand	In thousands of Denars		
	current year	previous		
		year		
	2016	2015		
	<del>_</del>			
Total contingent assets	<u> </u>			

## 43. OPERATIONS ON BEHALF AND FOR ACCOUNT OF THIRD PARTIES

	Current year 2016			In thousands of Denars Previous year 2015		
	Assets	Liabilities	Net position	Assets	Liabilities	Net position
Administration of assets						
on behalf and for account						
of third parties						
MKD deposits	-	-	-	-	-	-
FC deposits	-	-	-	-	-	-
MKD loans	271,074	271,074	-	269,945	269,945	-
FC loans	274,618	274,618	-	262,669	262,669	-
Other MKD receivables	1,040,989	1,040,989	-	1,025,950	1,025,950	-
Other FC receivables	419,977	419,977	-	426,399	426,399	-
Asset management on						
behalf and for account						
of third parties						
MKD deposits	-	-	-	-	-	-
FC deposits	-	-	-	-	-	-
MKD loans	-	-	-	-	-	-
FC loans	-	-	-	-	-	-
Other MKD claims	-	-	-	-	-	-
Other FC claims	-	-	-	-	-	-
Custody accounts	48,958	48,962	(4)	6,019	6,026	(7)
Other						
Total	2,055,616	2,055,620	(4)	1,990,982	1,990,989	(7)

## 44. RELATED PARTY TRANSACTIONS

## A. Balance Sheet

					In thousands	s of Denars
	Parent company	Subsidiari es	Associates	Managem ent personnel of the Bank	Other related parties	Total
<b>31 December 2016</b>						
Assets					00.7	40.00
Current accounts	3,823	-	-	5,374	805	10,002
Trading assets	-	-	-	-	-	-
Loans and receivables						
mortgage loans	-	-	-	8,516	-	8,516
consumer loans	-	-	-	-	-	-
receivables under financial						
leasing	-	-	-	-	-	-
receivables under factoring						
and forfeiting	-	-	-	-	-	-
other loans and receivables	-	-	-	-	-	-
Investments in securities	-	-	-	-	-	-
(Allowance for impairment)	-	-	-	-	-	-
Other assets	2.022			12.000		10.510
Total	3,823	-	-	13,890	805	18,518
Liabilities						
Trading liabilities	1 (2) (6)	-	-	21 440	1 221	1 650 110
Deposits	1,626,669	-	-	31,440	1,331	1,659,440
Issued securities	-	-	-	-	-	-
Borrowings liabilities	-	-	-	-	-	-
Subordinated debt	16 162	-	-	-	-	16.165
Other liabilities	16,163			21 440	2	16,165
Total	1,642,832	-	-	31,440	1,333	1,675,605
G						
Contingent liabilities						
Issued letters of guarantee Issued letters of credit	-	-	-	-	-	-
	-	-	-	-	-	-
Other contingent liabilities	-	-	-	-	-	-
(Special reserve) <b>Total</b>						
Total	-	-	-	-	-	-
Continue and a made						
Contingent assets						
Received letters of guarantee	-	-	-	-	-	-
Other contingent assets						
Total	-	-	-	-	-	-

## 44. RELATED PARTY TRANSACTIONS (continued)

## A. Balance Sheet (continued)

					In thousands of Denars	
	Parent company	Subsidiari es	Associates	Managem ent personnel of the Bank	Other related parties	Total
<b>31 December 2015</b>						
Assets						
Current accounts	3,160	-	-	6,335	3,185	12,680
Trading assets	-	-	-	-	-	-
Loans and receivables						
mortgage loans	-	-	-	11,459	-	11,459
consumer loans	-	-	-	-	-	-
receivables under financial						
leasing	-	-	-	-	-	-
receivables under factoring						
and forfeiting	-	-	-	-	-	-
other loans and receivables	-	-	-	-	-	-
Investments in securities	-	-	-	-	-	-
(Allowance for impairment)	-	-	-	-	-	-
Other assets	2160			15.504	2 105	24 120
Total	3,160	-	-	17,794	3,185	24,139
T + 1 114.4						
Liabilities						
Trading liabilities	-	-	-	21.067	114 101	125 160
Deposits	-	-	-	21,067	114,101	135,168
Issued securities	-	-	-	-	-	-
Borrowings liabilities	-	-	-	-	-	-
Subordinated debt	-	-	-	-	-	-
Other liabilities				21.0/5		125 170
Total	-	-	-	21,067	114,101	135,168
Contingent liabilities						
Issued letters of guarantee Issued letters of credit	-	-	-	-	-	-
	-	-	-	-	-	-
Other contingent liabilities	-	-	-	-	-	-
(Special reserve)						
Total	-	-	-	-	-	-
Contingent assets						
Contingent assets Received letters of guarantee						
Other contingent assets	-	-	-	-	-	-
Total						
1 0tai	-	-	-	-	-	-

## 44. RELATED PARTY TRANSACTIONS (continued)

## B. Income and expenses arising from the related party transactions

					In thousands of Denars	
	Parent company	Subsidiari es	Associates	Managem ent personnel of the Bank	Other related parties	Total
2016 current year						
Income						
Interest income	-	-	-	598	4	602
Income from fees and						
commissions	-	-	-	39	20	59
Net gains from trading	-	-	-	-	-	-
Dividend income	-	-	-	-	-	-
Capital gains from sale of non-						
current assets	-	-	-	-	-	-
Other income	-	-	-	-	-	-
Transfers between entities						
Total	-	-	-	637	24	661
Expenses						
Interest expenses	-	-	-	661	305	966
Expenses for fees and						
commissions	-	-	-	-	22	22
Net losses from trading	-	-	-	-	-	-
Expenses for procurement of						
non-current assets	-	-	-	-	-	-
Allowance for impairment of financial assets, on net basis	-	_	_	_	_	_
Other expenses	53,471	-	-	28,327	-	81,798
Transfers between entities	-	-	-	-	-	-
Total	53,471		-	28,988	327	82,786

## 44. RELATED PARTY TRANSACTIONS (continued)

## B. Income and expenses arising from the related party transactions (continued)

				In thousands of Denar			
	Parent company	Subsidiari es	Associates	Managem ent personnel of the Bank	Other related parties	Total	
2015 previous year							
Income							
Interest income	-	-	-	695	1,022	1,717	
Income from fees and							
commissions	-	-	-	-	20	20	
Net gains from trading	-	-	-	-	-	-	
Dividend income	-	-	-	-	-	-	
Capital gains from sale of non-							
current assets	-	-	-	-	-	-	
Other income	-	-	-	42	-	42	
Transfers between entities							
Total	-	-	-	737	1,042	1,779	
Expenses							
Interest expenses	52,552	-	-	688	416	53,656	
Expenses for fees and							
commissions	-	-	-	-	22	22	
Net losses from trading	-	-	-	-	-	-	
Expenses for procurement of							
non-current assets	-	-	-	-	-	-	
Allowance for impairment of financial assets, on net basis	_	_	_	_	_	_	
Other expenses	34,467	_	_	26,212	_	60,679	
Transfers between entities		_	_		_	-	
Total	87,019			26,900	438	114,357	

## C. Remuneration for the management personnel of the Bank

	In thousands of Denar		
	current	previous	
	year	year	
<del>-</del>	2016	2015	
Short-term benefits for employees	28,312	26,212	
Benefits after employment termination	-	-	
Benefits due to employment termination	-	-	
Payments to employees on the basis of shares, settled by equity instruments	-	-	
Payments to employees on the basis of shares, settled by monetary funds	_	_	
Other			
Total _	28,312	26,212	

### 44. RELATED PARTIES TRANSACTIONS (continued)

Related parties include the major shareholders, associates and jointly controlled entities, control/management with the Bank, or whose activities the Bank has an ability to control. All transactions with related parties arise in the normal course of the Bank's business and their value is not materially different from the terms and conditions that would prevail in arms-length transactions.

#### 45. LEASES

#### A. Lessor

#### A.1 Financial leases receivables

In thousands of Denars
Maturity period for financial leases
receivables

from 1 to 5
up to 1 year years over 5 years

	leases receivables	up to 1 year	from 1 to 5 years	over 5 years
31 December 2016 (current year)				
Current value of minimum payment for the				
leasehold				
31 December 2015 (previous year)				
Current value of minimum payment for the				
leasehold	-			

Total

### A.2 Irrevocable operating lease receivables

In thousands of Denars Maturity period of period for financial leases receivables

Total financial leases		from 1 to 5	
receivables	up to 1 year	years	over 5 years
3,191	3,191		
4,080	4,080		
	financial leases receivables	financial leases receivables up to 1 year  3,191 3,191	Total financial leases receivables up to 1 year from 1 to 5 years  3,191 3,191 -

# NOTES TO THE FINANCIAL REPORTS December 31, 2016

- 45. LEASES (continued)
- A. Lessor (continued)
- A.2 Irrevocable operating lease receivables (continued)

						In th	ousands of Denars
			Means of transporta	Furniture and office	Other	Other items of property and	<b>Demai</b> s
	Land	Buildings	tion	equipment	equipment	equipment	Total
Value of the property given under operating lease:							
31 December 2016	-	29,807	-	-	-	-	29,807
31 December 2015	-	33,385	-	-	-	-	33,385
Total							_

Agreed lease receivables are related to part of the property taken over for recovery of arrears and a smaller part of own property which the Bank in the past period used for their own needs but is no longer used and it is rented to third parties. Lease agreements contain a clause for reconsideration of the agreed price of the rent according to the market conditions, in case the lessee has exercised its right to renew the lease. Future lease incomes are approximate to the level of current rental income.

### B. LEASEE

#### **B.1** Financial lease liabilities

	Total	In thousands of Denars Maturity period for financial lease liabilities			
-	financial lease liabilities	up to 1 year	from 1 to 5 years	over 5 years	
Balance as at 31 December 2016 (current year)	<u>-</u>				
Balance as at 31 December 2015 (previous year)	<u>-</u>		<u>-</u>		

# NOTES TO THE FINANCIAL REPORTS December 31, 2016

## 45. LEASES (continued)

## B. Leasee (continued))

## **B.1** Financial lease liabilities (continued)

	Land	Buildings	Means of transporta tion	Furniture and office equipment	Other equipment	Other items of property and equipment	ls of Denars
Value of the property taken under financial lease:  Cost						<u>-4</u>	
Balance as at 1 January 2015	-	-	-	-	-	-	-
increases	-	-	-	-	-	-	-
(disposal of and entering as							
expenditure)	-	-	-	-	-	-	-
other							
Balance as at 31 December 2015	-	-	-	-	-	-	-
Balance as at 1 January2016	_	_	_	_	_	_	_
increases	_	_	_	_	_	_	_
(disposal of and entering as	-	-	_	_	-	-	-
expenditure)	_	_	_	_	_	_	_
other	_	_	_	_	_	_	_
Balance as at 31 December 2016							
Accumulated depreciation and impairment							
Balance as at 1 January 2015	-	-	-	-	-	-	-
depreciation for the year	-	_	_	_	_	-	-
impairment loss during the year	_	_	_	_	_	_	_
(release of impairment loss during the year)							
(disposal of and entering as	-	-	-	-	-	-	-
expenditure)	_	_	_	_	_	_	_
other							
Balance as at 31 December 2015							
Datance as at 31 December 2013	-	-	-	-	-	-	-
Balance as at 1 January2016	_	_	_	_	_	_	_
depreciation for the year	_	_	_	_	_	_	_
impairment loss during the year	_	_	_	_	_	_	_
(release of impairment loss during							
the year)	-	-	-	-	-	-	-
(disposal of and entering as							
expenditure)	-	-	-	-	-	-	-
other							
Balance as at 31 December 2016	-	-	-	-	-	-	-
Comment assuming a second							
Current carrying amount							
ha 1 January 2015							
On 31 December 2015							
On 31 December 2016							

# NOTES TO THE FINANCIAL REPORTS December 31, 2016

- 45. LEASES (continued)
- B. Leasee (continued)

## **B.2** Irrevocable operating leaseliabilities

In thousands of Denars
Maturity period for operational lease
liabilities

	Total operational lease liabilities	up to 1 year	from 1 to 5	over 5 years
Balance as at 31 December 2016 (current year)				
Balance as at 31 December 2015 (previous year)				

## 46. SHARE BASED PAYMENTS

	In thousands of Denars		
	current year	previous year	
	2016	2015	
Date of giving the option	-	-	
Date of option expiry	-	-	
Price of option realization	-	-	
Price of the share on the date of giving the option	-	-	
Variance	-	-	
Expected dividend yield	-	-	
Interest rate	-	-	
Fair value on the date of giving the option	-	-	

	current	year 2016	previous year 2015		
	number of options for shares	weighted average price of options for shares	number of options for shares	weighted average price of options for shares	
Balance as at 1 January	-	-	-	-	
Changes during the year:					
options given to the members of					
Supervisory Board	-	-	-	-	
options given to the members of					
Board of Directors	-	-	-	-	
other given options	-	-	-	-	
forfeited options	-	-	-	-	
options with expired deadline					
Balance as at 31 December					

#### 47. TAXATION RISK

Financial statements and accounting records of the Bank are subject to tax audit by the tax authorities for a period of 5 years subsequent to the reported tax year, and may impose additional tax liabilities. According to the estimates of the Bank's management they are not aware of any additional conditions that may cause potentially materially significant liabilities on this basis,

#### 48. EVENTS AFTER THE DATE OF THE BALANCE SHEET

After the date of the balance sheet there are no events that require adjustments to the financial statements or appropriate disclosure.

#### 49. EXCHANGE RATES

Official exchange rates used in the conversion of the balance sheet items denominated in foreign currency are as follows:

	<u>2016</u>	In MKD 2015
1 USD	58.3258	56.3744
1 EUR	61.4812	61.5947